B. Com. PROFESSIONAL ACCOUNTING DEGREE PROGRAMME

Curriculum (2022 – 2025)



PG and Research Department of Commerce Bishop Heber College (Autonomous) Tiruchirappalli – 620 017

SCHEME OF COURSE

	I SEMESTER		II SEMESTER
Lang I	Language I	Lang II	Language II
EngII	English I	EngII	English II
Core I	Principles of Accountancy-I	Core II	Principles of Accountancy-II
Allied I	Business Mathematics	Allied III	Business Statistics
Allied II	Business Law	Allied IV	Business Economics
Val. Edu	RI / MI	Env. Studies	Environmental Science
	III SEMESTER		IV SEMESTER
Lang III	Language III	Lang IV	Language IV
EngIII	English III	EngIV	English IV
Core III	Cost Accounting	Core V	Income Tax Law - II
Core IV	Income Tax law - I	Elective I	Enterprise Information System
Allied V	Company Law	Allied VI	Management Accounting
SBEC I	Introduction to Computer – MS Word	SBEC II	Computers Tools – Spread Sheet
NMEC I	Introduction to Accountancy	NMEC II	Principles of Commerce
	V SEMESTER		VI SEMESTER
Core VI	Corporate Accounting	Core X	Operations Management
Core VII	Quantitative Techniques	Core XI	Strategic Management
Core VIII	TallyPrime	Core XII	Contemporary Business Legislation
Core IX	Auditing	Core XIII	Financial Management
Elective II	Principles and Practice of GST / International Trade	Elective III	Economics for Finance / Retail Management
SBEC III	Research Methodology		Extension Activities - Gender Studies Project Work

Programme: B.Com. - Professional Accounting (2022 onwards)

Se	Par			Course	Hour	Credit]	Mark	KS
m.	t	Course	Course Title	Code	s / week	S	CI A	ES E	Tot al
	I	Tamil I	Seyyul, ilakiavaralaru, urainadai, mozhipayirchiumpadaippak amum	U18TM1L1	6	3	25	75	100
I	II	English I	Language through literature: Prose and Short stories	U22EGNL1	6	3	25	75	100
1		Core I	Principles of Accountancy-I	U21CP101	6	5	25	75	100
	III	Allied I	Business Mathematics	U18CP1Y1	5	4	25	75	100
		Allied II	Business Law	U19CP1Y2	5	4	25	75	100
	IV	Value Ed	Value Education (RI/MI)	U15VL1:1/ U15VL1:2	2	2	25	75	100
	I	Tamil II	Seyyul, ilakiavaralaru, sirukadai, mozhipayirchi, bhakti ilakkiam	U18TM2L2	6	3	25	75	100
II	II	English II	Language through Literature: Poetry and Shakespeare	U22EGNL2	6	3	25	75	100
11		Core II	Principles of Accountancy-II	U21CP202	6	5	25	75	100
	III	Allied III	Business Statistics	U18CP2Y3	5	4	25	75	100
		Allied IV	Business Economics	U22CP2Y4	5	4	25	75	100
	IV	Env. St.	Environmental Science	U16EST21	2	2	25	75	100
	I	Tamil III	Seyyul, kaapiyam, puraanam, sirrilakkiam, ilakiavaralaru, naval, mozhipayirchi	U18TM3L3	6	3	25	75	100
	II	English III	Business Communication in English	U22EGCL3	6	3	25	75	100
III		Core III	Cost Accounting	U18CP303	5	4	25	75	100
	III	Core IV	Income Tax Law and Practice – I	U22CP304	5	4	25	75	100
		Allied V	Company Law	U21CP3Y5	4	3	25	75	100
	IV	SBEC I	Introduction to Computers– MS Word	U22CPPS1	2	2	40	60	100

		NMEC I	Introduction to	U18CP3E1	2	2	25	75	100
	I	Tamil IV	Accountancy Seyyul, naadakam, ilakiavaralaru, mozhipayirchi	U18TM4L4	5	3	25	75	100
	II	English IV	Language through Literature	U22EGNL4	5	3	25	75	100
		Core V	Income Tax Law and Practice – II	U22CP405	5	5	25	75	100
	III	Elective I	Enterprise Information System / Entrepreneurial Development	U22CP4:1/ U22CP4:A	4	3	25	75	100
IV		Allied VI	Management Accounting	U22CP4Y6	5	4	25	75	100
	IV	SBEC II	Computer Tools – Spread sheet	U18CPPS2	60	40	100		
		NMEC II	Principles of Commerce	U18CP4E2	2	2	25	75	100
		Soft Skills	Life Skills	U16LFS41	2	1			100
		Extensio n Activities	NSS, NCC, Rotract, Leo club, etc	U16ETA41		1			
		Core VI	Corporate Accounting	U22CP506	6	5	25	75	100
		Core VII	Quantitative Techniques	U18CP507	6	5	25	75	100
T 7		Core VII	TallyPrime	U21CPP08	5	5	40	60	100
V	III	Core IX	Auditing	U22CP509	6	5	25	75	100
		Elective II	Principles and Practice of GST / International Trade	U22CP5:2 U22CP5:A	5	5	25	75	100
	IV	SBEC III	Research Methodology	U22CP5S3	2	2	25	75	100
		Core X	Operations Management	U22CP610	5	4	25	75	100
VI		Core XI	Strategic Management	U22CP611	5	4	25	75	100
	III	Core	Contemporary Business	U22CP612	5	4	25	75	100

		XII	Legislation							
		Core XIII	Financial Manageme	ent	U22CP613	5	4	25	75	100
		Elect. III			U22CP6:3/ U22CP6:A	5	4	25	75	100
	V	Gender Studies	Gender Studies		U16GST61	-	1			100
			Project			4	2			100
* Otl	her I	anguages	: Hindi	Sansk	rit	French	h			
Semester I: U14HD1L1 U14SK1L1 U14FR1L1										
Seme	ester	III : U	J14HD3L3	U14SK	3L3 U1	4FR3L	3			
Seme	ester	II: U	J14HD2L2	U14SK2	2L2 U1	4FR2L	2			
Seme	ester	IV:	J14HD4L4	U14SK4	L4 U1	4FR4L	1			
		Core The cation: 1	eory: 13 Allied: 6	NME	C: 2 Env. St	tudies :	1		Total	. 40
Part II: 4 Elective: 3 SBEC: 3 Soft Skills: 1 Extension Activities: 1 Gender Studies: 1								Total	. 40	
NME	NMEC offered by the Department: 1. Introduction to Accountancy - U18CP3E1									
			2. Pr	rinciples	of Commerce	- U18	CP4E	22		

VISION

Excellence in commerce education, imparting knowledge, skills and values for professional development, employability and entrepreneurship.

MISSION

- Educating the contemporary global development in the areas of Commerce and Business through effective blend of curricular and co-curricular activities.
- Imparting quality and need based education to facilitate students to explore knowledge in multi-faceted arenas.
- Moulding for leadership positions in organisations at national and international levels.
- Fostering an ethical atmosphere founded in human values in which life-force and skills will succeed to enrich the quality of life.

PROGRAMME OUTCOMES

B.COM

On completion of the Programme, graduants will be able to:

- **PO 1: Disciplinary knowledge:** Demonstrate comprehensive knowledge and understanding of Commerce, Business and Accounting.
- **PO 2: Cognitive Skills:** Apply fundamental knowledge of commerce and business and procure conceptual knowledge of the same through specializations and practical exposures in order to face modern-day challenges.
- **PO 3: Intellectual Capacity, Problem Solving & Analytical Reasoning:** Exhibits comprehensive knowledge to solve qualitative and quantitative problems relating to commerce, trade & industry and the ability to recognize the roles of entrepreneurs, businessmen, managers and consultants in critical decision-making process.
- **PO 4: Reflective Thinking:** Empower to become learners and thinkers by building skills in critical thinking to solve problems.
- **PO 5: Digital literacy:** Apply the contextual and practical knowledge of ICT to function effectively in multidisciplinary environments and engage effectively with diverse stakeholders.
- **PO 6: Employability & Entrepreneurship:** Utilise business knowledge to provide a competitive edge for employment, higher education and entrepreneurship.
- **PO 7: Leadership attributes:** Practice leadership qualities to influence, motivate and bring about change and enable others to contribute towards the effectiveness and success of an organisation.
- **PO 8: Lifelong Learning:** Employ the skill for self-paced and self-directed pursuit of knowledge for personal and professional reasons to enhance social inclusion, self-sustainability, competitiveness and employability.
- **PO 9: Ethical values:** Exemplify moral/ethical values in conducting one's life and use ethical practices in all work and become capable of appreciating environmental and sustainability issues and adopting objective, unbiased and truthful actions in all aspects of work.

PROGRAMME SPECIFIC OUTCOMES

B.COM (PROFESSIONAL ACCOUNTING)

On completion of B.Com – Professional Accounting, students will be able to-

- **PSO 1:** Articulate the essential knowledge applying analytical skills to business activities and evaluate different business problems using creative and integrative abilities.
- **PSO 2:** Interpret the concepts of management of finance and decision making in different business contexts.
- **PSO 3:** Execute skills in providing tax services and become acquainted with the contemporary laws and accounting standards for professional career advancement.
- **PSO 4:** Demonstrate knowledge of various strategies relevant to the market, their formulation and implementation in business operations.

PROGRAMME ARTICULATION MATRIX

S. No	COURSE NAME	COURS E CODE	CORRELATION WITH PROGRAMME OUTCOMES AND PROGRAMME SPECIFIC OUTCOMES)			
•			PO 1	PO 2	PO 3	PO 4	PO 5	PO 6	PO 7	PO 8	PO 9	PS O1	PS O2	PS O3	PS O4
1.	Principles of Accountancy-I	U21CP1 01	Н	Н	Н	Н		M		M		Н	Н		
2	Business Mathematics	U22CP1 Y1	Н	M	M	Н		Н				Н	M	L	
3	Business Law	U19CP1 Y2	M	Н	Н	Н	L	Н	M	M	M	Н	Н	M	Н
4	Principles of Accountancy- II	U21CP2 02	Н	Н	Н	Н		M		M	L	Н	Н	Н	Н
5	Business Statistics	U18CP2 Y3	Н	M	Н		M		M	M		M	M	Н	
6	Business Economics	U22CP2 Y4	Н	Н	Н	M		L	M	Н	M	Н	M	M	Н
7	Cost Accounting	U18CP3 03	Н	M	Н	Н		Н	Н	Н	L	Н	M	M	Н
8	Income Tax Law and Practice— I	U22CP3 04	Н	M	Н	Н		Н	M	Н		Н	Н	Н	
9	Company Law	U21CP3 Y5	Н	Н	Н	Н	Н		Н	Н	Н	Н		Н	Н
10	Introduction to computer MS Word	U22CPP S1	M	Н	Н	Н	Н	Н	M	Н		Н	Н	M	
11	Introduction to Accountancy	U18CP3 E1	Н	Н	Н	Н				M		Н	Н	Н	L
12	Income Tax Law and Practice - II	U22CP4 05	Н	Н	M	M	M	M	Н	M	M	Н	Н	M	L
13	Enterprise Information System	U22CP4:	Н	Н	Н	L		M	L	M		M	M	Н	L
13	Entrepreneuria l Development	U22CP4: A													

14	Management Accounting	U22CP4 Y6	H		Н	Н		Н	Н	Н	M	Н	M	M	L
15	Computer Tools – Spread sheet	U18CPP S2	Н	Н	Н		Н	Н	L	Н	L	Н	M	Н	L
16	Principles of Commerce	U18CP4 E2	Н	Н	M	L		L	M	M	L	M	M	L	L
17	Corporate Accounting	U22CP5 06													
18	Quantitative Techniques	U18CP5 07	H	M	M	M		M	M	M		M	M	M	
19	TallyPrime	U21CPP 08	M	M	Н	Н	Н	M	M	L		Н	M	M	
20	Auditing and Assurance	U22CP5 09	M	M	Н	Н		M	M	M	M	M		Н	
21	Principles and Practice of GST	U22CP5:	H	M	M	M	M	M		Н		M	M		
21	International Trade	U22CP5:													
22	Research Methodology	U22CP5 S3	Н	M	M	Н		M	M	M		Н	M	M	M
23	Operations Management	U22CP6 10	H	M	M	M	L	M	M	M		M	M		M
24	Strategic Management	U22CP6 11	H	Н	M	Н		M			Н	Н	Н		Н
25	Contemporary Business Legislation	U22CP6 12	M	M	M	L	L	M		M	M	Н	M		Н
26	Financial Management	U22CP6 13	Н	Н	Н	M		Н	M	M		Н	Н	Н	L
27	Economics for Finance	U18CP6:	Н	M	M	M	L	M		Н		M		M	M
28	Retail Management	U22CP6:	Н	Н	M	M	L	M		M		M		M	M

SEMESTER –I	CORE:I-PRINCIPLES OF	CODE: U21CP101
CREDITS: 5	ACCOUNTANCY –I	TOTAL HOURS: 90

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Describe the basics of accounting concepts and conventions.	K2	I
2	Assess the rules for posting transactions from journal to ledger and recall the procedure for preparation of Final Accounts.	K5	I
3	Analyse the different methods of depreciation of assets and bills of exchange	K4	III
4	Prepare Consignment and Joint Venture account by posting transactions.	K6	III
5	Relate the concept of Account Current and calculate the Average Due Dates in various situations.	K4	IV
6	Construct the Receipts and Payments, and Income and Expenditure Accounts.	K6	V

Unit –I Accounting Basics

(20 hours)

- 1.1 Accounting Principles, Concepts and Conventions
- 1.2 Capital and Revenue transactions –Capital and revenue expenditures, Capital & revenue receipts
- 1.3 Accounting Standards- Concepts & objectives
- 1.4 Double entry system, Books of Prime entry, Subsidiary Books Cash Book
- 1.5 Bank Reconciliation Statement
- 1.6 Journal, Ledger, Trial Balance.
- 1.7 Rectification of Errors
- 1.8 Final accounts of profit making concerns
 - 1.8.1 Accounting treatment for special transactions
 - 1.8.2 Preparation of Trading Account Profit & Loss Account & Balance Sheet

Unit – II Depreciation and Bills of Exchange

(20 hours)

- 2.1 Depreciation Methods of recording depreciation (When provision for depreciation is maintained and not maintained)
 - 2.1.1 Methods of providing depreciation
 - 2.1.2 Change in depreciation method.
- 2.2 Bills of Exchange
 - 2.2.1 Methods of handling

- 2.2.2 Bills of Exchange
- 2.2.3 Commercial Bill
- 2.2.4 Accommodation Bill
- 2.2.5 Insolvency.

Unit – III Consignment and Joint Venture

(20 hours)

- 3.1 Consignment
 - 3.1.1 Cost Price
 - 3.1.2 Invoice Price
 - 3.1.3 Commission
 - 3.1.4 Valuation of Stock
 - 3.1.5 Normal and Abnormal loss
- 3.2 Joint Venture
 - 3.2.1 Separate set of books
 - 3.2.2 Books of one Co- Venturer and all the Co Venturers

Unit – IV Average Due Date and Account Current

(15 hours)

- 4.1 Average due date
 - 4.1.1 Introduction
 - 4.1.2 Calculation of Average due date in various situation
- 4.2 Account Current
 - 4.2.1 Introduction
 - 4.2.2 Methods of preparing Account current
- 4.3 Insurance claim

Unit – V Accounts of Non-Profit Organisations

(15 hours)

- 5.1 Preparation of Receipts and Payments Account from Income and Expenditure Accounts.
 - 5.1.1 Preparation of Opening and Closing Balance sheet from income and Expenditure, Receipts and Payments Account.

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Partnership accounts - Introduction to partnership accounts, Treatment of Goodwill, Admission, Retirement, Death	https://www.icai.org/post.html?post_id=15583
2	Inventories Management	https://www.icai.org/post.html?post_id=15583
3	Sale of goods on approval or return basis	https://www.icai.org/post.html?post_id=15583
4	Ratio analysis	https://www.readyratios.com/reference/

TEXT BOOKS

- 1. The Study materials of the Institute of Chartered accountants of India and Institute of Cost Accountants of India on Financial accounting.
- 2. Financial accounting, Margham Publications, 2015 T.S Reddy and A. Murthy.

REFERENCES

1. Financial Accounting, Kalyani Publishers – Jain.S.P and Narang. K.L

WEB LINKS

- 1. https://www.icai.org/ Official website of ICAI
- 2. https://icmai.in/icmai/ Official website of ICAI
- 3. https://www.icai.org/post.html?post_id=12430 Financial accounting (CA Study material)
- 4.https://icmai.in/upload/Students/Syllabus-2012/Study_Material_New/Inter-Paper5 Revised.pdf Financial accounting (CMA Study Material)

Theory: 20 % (A & B); Problems: 80 % (C & D)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcome	Blooms Taxonomic Level of Transaction						
UNIT I	ACCOUNTING BASICS								
1.1	Accounting Principles, Concepts and Conventions	 Define accounting equation. Explain the various concepts and conventions 	К2						
1.2	Capital and Revenue transactions	List the capital and revenue expenditures and receipts.	K1						
1.3	Accounting Standards- Concepts & objectives	 Explain the Accounting standards List the objectives of accounting. 	K2						
1.4	Double entry systems, Books of prime entry, subsidiary books, cash book	 Define single entry and prime entry. Illustrate single entry and double entry systems. 	K2						
1.5	Bank Reconciliation statement	Summarise the preparation of Bank reconciliation statement	K2						

1.6	Journal, Ledger, Trial balance Rectification of Errors	 Define Journal, Ledger and Trial balance Illustrate the problems in Trial balance List out the different kinds of errors Illustrate the problems in 	K2
1.8	Final accounts of profit making concerns 1.8.1 Accounting treatment for special transactions 1.8.2 Preparation of Trading Account Profit & Loss Account & Balance Sheet	 Apply the accounting treatment for various special transactions Discuss the procedure of Final accounts Predict the Profit or Loss of a concern 	К6
UNIT II	DEPRECIATION	AND BILLS OF EXCHANGE	
2.1	Depreciation – introduction	 Define Depreciation Compare straight line and diminishing balance method 	К2
2.1.1	Methods of Recoding depreciation. Straight line method Written down value method	Illustrate the problems in Straight line method and diminishing balance method	K2
2.1.2	Change in depreciation method.	Identify the procedure for change in method of depreciation.	К3
2.2	Bills of Exchange	 Define Bills of Exchange List the entries passed in the books of Drawer and Drawee on renewal of a bill 	K1
2.2.1	Methods of handling	Summarise the methods of handling the bills of exchange	K2

2.2.2	Commercial Bill	• Explain the commercial bill	K2
2.2.3	Accommodation Bill	• Explain the accommodation bills	K2
2.2.4	Insolvency	Analyse the insolvency situation that arises under Bills of Exchange	K4
UNIT III	CONSIGNMENT	AND JOINT VENTURE	
3.1	Consignment	Define Consignment	
3.1.1	Cost price	• Summarise the entries required in the books	
3.1.2	Invoice price	of consignor when	
3.1.3	Commission	good are sent at invoice price	K5
3.1.4	Valuation of stock	• Summarise the entries required in the books	
3.1.5	Normal and Abnormal loss	of consignor when good are sent at invoice price. • Estimate the value of stock. • Estimate the normal and abnormal loss in consignment sales.	
3.2	Joint Venture	Define Joint Venture.Classify the methods	K 4
3.2.1	Separate set of books	of recording	
3.2.2	Books of one co- venture and all the co-ventures	transactions relating to Joint venture	
UNIT IV	Average Due D	ate and Account Current	
4.1	Average due date	Define Average due	
4.1.1	Introduction Calculation of Average due date in various situation	 date. List the purpose of Average due date. Measure average due date in various situations 	K4
4.2	Account Current	• Define Account	
4.2.1	Introduction	current.	K5
4.2.2	Methods of preparing Account current	Explain the purpose of Account current.	
4.3	Insurance claim	Measure the claim for	K4

UNIT V	ACCOUNTS OF NO	loss of stock and profit as a result of fire. N PROFIT ORGANIZATIONS	S
5.1	Preparation of Receipts and Payments Account from Income and Expenditure Accounts.	 Define Non-trading organization Prepare Income & Expenditure account 	K6
5.1.1	Preparation of Opening and Closing Balance sheet from income and Expenditure Account.	Prepare the Balance sheet of a Non trading concern.	K6
5.1.2	Receipts and Payments Account.	Compare the Receipts & Payments account and Income & Expenditure account	K2

MAPPING SCHEME FOR POS, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	Н		M	M			M	L	M	Н	M	L
CO2	Н	Н	Н	Н	M	Н		M		M	Н	M	L
CO3	Н	Н	Н	Н		Н		M		Н	Н	M	L
CO4	Н	Н	Н	Н	M	Н	L	M		M	Н	M	
CO5	Н	Н	Н	Н	M	Н	L	M	L	M	Н	M	
CO6	Н		Н	Н			L	M		M	Н	M	L

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey (FEEDBACK)

SEMESTER –I	ALLIED: I- BUSINESS MATHEMATICS	CODE: U18CP1Y1
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of this course the students will be able to:

Sl.No	Course Outcomes	Level	Unit covered
1	Demonstrate the knowledge of different types of numbers and the ways of solving in their day- to-day work.	К3	I
2	Execute the knowledge of AP, GP, HP in planning and analysing investment plans in their work.	К3	I
3	Solve problems in Set theory and Probability.	К3	II
4	Apply the derivative functions and its rules to find the marginal cost, marginal revenue and elasticity of demand.	К3	III
5	Evaluate the methods of differentiation and integration to make informed decisions in the business scenario.	K5	IV
6	Analyse the business conditions for maximizing profit and minimizing losses.	K4	V

UNIT I - INDICES, SURDS, LOGARITHM, SIMULTANEOUS AND QUADRATIC EQUATION AND ARITHMETIC, GEOMETRIC AND HARMONIC PROGRESSION (20 Hours)

- 1.1 The concept of number system
 - 1.1.1 Natural number
 - 1.1.2 Whole number
 - 1.1.3 Real number
 - 1.1.4 Imaginary number
 - 1.1.5 Rational number
 - 1.1.6 Irrational number
 - 1.1.7 Integer
 - 1.1.8 Fractions
 - 1.1.9 Prime number
 - 1.1.10 Complex number
 - 1.1.11 Odd number
 - 1.1.12 Even number
- 1.2 The concept and problem in indices
 - 1.2.1 Meaning
 - 1.2.2 Laws of indices

- 1.2.3 Meaning of a⁰ & problems
- 1.2.4 Meaning of a^{-m} & problems
- 1.2.5 OMeaning of a^{p/q} & problems
- 1.3 The concept and problem in surds
 - 1.3.1 Meaning
 - 1.3.2 Order of a surd& problems
 - 1.3.3 Square root of a binomial surd a+vb& problems
- 1.4 The concept and problem in logarithm
 - 1.4.1 Meaning
 - 1.4.2 Laws of logarithm
 - 1.4.2.1 Product rule & problems
 - 1.4.2.2 Quotient rule & problems
 - 1.4.2.3 Power rule & problems
 - 1.4.2.4 Rule for change of base & problems
 - 1.4.3 Common Algorithm
- 1.5 The concept and problem in simultaneous and quadratic equations
 - 1.5.1 Simultaneous equations
 - 1.5.1.1 Method of elimination
 - 1.5.2 Quadratic equations

UNIT II - SET THEORY AND SEQUENCE AND SERIES (12 Hours)

- 2.1 Set theory
 - 2.1.1 Meaning
 - 2.1.2 Finite and infinite sets
 - 2.1.3 Description of set
 - 2.1.4 Singleton set
 - 2.1.5 Null set
 - 2.1.6 Sub set
 - 2.1.7 Equality of set
 - 2.1.8 Number of sub-sets of a set
 - 2.1.9 Disjoint set
 - 2.1.10 Universal set
 - 2.1.11 Set operations
 - 2.1.11.1 Union of sets
 - 2.1.11.2 Intersection of sets
 - 2.1.11.3 Difference of sets
 - 2.1.11.4 Complement of sets
 - 2.1.12 Venn diagram
 - 2.1.13 Laws of sets
 - 2.1.13.1 Commutative law
 - 2.1.13.2 Associative law
 - 2.1.13.3 Distributive law
 - 2.1.13.4 De Morgan's law
 - 2.1.14 Numbers of elements in set
- 2.2 The concept and problem in arithmetic, geometric and harmonic progression
- 2.3 Arithmetic progression
 - 2.3.1 Meaning
 - 2.3.1 Formula for nth term & problems

- 2.3.2 Formula for the sum to n terms & problems
- 2.3.4 Properties of an arithmetic progression & problems
- 2.4 Geometric progression
 - 2.4.1 Meaning
 - 2.4.2 Formula for nth term & problems
 - 2.4.3 Formula for the sum to n term & problems
- 2.5 Harmonic progression
 - 2.5.1 Meaning
 - 2.5.2 Formula for nth term & problems

UNIT III - DIFFERENTIAL CALCULUS

(18 Hours)

- 3.1 Limits
 - 3.1.1 Limit of a function
 - 3.1.2 Properties of limits & problems
- 3.2 Continuity
 - 3.2.1 Properties of continuous functions & problems
- 3.3 Differentiation
 - 3.3.1 Derivative of x^n
 - 3.3.2 Derivative of e^x
 - 3.3.3 Derivative of a constant
 - 3.3.4 Derivative of sum of two functions
 - 3.3.5 Product rule
 - 3.3.6 Ouotient rule
 - 3.3.7 Functions of a function rule
 - 3.3.8 Logarithm differentiation
 - 3.3.9 Differentiation of implicit function
 - 3.3.10 Parametric form
 - 3.3.11 Higher order derivative
 - 3.3.12 Application of derivative
 - 3.3.12.1 Marginal cost
 - 3.3.12.2 Marginal revenue
 - 3.3.12.3 Relation between marginal revenue and elasticity of demand

UNIT IV - DIFFERENTIAL CALCULUS & INTEGRAL CALCULUS (15 Hours)

- 4.1 Maxima and minima
 - 4.1.1 Meaning
 - 4.1.2 Problems in maxima and minima
- 4.2 Integral Calculus
 - 4.2.1 Meaning
 - 4.2.2 General rules
 - 4.2.3 Method of partial fraction
 - 4.2.4 Method of when factorization is not possible
 - 4.2.5 Integration by substitution -I
 - 4.2.6 Integration by parts
 - 4.2.7 Definite integral

- 5.1 Meaning
- 5.2 Types of matrix
 - 5.2.1 Equal matrix
 - 5.2.2 Diagonal matrix
 - 5.2.3 Scalar matrix
 - 5.2.4 Unit matrix
 - 5.2.5 Null matrix
 - 5.2.6 Row matrix
 - 5.2.7 Column matrix
 - 5.2.8 Symmetric matrix
 - 5.2.9 Skew-symmetric matrix
- 5.3 Matrix operation
 - 5.3.1 Scalar multiplication
- 5.4 Addition and subtraction of matrices
- 5.5 Multiplication of two matrices
- 5.6 Transpose of matrix
- 5.7 Determinant of matrix
- 5.8 Singular and non-singular matrices
- 5.9 Input and output matrix
- 5.10 Adjoint of square matrix
- 5.11 Reciprocal matrix and inverse of matrix
- 5.12 Orthogonal matrix
- 5.13 Simultaneous linear equations

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Fundamental concepts of modern algebra	https://www.britannica.com/science/algebra/Funda mental-concepts-of-modern-algebra
2	Probability using Permutations and Combinations	https://courses.lumenlearning.com/finitemath1/cha pter/probability-using-permutations-and- combinations/
3	Mathematical reasoning	https://www.pioneermathematics.com/content/late st_updates/aieee%20reasoning.pdf
4	Probability density function	https://www.probabilitycourse.com/chapter4/4_1_ 1_pdf.php

TEXT BOOK

- 1. Kashyap Trivedi, Business Mathematics, Pearson Education India, 2011, ISBN: 8131732185, 9788131732182
- 2. Vittal, P. R., Business Mathematics, 2nd edition, Margham Publications, Chennai, 2018

REFERENCES

- 1. Aggarwal, B. M, Business Mathematics & Statistics Fundamentals ,1st Edition, Sultan Chand & Sons, New Delhi, 2004
- 2. Mariappan.P, Business Mathematics, Pearson Education India, 2015, ISBN: 9789332544703
- 3. Dr. Alok Gupta & Dr. Jitendra Kumar Saxena, Business Mathematics, Latest Edition, SBPD Publications, 2016, 9889351672975

WEB LINKS

- 1. https://byjus.com/maths/calculus/
- 2. https://www.toppr.com/guides/business-mathematics-and-statistics/calculus/application-marginal-cost-marginal-revenue/

Theory - 20% (Section A), Problems - 80% (Section B & C)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Content	Learning Outcome	Blooms Taxonomic Level of Transaction
		THM, SIMULTANEOUS AND COMETRIC AND HARMONIC	
1.1	Introduction to Number System	• Summarize the different types of numbers involved in business problems	K2
1.2 &	Law of Indices	Recall the laws constituting the problems of indices	K1
	Meaning of a ⁰ , a ^{-m} , a ^{p/q} & Problems	Apply the laws of indices to solve the problems of different types	К3
	Meaning and order of surds	Recall the meaning and order of surds	K1
	Square root of binomial surd $a + \sqrt{b}$ problems	Make use of laws to solve the different type of surds	К3
1.4	Meaning & Laws of Logarithm	Relate the knowledge with the problems of logarithm	К2
	Product and quotient rule Problems	Solve the problems of	К3

	Power rule, rule for change of base problems & common Logarithm	different types in logarithm					
	Meaning & problems of Simultaneous equation	Solve the business problems using equations	К3				
1.5	Meaning & problems of quadratic equation	Compare different alternatives using equations to make judgements	К2				
UNIT II	SET THEORY AND	D SEQUENCE AND SERIES					
2.1	Meaning and types of Sets	Define meaning and types of Sets	K1				
	Operations, Laws of Set & its application in Business	Solve business problems using sets	К3				
2.2	Meaning of Arithmetic Progression and Problems of finding nth term	Calculate sequence and series of investment process using AP	К3				
2.3	Problems of finding sum to n term	Plan their investment using AP	К3				
2.4	Meaning of Geometric Progression Problems of finding sum to n th term	 Calculate sequence and series of GP Utilize GP to know the investments in case of cumulative returns 	К3				
2.5	Meaning of Harmonic Progression and Problems of finding n th term	Calculate the sequence of HP	К3				
UNIT III DIFFERENTIAL CALCULUS							
3.1	Limits of a function & its properties	• Illustrate the function and properties of limits	K2				
3.2	Continuity and Properties of continuous function	Recall the properties of continuous function	K1				
3.3	Differentiation 3.3.1-3.3.3 Derivative of x ⁿ , e ^x & constant 3.3.4Derivative of sum	Utilize the derivative functions and its rules to find the rate of change in	К3				

	of Two functions	business problems	
	3.3.5 Product Rule		
	3.3.6 Quotient Rule		
	3.3.7 Function of a function Rule		
	3.3.12 Application of derivative Problems of finding Marginal cost, Marginal Revenue & Elasticity of Demand	• Apply the knowledge of differentiation to find the marginal cost, marginal revenue and elasticity of demand	К3
UNIT IV	DIFFERENTIAL CAI	LCULUS & INTEGRAL CALCU	ULUS
4.1	Meaning and Problems in Maxima and Minima	 Calculate maxima and minima in a function 	К3
4.2	Integral Calculus 4.2.1 Meaning 4.2.1 General rules of Integration 4.2.3 Methods of partial fractions 4.2.4 Integration by substitution 4.2.5 Integration by parts 4.2.6 Definite Integral	 Evaluate the constructs of integration Examine the function using integrations 	K5
UNIT V		X ALGEBRA	
5.1 & 5.2	Meaning and Types of Matrix	• Define matrix and explain different type of matrices	K1
5.3 to 5.6	Scalar Multiplication, Addition, Subtraction, Transpose & Multiplication of Matrices	 Apply the knowledge of matrices to do matrix operations 	К3
5.7 – 5.9	Determinants, Singular and Non-singular Matrices	• Solve the determinants and singular and non- singular matrices	К3
5.10-5.12	Adjoint of square matrix, Reciprocal, Inverse & orthogonal	• Solve the business problems using matrix operations	К3

	matrix.		
5.13	Use of Matrices in Simultaneous linear equations	• Solve the equations using matrix and vice versa	К3

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н		M		M	L			L	M	M	L	L
CO2	Н	M	M	Н	M	M		L		M	M	L	
CO3	M			Н				L		Н	M		
CO4		M	M	Н	M	M	L	L		Н	Н		
CO5		Н		Н	M	H	L		L	Н	Н		L
CO6		M		Н		Н	L	L		Н	Н		

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey (FEEDBACK)

SEMESTER –I	ALLIED: II - BUSINESS LAW	CODE: U19CP1Y2
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Identify and discuss the basic concepts, essential	K2	I
	elements of a valid contract and various		
	classifications in contract under the Indian Contract		
	Act, 1872.		
2	Apply the rule, "All agreements are not contracts	К3	II
	but all contracts are agreements".		
3	Summarize the various modes of discharge of	K2	III
	contract.		
4	Appraise the concept of bailment and pledge.	K4	IV
5	Distinguish between a contract of indemnity and a	K4	IV
	contract of guarantee.		
6	Apply the rule of caveat emptor and state how far it	К3	V
	is modified by implied conditions under the Sale of		
	Goods Act, 1930.		

UNIT I - INTRODUCTION TO LAW OF CONTRACT

(10 Hours)

- 1.1 Introduction
 - 1.1.1 Nature and classification of Contracts
 - 1.1.2 Essential elements of a valid contract
- 1.2 Void, Voidable and Valid agreement
- 1.3 Offer and Acceptance
 - 1.3.1 Legal rules as to offer
 - 1.3.2 Tenders
 - 1.3.3 Cross offers
 - 1.3.4 Legal rules as to acceptance.

UNIT II - CONSIDERATION AND LEGALITY OF OBJECT (20 Hours)

- 2.1 Consideration
 - 2.1.1 Definition
 - 2.1.2 Legal rules as to consideration
 - 2.1.3 Stranger to contract
 - 2.1.4 Contract without consideration is void-exceptions
- 2.2 Capacity of Parties
 - 2.2.1 Law relating to competence of parties to a contact
 - **2.2.2** Minors
 - 2.2.3 Persons of unsound mind
 - 2.2.4 Other persons
- 2.3 Free Consent
 - 2.3.1 Meaning of "consent" and "free consent"
 - 2.3.2 Coercion
 - 2.3.3 Difference between coercion and undue influence
 - 2.3.4 Define misrepresentation and fraud
 - 2.3.5 Effects on the validity of an agreement
- 2.4 Legality of Object
 - 2.4.1 Unlawful and illegal agreements
 - 2.4.2 Effects of illegality
 - 2.4.3 Doctrine of public policy
- 2.5 Void contracts

- 2.6 Contingent Contract
 - 2.6.1 Essential characteristics of a contingent contract
 - 2.6.2 Rules regarding contingent contract
 - 2.6.3 Difference between a wagering agreement and a contingent contract

UNIT III - PERFORMANCE AND DISCHARGE OF CONTRACTS (10 Hours)

- 3.1 Performance of contracts
 - 3.1.1 Requisites of a valid tender
 - 3.1.2 Reciprocal promises
- 3.2 Discharge of contracts Modes of Discharge
- 3.3 Remedies for Breach of contract
- 3.4 Quasi contracts
 - 3.4.1 Kinds of quasi-contracts.

UNIT IV - SPECIAL CONTRACTS

(20 Hours)

- 4.0 Special contracts
- 4.1 Indemnity and Guarantee
 - 4.1.1 Essential features of a contract of guarantee
 - 4.1.2 Distinction between a contract of indemnity and a contract of guarantee
 - 4.1.3 Kinds of guarantee
 - 4.1.4 Rights of surety
 - 4.1.5 Discharge of surety
- 4.2 Bailment and pledge
 - 4.2.1 Requisites of bailment, Classification of bailment
 - 4.2.2 Duties and rights of bailor and bailee
 - 4.2.3 Distinction between particular lien and general lien
 - 4.2.4 Finder of goods
 - 4.2.5 Termination of bailment
 - 4.2.6 Rights and duties of pawnor and pawnee
- 4.3 Agency
 - 4.3.1 Essentials of relationship of agency
 - 4.3.2 Creation of agency
 - 4.3.3 Classification of agents
 - 4.3.4 Termination of agency.

UNIT V - SALE OF GOODS ACT 1930

(15 Hours)

- 5.1 Sale of Goods Act 1930
- 5.2 Formation of contract of sale
 - 5.2.1 Essentials of a contract of sale
 - 5.2.2 Distinction between sale and agreement to sell and a hire-purchase agreement
 - 5.2.3 Classification of goods
 - 5.2.4 Effect of destruction of goods
 - 5.2.5 Document of title to goods
- 5.3 Conditions and Warranties
 - 5.3.1 Distinction between a condition and warranty Implied Conditions and Warranties
 - 5.3.2 Caveat Emptor
- 5.4 Transfer of property in and title of goods

- 5.4.1 Passing of property
- 5.4.2 Sale by non-owners
- 5.5 Rights of unpaid seller
 - 5.5.1 Remedies for breach of contract of sale
 - 5.5.2 Auction sales.

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Securities laws,2014	https://en.m.wikipedia.org/wiki/Securities_Laws
2	Essential commodities act	www.legislative.gov.in
3	Fiscal Responsibility and Budget Management Act, 2003	https://resource.cdn.icai.org/55863bos45243mod2 cp2.pdf
4	Minimum wages act,1948	https://icmai.in/upload/Students/Syllabus2016/Inter/Paper-6New.pdf

TEXT BOOK

1. N.D. Kapoor, (2018) - Elements of Mercantile Law, Sultan Chand & Sons (P) Ltd, India.

REFERENCES

- 1. K. R. Bulchandani, (2016), Business Law for Management, Himalaya Publishing House Pvt. Ltd, Geetanjali Press Pvt. Ltd, Mumbai, India.
- 2. P.C. Tulsian (2014) Business Law, Third Edition, McGraw- Hill Education Pvt. Ltd, Typeset at Tej Composers, New Delhi, India.

WEB LINKS

- 1. https://www.incometaxindia.gov.in/pages/acts/indian-contract-act.aspx
- 2. https://www.india.gov.in/indian-contract-act-1872-0
- 3. https://www.icai.org/post.html?post_id=10086
- 4. https://indiankanoon.org/doc/171398/
- 5. https://www.toppr.com/guides/business-law/

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction		
UNIT I INDIAN CONTRACTS ACT 1872					

1.1	Indian Contracts Act-1872 1.1.1 Introduction 1.1.2 Essentials elements of a valid contract	 Recall the definition of a Contract Explain the classifications of Contract 	K 1
1.2	Void , Voidable and Valid agreement	Distinguish a void contract from a voidable contract	K2
1.3	Offer and Acceptance 1.3.1 Legal rules as to offer 1.3.2 Tenders 1.3.3 Cross offers 1.3.4 Legal rules as to acceptance	Define Offer and Acceptance Identify the circumstances under which an offer will lapse	K2
UNIT II		AND LEGALITY OF OBJECT	
2.1	Consideration 2.1.1 Definition 2.1.2 Legal rules as to consideration 2.1.3 Stranger to contract 2.1.4 Contract without consideration is void – exceptions	 Define consideration Discuss the rules regarding consideration Acquire problem solving techniques 	К3
2.2	Capacity of Parties 2.2.1 Law relating to competence of parties to a contract 2.2.2 Minors 2.2.3 Persons of unsound mind 2.2.4 Other persons	 Identify the rules regarding provisions of necessaries to a minor Apply case laws in the area of business 	К3
2.3	Free consent 2.3.1 Meaning of consent and free consent 2.3.2 Coercion 2.3.3 Differences between coercion and undue influence 2.3.4 Define misrepresentation and fraud 2.3.5 Effects on the validity of an agreement	Define free consent. Compare misrepresentation and fraud	К2

2.4	Legality of Object 2.4.1 Unlawful and illegal agreement 2.4.2 Effects of illegality 2.4.3 Doctrine of public policy	Identify the exceptions to the rule that an agreement in restraint of trade is void	K2		
2.5	Void Contracts	Explain a void contract	K2		
2.6	Contingent Contracts 2.6.1 Essential characteristics of a contingent contract 2.6.2 Rules regarding contingent contract 2.6.3 Differences between a Wagering agreement and a contingent contract	 Summarize the effects of wagering agreement Compare a wagering agreement and a contingent contract 	К2		
UNIT III	PERFORMANCE A	ND DISCHARGE OF CONTRA	ACTS		
3.1	Performance of contracts 3.1.1 Requisites of a valid tender 3.1.2 Reciprocal promises	 Interpret and apply case laws in the area of business. Identify the fundamental legal principles behind contractual agreement 	К2		
3.2	Discharge of contracts - Modes of Discharge	Summarize the various modes of discharge of contract	K2		
3.3	Remedies for Breach of contract	 Define Breach of contract Classify the remedies that are available to the affected party in case of breach of contract 	К2		
3.4	Quasi contracts 3.4.1 Kinds of Quasi contracts	 Define quasi contract Discuss the kinds of quasi contract 	К2		
UNIT IV	UNIT IV SPECIAL CONTRACTS				
4.1	Special contracts – Introduction Indemnity and Guarantee 4.1.1 Essential features of a contract of guarantee 4.1.2 Distinction between a contract of indemnity and a contract of guarantee 4.1.3 Kinds of guarantee	 Illustrate the contact of Indemnity and Guarantee Distinguish between Indemnity and Guarantee 	K 4		

	4.1.4 Rights of surety 4.1.5 Discharge of surety	 Examine the rights of a surety against the principal debtor and Creditor Explain the discharge of surety. 	K4
4.2	Bailment and pledge 4.2.1 Requisites of bailment, Classification of bailment 4.2.2 Duties and rights of bailor and bailee 4.2.3 Distinction between particular lien and general lien 4.2.4 Finder of goods 4.2.5 Termination of bailment 4.2.6 Rights and duties of pawnor and pawnee	 Discuss the concept of Bailment and Pledge State the differences between Bailment and Pledge Distinguish between general lien and particular lien Discuss the rights and duties of a pawnor and pawnee 	K 4
4.3	Agency – Introduction 4.3.1 Essentials of relationship of agency 4.3.2 Creation of agency 4.3.3 Classification of agency 4.3.4 Termination of agency	 Recall the term agency by ratification Explain the various modes of creation of an agency Classify the different types of agents 	К2
UNIT V	SALE OF GO	ODS ACT 1930	
5.1	Sale of Goods Act- 1930 Introduction	 Define contract of sale Explain the essential elements of a contact of sale 	К2
5.2	Formation of contract of sale 5.2.1 Essentials of a contract of sale 5.2.2 Distinction between sale and agreement to sell and a hire-purchase agreement 5.2.3 Classification of goods 5.2.4 Effects of destruction of goods 5.2.5 Document of title to goods	 Distinguish sale from agreement to sell Classify the Goods under the Sale of Goods Act 	K 4

5.3	Conditions and Warranties 5.3.1 Distinction between a condition and warranty - Implied conditions and warranty 5.3.2 Caveat Emptor	 State the exceptions to the rule caveat emptor. Identify the implied conditions and warranties in a contract of sale 	К2
5.4	Transfer of property in and title of goods 5.4.1 Passing of property 5.4.2 Sale by non-owners	 Apply the provisions of the sale of Goods Act with respect of delivery of Goods Explain the duties of buyer 	К3
5.5	Rights of unpaid seller 5.5.1 Remedies for breach of contract of sale 5.5.2 Auction sales	Describe the rights of unpaid seller and remedies for breach of sale contract	K2

MAPPING SCHEME FOR THE POs, PSOs and COs L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	-	-	-	L	-	-	Н	Н	Н	-	Н	M
CO2	Н	M	M	H	-	M	-	Н	M	M	-	-	L
CO3	-	Н	-	Н	-	Н	M	-	Н	-	Н	-	M
CO4	M	Н	M	-	-	-	-	M	Н	Н	M	-	-
CO5	-	M	Н	M	L	-	M	-	Н	-	-	M	L
CO6	Н	-	Н	Н	-	-	-	Н	Н	Н	-	-	Н

COURSE ASSESSMENT METHODS

Direct
1. Continuous Assessment Test I,II
2. Open book test; Assignment; Seminar; Journal paper review, Group
Presentation
3. End Semester Examination
Indirect
1. Course-end survey (FEEDBACK)

SEMESTER -II	CORE :II - PRINCIPLES OF ACCOUNTANCY-II	CODE: U21CP202
CREDITS: 5	neconimier ii	TOTAL HOURS: 90

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Apply different methods of branch accounts to find the profit or loss of the head office and branches using various methods of Branch accounting.	К3	I

2	Prepare Departmental Trading and Profit & Loss account.	K6	II
3	Construct the analytical table for various situations in Royalty accounts.	К6	III
4	Prepare journal entries and ledger accounts for admission, retirement and death of partners.	К6	IV
5	Evaluate the accounting treatment of issue, re-issue and forfeiture of shares.	K5	V
6	Analyse the accounting entries for the treatment on the issue, Discount/ Loss on issue of Debentures	K4	V

Unit – I Branch Accounting

(18 Hours)

- 1.1 Types of Branch Accounts
- 1.2 Dependent Branch
 - 1.2.1 Debtors method
 - 1.2.2 Stock & Debtors method.
 - 1.2.3 Final Accounts method.
 - 1.2.4 Wholesale Branch method.
- 1.3 Independent Branch
 - 1.3.1 Separate final Accounts methods

Unit – II Departmental Accounting

(18 Hours)

- 2.1 Treatment & apportionment of Joint expenses
- 2.2 Treatment of interdepartmental transfers
- 2.3 Preparation of Department Trading and Profit & Loss Account.
- 2.4 General P&L A/C

Unit – III Royalty Accounts

(16 Hours)

- 3.1 Meaning of Royalty, Minimum Rent, Short workings.
- 3.2 Recoupment of short working.
- 3.3 Lapse of short working.
- 3.4 Journal Entries & Ledger Accounts in the Books of Landlord & lessee.

Unit – IV Partnership Accounts

(18 Hours)

- 4.1 Introduction to Partnership Accounts
- 4.2 Change in profit sharing ratio
- 4.3 Treatment of Goodwill and Reserves.
- 4.4 Admission of Partners
- 4.5 Retirement of Partners
- 4.6 Death of Partners

Unit – V Accounts of Joint stock Companies

(20 Hours)

- 5.1 Introduction about shares
 - 5.1.1 Meaning, Types of share
 - 5.1.2 Issue of Share
 - 5.1.3 Re issue of Share
 - 5.1.4 Forfeiture of Share

- 5.2 Introduction about Debentures
 - 5.2.1 Meaning, Types of Debentures
 - 5.2.2 Issue of Debentures
 - 5.2.3 Treatment on Discount/ Loss on issue of Debentures

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Partnership accounts – Dissolution, Amalgamation, conversion and sale of partnership firms	https://www.icai.org/post.html?post_id=15829 https://icmai.in/upload/Students/Syllabus2016/Inter/Paper-5New.pdf
2	Hire purchase and instalment system	https://resource.cdn.icai.org/55836bos45229cp11.pdf
3	Investment accounts	https://resource.cdn.icai.org/55834bos45229cp9.pdf
4	Financial statements analysis	https://corporatefinanceinstitute.com/resources/kn owledge/finance/analysis-of-financial-statements/

Theory 20%, Problems 80%

TEXT BOOKS

- 1. The Study materials of the Institute of Chartered accountants of India and Institute of Cost Accountants of India on Financial accounting.
- 2. R.L. Gupta and V.K. Gupta Principles and Practice of Accountancy, Sultan Chand Sons
- 3. Financial Accounting Jain.S.P. Narang. K.L., Kalyani Publishers.

REFERENCES

1. Reddy, T.S., & Murthy, A. (2012). Financial Accounting (2nd edition) Margham Publications, Chennai

WEB LINKS

- 1. https://www.icai.org/ Official website of ICAI
- 2. https://icmai.in/icmai/ Official website of ICAI
- 3. https://www.icai.org/post.html?post_id=12430 Financial accounting (CA Study material)
- 4. https://icmai.in/upload/Students/Syllabus-2012/Study_Material New/Inter-Paper5-Revised.pdf Financial accounting (CMA Study Material)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction		
UNIT I BRANCH ACCOUNTING					
1.1	Types of Branch accounts	• List the various types of	K1		

	<u> </u>		handh accounting	
			branch accounting.	
		•	Discuss the objectives of	
			each types of Branch.	
1.2		•	Define Dependent	K1
	Dependent Branch		Branch	
	Dependent Branen	•	List the various methods	
			under dependent branch	
1.2.1		•	Explain the debtor	K2
			system of maintain a	
			branch account.	
	Debtors method	•	Identify the accounting	
			adjustments required in	
			debtors system	
1.2.2		•	Analyze the Stock and	K4
1,2,2		•	Debtors system	13.7
	Stock and Debtors	_	•	
	method	•	Calculate the closing	
			debtors of Stock and	
1.2.3		•	Debtors system Discuss the methods of	K2
1.2.3		•	Final Accounts	K2
	Final accounts mathed			
	Final accounts method	•	Illustrate final accounts	
			of a head office and its	
			Branch	
1.2.4		•	Summarize the concept	K2
			of wholesale Branch	
	Wholesale Branch		method	
	method	•	Explain the special	
	method		accounting features of	
			wholesale branch	
			method	
1.3		•	Define of Independent	K1
			branch	
	Independent Branch	•	Explain the features of	
			Independent branch.	
1.3.1		•	Construct the combined	К3
		1	final accounts of a head	
	Separate Final Accounts		office and its Branch	
	Method		under independent	
			branch	
UNIT II	DEPARTMEN	JΤΔ	L ACCOUNTING	
2.1	Treatment &	•	Discuss the need for	
4.1	apportionment of Joint	•		
			11	K2
	expenses		expenses between	N.Z
			different departments.	
		•	Identify the bases on	
			which common	
			expenses are	
			apportioned among	
			departments	

2.2 Treatment of interdepartmental transfers Treatment of interdepartmental transfers Treatment of interdepartmental transfers Explain the procedures for preparation of interdepartmental transfers. Construct departmental trading and profit and loss account. Construct departmental trading and profit and loss account. Frepare General Profit and loss account for all the departments. Construct departmental trading and profit and loss account. Frepare General Profit and loss account for all the departments. Construct departmental trading and profit and loss account. Frepare General Profit and loss account for all the departments. Colculate the Minimum Rent, Short workings.	2.2				
2.3 Preparation of Department Trading and Profit & Loss Account. 2.4 Prepare General Profit and loss account for all the departments. UNIT III ROYALTY ACCOUNTS 3.1 Meaning of Royalty, Minimum Rent, Short Prepare General Profit and loss account for all the departments. K6 K6 Construct departmental trading and profit and loss account. K6 Expression Account to the Minimum Rent, Short workings.		-	departmental transfers.Explain the procedures for preparation of inter	K1	
General P&L Account and loss account for all the departments. UNIT III ROYALTY ACCOUNTS 3.1 Meaning of Royalty, Minimum Rent, Short Rent, Short workings. K4		Department Trading and	Construct departmental trading and profit and		
3.1 Meaning of Royalty, Minimum Rent, Short Meaning of Royalty, Minimum Rent, Short Calculate the Minimum Rent, Short workings.	2.4	General P&L Account	and loss account for all	K6	
3.1 Meaning of Royalty, Minimum Rent, Short Calculate the Minimum Rent, Short workings. K4	UNIT III ROYALTY ACCOUNTS				
		Meaning of Royalty, Minimum Rent, Short	Calculate the Minimum	K4	
Recoupment of short working • Calculate the Recoupment of short working	3.2	-	Recoupment of short	K4	
3.3 Lapse of short working. • Calculate the Lapse of short working. K4	3.3	Lapse of short working.	-	K4	
Journal Entries & Ledger Accounts in the Books of Landlord & lessee. Prepare Journal Entries & Ledger Accounts in the Books of Landlord & lessee. K4	3.4	Accounts in the Books of	& Ledger Accounts in the Books of Landlord	K4	
LINIT IV DADTNEDSHID ACCOUNTS	UNIT IV	PARTNERS	SHIP ACCOUNTS		
UNIT IV FARTNERSHIF ACCOUNTS	4.1	Introduction to Partnership Accounts	Define Partnership.	K2	
4.1 Introduction to • Define Partnership. K2	4.2	Change in profit sharing ratio	Calculate the change in profit sharing ratio	K4	
4.1 Introduction to Partnership Accounts 4.2 Change in profit sharing • Define Partnership. K2 Calculate the change in K4	4.3	Treatment of Goodwill and Reserves	Analyse the Treatment of Goodwill and Reserves	K4	
 4.1 Introduction to Partnership Accounts 4.2 Change in profit sharing ratio 4.3 Treatment of Goodwill and Reserves Define Partnership. Calculate the change in profit sharing ratio Analyse the Treatment of Goodwill and 	4.4	Admission of Danta and	Analyse the Treatment	K1	
4.1 Introduction to Partnership Accounts • Define Partnership. K2 4.2 Change in profit sharing ratio • Calculate the change in profit sharing ratio K4 4.3 Treatment of Goodwill and Reserves • Analyse the Treatment of Goodwill and Reserves K4	ı	Admission of Partners	of Admission of Partners		
4.1 Introduction to Partnership Accounts 4.2 Change in profit sharing ratio 4.3 Treatment of Goodwill and Reserves 4.4 Admission of Partners • Define Partnership. • Calculate the change in profit sharing ratio K4 • Analyse the Treatment of Goodwill and Reserves • Analyse the Treatment K1			Analyse the Treatment of Retirement of		
4.1 Introduction to Partnership Accounts • Define Partnership. K2 4.2 Change in profit sharing ratio • Calculate the change in profit sharing ratio K4 4.3 Treatment of Goodwill and Reserves • Analyse the Treatment of Goodwill and Reserves K4 4.4 Admission of Partners • Analyse the Treatment of Admission of Partners K1 4.5 • Analyse the Treatment of Retirement Retirem	4.5	Retirement of Partners	 Analyse the Treatment of Retirement of Partners Analyse the Treatment of Retirement of 	K4	
4.1 Introduction to Partnership Accounts • Define Partnership. K2 4.2 Change in profit sharing ratio • Calculate the change in profit sharing ratio K4 4.3 Treatment of Goodwill and Reserves • Analyse the Treatment of Goodwill and Reserves K4 4.4 Admission of Partners • Analyse the Treatment of Admission of Partners K1 4.5 • Analyse the Treatment of Retirement of Partners K4 4.6 • Analyse the Treatment of Retirement Name Retirement Nam	4.5	Retirement of Partners Death of Partners	 Analyse the Treatment of Retirement of Partners Analyse the Treatment of Retirement of Partners 	K4 K2	
4.1 Introduction to Partnership Accounts 4.2 Change in profit sharing ratio 4.3 Treatment of Goodwill and Reserves 4.4 Admission of Partners 4.5 Retirement of Partners 4.6 Death of Partners • Define Partnership. • Calculate the change in profit sharing ratio K4 Calculate the change in profit sharing ratio K4 Analyse the Treatment of Goodwill and Reserves • Analyse the Treatment of Admission of Partners • Analyse the Treatment of Retirement of Partners • Analyse the Treatment of Retirement of Partners • Analyse the Treatment of Retirement of Retirement of Retirement of Partners	4.5 4.6 UNIT V	Death of Partners Death of Partners ACCOUN 5.1.1Meaning, Types of share 5.1.2 Issue of Share 5.1.2 Re-Issue of Share	 Analyse the Treatment of Retirement of Partners Analyse the Treatment of Retirement of Partners VTS OF JOINT STOCK COM Define share. Explain the terms - Minimum Rent and 	K4 K2 IPANIES	

Debentures	Recoupment	of	short
5.2.2 Issue of Debentures	working.		
5.2.3 Treatment on	_		
Discount/ Loss on issue			
of Debentures			

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H	H			M				L	M	M	M	Н
CO2	H	H	H		M	H		L		M	M	M	Н
CO3	H	H	H	H		H		L		Н	M	M	Н
CO4	H	H			M	H	L	L		M	Н	M	Н
CO5	H	H	H		M	H	L		L	M	Н	M	Н
CO6	H		Н	H			L	L		M	M	M	Н

COURSE ASSESSMENT METHODS

	Continuous Assessment Test I,II
Direct	

- 2. Open book test; Assignment; Seminar; Review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey (FEEDBACK)

SEMESTER -II	ALLIED: III - BUSINESS STATISTICS	CODE: U18CP2Y3
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of this course, the students will be able to:

Sl.No	Course Outcomes	Level	Unit covered
1	Demonstrate the key terminologies, concepts, tools and techniques used in business statistical analysis.	К3	I
2	Calculate the various descriptive measures of central tendency.	K 4	II
3	Relate the measures of dispersion to interpret the disparity of data .	K4	III
4	Analyse the relationship between two variables	K4	IV

	using the techniques of correlation and regression.		
5	Evaluate the changes in a variable using Index numbers.	K5	V
6	Diagnose the variations in a data set using Time series.	K4	V

UNIT I -INTRODUCTION TO THE STUDY OF STATISTICS (10 Hours)

- 1.1. Statistics
 - 1.1.1. Meaning
 - 1.1.2. Definition
 - 1.1.3. Functions
 - 1.1.4. Scope
 - 1.1.5. Merits and Demerits
- 1.2. Sampling
 - 1.2.1. Meaning
 - 1.2.2. Definition
 - 1.2.3. Methods of sampling
- 1.3. Collection of data
- 1.4. Tabulation of data
- 1.5. Representation of data
 - 1.5.1. Diagrammatic Representation
 - 1.5.2. Graphic representation

UNIT II - MEASURES OF CENTRAL TENDENCY

(15 Hours)

- 2.1. Mathematical averages
 - 2.1.1. Arithmetic Mean
 - 2.1.1.1. Direct method
 - 2.1.1.2. Short-cut method
 - 2.1.1.3. Step Deviation method
 - 2.1.2. Geometric Mean
 - 2.1.3. Harmonic Mean
 - 2.1.4. Corrected Mean
 - 2.1.5. Combined Mean
- 2.2. Positional averages
 - 2.2.1. Median
 - 2.2.2. Quartiles
 - 2.2.3. Deciles
 - 2.2.4. Percentiles
- 2.3. Mode

UNITIII - MEASURES OF DISPERSION

(17 Hours)

- 3.1. Range
- 3.2. Quartile Deviation
- 3.3. Mean Deviation
- 3.4. Standard Deviation
 - 3.4.1. Actual Mean method
 - 3.4.2. Assumed Mean Method
 - 3.4.3. Combined Standard Deviation
 - 3.4.4. Corrected Standard Deviation
- 3.5. Coefficient of variation

- 3.6. Comparison of Measures of dispersion
- 3.7. Lorenz Curve

UNIT IV - CORRELATION AND REGRESSION

(13 Hours)

- 4.1. Correlation
 - 4.1.1. Definition
 - 4.1.2. Karl Pearson's Correlation
 - 4.1.3. Spearman's Rank Correlation
 - 4.1.4. Concurrent Deviation
- 4.2. Regression
 - 4.2.1. Definition
 - 4.2.2. Regression Equation
 - 4.2.3. Linear Regression
 - 4.2.4. Difference between Regression and Correlation

UNIT V - ANALYSIS OF TIME SERIES AND INDEX NUMBERS (20 Hours)

- 5.1. Elements of Time Series
 - 5.1.1. Secular Trend
 - 5.1.1.1. Graphic Method
 - 5.1.1.2. Method of Semi-Averages
 - 5.1.1.3. Method of Moving Averages
 - 5.1.1.4. Method of Least Squares
 - 5.1.2. Seasonal Fluctuations
 - 5.1.2.1. Method of Simple Averages
 - 5.1.2.2. Method of Moving Averages
 - 5.1.2.3. Ratio to trend Method
 - 5.1.2.4. Method of link Relatives
 - 5.1.3. Cyclical Fluctuation
 - 5.1.4. Random Fluctuation
- 5.2. Index Numbers
 - 5.2.1 Definition
 - 5.2.2. Simple Index number
 - 5.2.3. Weighted Index Number
 - 5.2.3.1 Laspeyre's formula
 - 5.2.3.2 Paache's formula
 - 5.2.3.3 Fisher's formula
 - 5.2.3.4 Marshal Edge-worth
 - 5.2.3.5 Bowley's formula
 - 5.2.3.6 Kelly's formula
 - 5.2.4. Mathematical tests of consistency
 - 5.2.4.1 Time reversal test
 - 5.2.4.2 Factor reversal test
 - 5.2.5. Fixed Index Number
 - 5.2.6. Chain Index Number
 - 5.2.7. Cost of Living Index

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Statistical Modelling	https://www.northeatern.edu/graduate/blog/statistical-modeling-for-data-analysis/

2	Hypothesis testing using Statistics	https://www.investopedia.com/terms/h/hypothesistesting.asp
3	Application of statistical techniques in research interpretation and conclusions	https://www.kolabtree.com/blog/6-essential-applications-of-statistical-analysis/
4	Application of time series analysis	https://medium.com/@statswork/application-of-time-series-analysis-in-financial-economics-c1a7e1b69d04

TEXT BOOKS

1. R.S.N. Pillai and Bagavathy, Sultan Chand & Sons, New Delhi

REFERENCES

- 1. P.A. Navanitham, Jai Publishers, Trichy.
- 2. Dr. S.P. Gupta, Statistical Method, Sultan Chand & Sons, New Delhi.
- 3. Study materials of The Institute of Chartered Accountants of India on Business Statistics.

WEB LINKS

- 1. https://gurukpo.com/Content/B.Com/Business_Statistics(B.Com)P-1.pdf
- 2. http://www.ddegjust.ac.in/studymaterial/mcom/mc-106.pdf

Theory: 40% Problem: 60%

Unit/Section	Contents	Learning outcomes	Blooms Taxonomic Level of Transaction
UNIT I	INTRODUCTION TO	THE STUDY OF STATISTICS	
1.1	Meaning, definition, functions, merits and demerits of statistics	 Define Statistics Explain the functions of statistics Describe the merits and demerits of Statistics 	К2
1.2	Sampling- Meaning, definition and methods of sampling	 Recall the Meaning of the term Sampling Define the term Sampling List the various methods of sampling 	К3

		• Apply the methods of sampling.	
1.3	Collection of data	 Recognize the meaning of Collection of data Explain the tools for collection of data. 	К2
1.4	Tabulation of data	 Recall the role of tabulation of data Explain the role of tabulation of data. 	К2
1.5	Representation of data- Diagrammatic and Graphic	 List the types of diagrams Explain the diagrammatic and graphic representation of data. 	K2
UNIT II		F CENTRAL TENDENCY	
2.1	Mathematical Averages 2.1.1. Arithmetic Mean 2.1.1.1.Direct method 2.1.1.2.Short-cut method 2.1.1.3.Step Deviation 2.1.2. Geometric Mean 2.1.3. Harmonic Mean 2.1.4. Corrected Mean 2.1.5. Combined Mean	 Recall the definition of Average. List the various measures of Central Tendency. Explain the various measures of Central Tendency. Apply the Formulae for calculating Arithmetic Mean, Geometric Mean, Harmonic Mean, Corrected Mean and Combined Mean. 	К3
2.2	Positional averages 2.2.1. Median 2.2.2. Quartiles 2.2.3. Deciles 2.2.4. Percentiles	 Define the terms Median, Quartiles, Deciles and Percentiles. Apply the Formulae for calculating Median, Quartiles, Deciles and Percentiles. 	К3
2.3	Mode	 Recall the meaning of Mode. Calculate Mode of different series of data. 	K4
UNIT III	MEASURES O	F DISPERSION	
3.1	Range	 Recall the meaning of Range. Explain the uses of Range. Solve problems to 	К3

3.5 3.6 3.7	Deviation Co-efficient of Variation Comparison of Measures of Dispersion Lorenz Curve	 Calculate Co-efficient of Variation. Analyse the suitable measure of dispersion Define Lorenz Curve. Explain the steps for 	K4 K4 K2
		1 1	
		Explain the steps for drawing Lorenz curve	
		1 1	
3.7	Lorenz Curve		K2
	Comparison of Measures	of Variation. • Analyse the suitable	
3.5	Standard Deviation 3.4.4. Corrected Standard Deviation Co-efficient of Variation	Deviation based on the various methods.	K/A
	Method 3.4.3. Combined	standard deviation. • Calculate Standard	
J. 1	3.4.1 Actual Mean method 3.4.2. Assumed Mean	standard deviation. • List out the methods of	K 4
3.4	Standard Deviation	coefficient of M.D. for series of observations. • Recall the definition of	
		and coefficient of M.D.Solve problems to find Mean Deviation and	К3
3.3	Mean Deviation	and coefficient of Q.D.Define Mean Deviation	1/2
		 Solve problems by applying formulae to find Quartile Deviation 	
		Deviation and coefficient of Q.D.	К3
3.2	Quartile Deviation	different series of data. • Define Quartile	

UNIT V	ANALYSIS OF TIME	SERIES AND INDEX NUMBER	S
5.1	Elements of Time Series 5.1.1. Secular Trend 5.1.1.1.Graphic Method 5.1.1.2. Method of Semi- Averages 5.1.1.3. Method of Moving Averages 5.1.1.4. Method of Least Squares 5.1.2. Seasonal Fluctuations 5.1.2.1. Method of Simple Averages 5.1.2.2. Method of Moving Averages 5.1.2.3. Ratio to trend Method 5.1.2.4. Method of link Relatives 5.1.3. Cyclical Fluctuation	 Recall the meaning of Time series, Cyclical and Random Fluctuation List the methods of calculating Secular trend Outline the methods of calculating Seasonal Fluctuations. Calculate Trend and Seasonal Fluctuations based on various methods. 	K4
5.2	Index Numbers 5.2.1 Definition 5.2.2. Simple Index number 5.2.3. Weighted Index Number 5.2.3.1 Laspeyre's formula 5.2.3.2 Paache's formula 5.2.3.3 Fisher's formula 5.2.3.4 Marshal Edgeworth 5.2.3.5 Bowley's formula 5.2.3.6 Kelly's formula 5.2.4. Mathematical tests of consistency 5.2.4.1 Time reversal test 5.2.4.2 Factor reversal test 5.2.5. Fixed Index Number 5.2.6. Chain Index Number	 Define Index Numbers. Calculate Simple Index number and Weighted Index number using various formulae Evaluate the consistency using Time and Factor Reversal Tests Calculate Fixed and Chain Index numbers. Solve problems to find out Cost of Living Index. 	K5

	ost of Living	
Index		

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н		Н	•	-	-	M	-	M	M	-	Н	M
CO2	H	M		Н			M	M	-	M	-	•	L
CO3	-	Н	Н	Н	-	•	-	M	-	-	-	L	M
CO4	M	Н	Н		L	•	M	-	Н	M	Н	•	-
CO5	-	M	-	Н	-	Н	Н	Н		L	-	Н	L
CO6	Н	-	M	Н	M	Н	-	Н	M	Н	Н	M	Н

COURSE ASSESSMENT METHODS

COURSE ASSESSMENT METHODS
Direct
1. Continuous Assessment Test I, II
2. Open book test; Assignment; Seminar; Journal paper review, Group
Presentation
3. End Semester Examination
Indirect
1 Course-end survey (FFFDRACK)

SEMESTER -II	ALLIED: IV - BUSINESS ECONOMICS	CODE: U18CP2Y4
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Explain the concepts of economic system, central problems and resource allocation.	K2	I
2	Demonstrate knowledge of the laws of supply and demand and apply the laws to analyze responses of markets.	К3	II
3	Analyze and calculate Price Elasticity of Demand and other elasticity.	K4	III

4	Summarize an understanding of Indifference curve analysis.	K2	IV
5	Analyze the cost concepts and the cost of production in the short and long period.	K5	IV
6	Evaluate the effects of government policy measures on the exchange rate and trade.	K5	V

UNIT I- INTRODUCTION TO BUSINESS ECONOMICS

(12 Hours)

- 1.1 Definitions
- 1.2 The economic system
- 1.3 Central problems of an economy
- 1.4 Central problems and the price mechanism
- 1.5 Resource allocation in Capitalist, Socialist and Mixed Economy.
- 1.6 Black and Grey Economy

UNIT II - DEMAND AND SUPPLY ANALYSIS

(20 Hours)

- 2.1 Demand
- 2.2 Law of Demand
- 2.3 Demand Curve
- 2.4 Elasticity of demand
- 2.5 Measurement and types
- 2.6 The slope of a demand curve and the elasticity
- 2.7 Factors governing price elasticity of demand
- 2.8 Law of supply and supply schedules
- 2.9 Supply curve
- 2.10 Determinants of supply
- 2.11 Measurement of Elasticity of Supply

UNIT III - INDIFFERENCE CURVE ANALYSIS

(18 Hours)

- 3.1 The Indifference curve analysis of demand
- 3.2 Indifference Schedule
- 3.3 The Principle of Diminishing Marginal Rate of Substitution
- 3.4 Properties of Indifference Curves
- 3.5 Consumer's equilibrium in Indifference Analysis.

UNIT IV - COST ANALYSIS

(20 Hours)

- 4.1 Cost analysis
- 4.2 Cost concepts and classification
- 4.3 Cost of production in the short and long period
- 4.4 Market in economic analysis
- 4.5 Classifications of markets and price determination
 - 4.5.1 Perfect Competition
 - 4.5.2 Imperfect Competition
 - 4.5.3 Monopoly

- 4.5.4 Duopoly
- 4.5.5 Oligopoly
- 4.5.6 Monopolistic Competition
- 4.5.7 Monopsony

UNIT V - NATIONAL INCOME AND TRADE CYCLE

(20 Hours)

- 5.1 Trade cycle
- 5.2 Phases or stages of a Trade Cycle
- 5.3 National income
 - 5.3.1 GDP
 - 5.3.2 GNP
 - 5.3.3 Wholesale Price Index
 - 5.3.4 Inflation
- 5.4 Estimation of National Income as Net aggregate output
- 5.5 National Income as aggregate value of final products
- 5.6 Real and money National Income.
- 5.7 Balance of Trade and Balance of Payments

TOPICS FOR SELF STUDY

S.no	Topics	Web Links
1	Budget deficits and Public debt	https://www.econlib.org/library/Topics/High School/BudgetDeficitsandPublicDebt.html
2	Monetary policy and Federal reserve	https://www.econlib.org/library/Topics/High School/MonetaryPolicyandtheFederalReserv e.html
3	Business cycles	https://www.econlib.org/library/Topics/High School/BusinessCycles.html
4	Fiscal policy	https://www.econlib.org/library/Topics/High School/FiscalPolicy.html

TEXT BOOK

1. K P M Sundharam and E N Sundharam -Business Economics, Sultan Chand (2017), New Delhi

REFERENCES

- 1. Dr. H.L. Ahuja, Business Economics Microeconomic Analysis, S. Chand Publishers (2019 edition).
- 2. Dr. S. Sankaran, Business Economics, Margham Publications (2012 edition).
- 3. Dr. D. Joseph Anbarasu& S. Sriram- Business Mathematics, Learntech Press, Chennai.

WEB LINKS

- 1. https://courses.lumenlearning.com/boundless-economics/chapter/comparing-real-and-nominalgdp/#:~:text=specific%20time%20period.Gross%20Domestic%20Product,G%2B(X %E2%88%92M)
- $2. https://www.investopedia.com/terms/g/gnp.asp\#: \sim : text=What\%20 is\%20 Gross\%20 National\%20 Product\%20 (GNP)\%3 F\&text=GNP\%20 is\%20 commonly\%20 calculated\%20 by, domestic\%20 economy\%20 by\%20 for eign\%20 residents.$
- 3.https://www.financialexpress.com/what-is/wholesale-price-index-wpi-meaning/1627729/
- 4.https://www.yourarticlelibrary.com/notes/national-income-definition-concepts-and-methods-of-measuring-national-income/30801
- 5.https://www.toppr.com/guides/fundamentals-of-economics-and-management/national-income/concept-of-national-income/
- 6.https://www.economicsdiscussion.net/national-income/notes-national-income/study-notes-on-national-income-with-diagram/11310

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	INTRODUCTION	N TO BUSINESS ECONOMICS	
1.1	Definition of Business Economics	Define the term Business Economics	K1
1.2	The Economic system	Recall the economic system	K2
1.3	Central Problems of an Economy	Understand the central problems of an economy	К2
1.4	Central Problems and Price Mechanism	Explain the central problems and price mechanism.	K2
1.5	Resource allocation in Capitalist, Socialist and Mixed economy	Describe resource allocation in Capitalist, Socialist and Mixed economy	K2
1.6	Black and Grey Economy	Explain the basic concepts of Black and Grey economy?	K2
UNIT II		D SUPPLY ANALYSIS	
2.1	Define demand and Law of demand	Define law of demand	K1
2.2	Demand curve	Elucidate the demand curve	K1
2.3	Elasticity of demand,	Restate the measurement of elasticity	K2
2.4	Measurement of	Schedule the types of	K2

	Elasticity of demand	elasticity of demand	1
2.5	The slope of a demand curve and the elasticity	Describe the slope of a demand curve and the elasticity.	K2
2.6	Factors governing price elasticity of demand	Describe the slope of a demand curve and the elasticity.	К2
2.7	Law of supply and supply schedule	Define the Law of supplyExplain the supply schedule	K2
2.8	Supply curve	 Describe a supply curve 	K2
2.9	Determinants of supply	• Discuss the determinants of supply	K2
2.10	Measurement of Elasticity of Supply	Express the measurement of elasticity of supply	К2
UNIT III	INDIFFEREN	CE CURVE ANALYSIS	
3.1	The Indifference curve analysis of demand	Explain the Indifference curve analysis of demand	K2
3.2	Indifference schedule	Understand the indifference schedule	K2
3.3	The Principle of Diminishing Marginal Rate of Substitution	Explain the Principle of Diminishing Marginal Rate of Substitution	К2
3.4	Properties of Indifference curve	Describe the properties of indifference curve	K2
3.5	Consumer's equilibrium in indifference analysis	Indicate the consumer's equilibrium in indifference analysis	K2
UNIT IV	·	OST ANALYSIS	
4.1	Cost analysis, cost concepts and classifications	Define cost analysis and cost concepts.	K1
4.2	Cost of production in the short period and long period	Explain cost of production in the short period and long period	К2
4.3	Market in economic analysis	Describe the role of markets in the economic analysis	K2
4.4	Classification of markets and price determination	Classify the various markets of an economy	K1
4.4.1	Perfect Competition	Describe the functions of perfect competition	K39
4.4.2	Imperfect Competition	Define the role of imperfect competition	К3
4.4.3	Monopoly	State the functions of monopoly market	K2

4.4.4	Duopoly	Discuss the functions of Duopoly	К3
4.4.5	Oligopoly	• List out the functions of oligopoly	К3
4.4.6	Monopolistic Competition	Express the functions of monopolistic competition	К3
4.4.7	Monopsony	 Explain the functions of Monopsony 	K 1
UNIT V	NATIONAL IN	NCOME AND TRADE CYCLE	
5.1	Meaning of trade cycle, Phases or stages of trade cycle	• Explain the phases or stages of trade cycle	K2
5.2	National income	Describe concepts of National income	K2
5.2.1	GDP	State the function of GDP	К3
5.2.2	GNP	List the function of GNP	К3
5.2.3	Wholesale Price Index	Describe the role of Wholesale Price Index	К3
5.2.4	Inflation	• Discuss the role of Index and Inflation	K4
5.3	Estimation of national income as Net Aggregate output	Describe the estimation of national income as Net Aggregate output	К3
5.4	National Income as aggregate value of final products	 Explain National Income as aggregate value of final products 	К2
5.5	Real and money national income	Explain Real and money national income	K2
5.6	Balance of Trade	Describe the concept of Balance of Trade	К3
5.7	Balance of Payments	Explain the concept of Balance of Payment	K2

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate

L-Low M-Moderate H- High

| PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 | PO

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н		Н				M		M	M			M
CO2	Н	M		Н			M	M		M			L

CO3		Н	Н	Н				M				L	M
CO4	M	Н	Н		L		M		Н	M	Н		
CO5		M		Н		Н	Н	Н		L		H	L
CO6	H		M	Н	M	H		H	M	Н	Н	M	Н

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey (FEEDBACK)

SEMESTER -III	CORE: III- COST ACCOUNTING	CODE: U18CP303
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Prepare a cost sheet to estimate the profit or loss of a concern	K5	I
2	Analyse the different methods of pricing the issue of materials.	K4	I
3	Appraise the various techniques of calculating the labour turnover and labour cost.	K4	II

4	Analyse the different methods of apportionment of overheads.	K4	III
5	Prepare a job cost sheet and contract account to find the profit or loss on jobs and contracts.	K6	IV
6	Create the Process accounts Abnormal loss and Abnormal gain in the Process Accounts for certain Industries.	K6	V

UNIT I - INTRODUCTION TO COST ACCOUNTING, COST SHEET, TENDERS AND QUOTATIONS & MATERIAL CONTROL (13 Hours)

- 1.1 Cost Accounting
 - 1.1.1 Definition of Cost, costing, cost Accounting and cost Accountancy
 - 1.1.2 Scope of Cost Accounting
 - 1.1.3 Merit and Demerit
 - 1.1.4 Classification of cost
 - 1.1.5 Elements of cost
 - 1.1.6 Cost centre
 - 1.1.7 Cost unit
 - 1.1.8 Cost control
 - 1.1.9 Cost reduction
- 1.2. Cost sheet
 - 1.2.1 Treatment of stock or incentives
 - 1.2.2 Tender and quotations
- 1.3 Material Control
 - 1.3.1 Introduction
 - 1.3.2 Meaning of material control
 - 1.3.3 Objectives of material control
 - 1.3.4 Essentials of material control
 - 1.3.5 Purchase control
 - 1.3.6 Store keeping and stock control and inventory control
 - 1.3.7 Levels of stock and Economic Ordering Quantity
 - 1.3.8 ABC Analysis
- 1.4 Pricing of material issues
 - 1.4.1 LIFO (Last In First out)
 - 1.4.2 FIFO (First In First Out)
 - 1.4.3 Simple Average Method
 - 1.4.4 Weighted Average Method

UNIT II - COMPUTATION AND CONTROL OF LABOUR COST (12 Hours)

- 2.1 Labour cost
 - 2.1.1 Introduction
 - 2.1.2 Types of Labour
- 2.2 Labour turnover
- 2.3 Methods and measurement of Labour turnover
 - 2.3.1 Separation method
 - 2.3.2 Replacement method

2.4		Flux method	
2.4		me and Overtime	
2.5		ods of remuneration	
		Time rate system Piece rate system	
		Straight piece rate system	
		Taylors differential piece rate system	
		Merrick's Multiple or differential piece rate system	
	2.5.6		
2.6		um Bonus plans	
2.0		Halsey premium plan	
		Halsey-weir scheme	
		Rowan plan	
		Barth's variable sharing plan	
		Emerson's Efficiency plan	
	2.6.6	* *	
UNIT	III - O	VERHEADS	(15 Hours)
		and Definition of overheads	(
		ee of Overhead cost	
	-	n of Overheads	
3.4	Appor	tionment	
	3.4.1	Primary distribution	
	3.4.2	Secondary distribution	
		3.4.2.1 Repeated Distribution method	
		3.4.2.2 Simultaneous equation method	
3.5	Absor	ption of overheads	
	3.5.1	Overhead Rate	
	3.5.2	Types of overhead rate	
3.6	Metho	ods of absorption of overhead	
	3.6.1	Direct material cost method	
	3.6.2	Direct Labour cost method	
		Prime cost percentage method	
	3.6.4	Direct Labour hour method	
	3.6.5	Machine hour rate method	
		Computation of machine hour rate	
3.7 Ur	nder and	l over absorption of overheads.	
		RECONCILIATION OF COST AND FINANCIAL	
		OF COSTING (JOB, BATCH AND CONTRACT)	(20 Hours)
4.1		ciliation of cost and financial accounts	
4.2	Job co		
		Definition of job costing	
		Job costing procedures	
4.2		Forms used in job costing	
4.3		Costing	
		Definition of Batch costing	
1 1		Determination of Economic Batch Quantity	
4.4		act costing Introduction	
	¬.¬.1	muoduction	

- 4.4.2 Characteristic Features of contracts and contract costing
- 4.4.3 Recording of Costs of a Contract
- 4.4.4 Recording of Value and Profit on Contracts
- 4.4.5 Profit or Loss on Contracts
- 4.4.6 Escalation clause
- 4.4.7 Cost plus Contracts.

UNIT V - METHODS OF COSTING (OPERATING COSTING AND PROCESS COSTING) (15 Hours)

- 5.1 Operating and operation costing
 - 5.1.1 Meaning and definition
 - 5.1.2 Operation and service costing
 - 5.1.3 Transport Costing
 - 5.1.4 Costing Procedures in Transport of Costs
 - 5.1.5 Presentation of Costs
 - 5.1.6 Computation of Cost Unit in Road Transport Business
 - 5.1.7 Importance of Running Kilometers
 - 5.1.8 Types of problems
- 5.2 Process Costing
 - 5.2.1 Meaning of Process Costing
 - 5.2.2 Costing procedures
 - 5.2.3 Important aspects of Process Costing (Normal loss, Abnormal loss and gain)
 - 5.2.4 Work in progress (excluding equivalent production concepts)

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Target Costing	https://corporatefinanceinstitute.com/resources/knowledg e/accounting/target-costing/
2	Activity based costing	https://www.investopedia.com/terms/a/abc.asp
3	Product Life cycle costing	https://www.yourarticlelibrary.com/accounting/costing/life-cycle-costing-meaning-benefits-and-effects/53110
4	Bench marking costs	https://www.conklindd.com/t- Articlesbenchmarkingcosts.aspx

TEXT BOOK

1. R.S.N. Pillai & V. Bagavathi , 5th Edition Cost Accounting, S. Chand Publications, New Delhi.

REFERENCES

- 1. Dr. R. Ramachandran Dr. R. Srinivasan (2016) Cost Accounting, Sriram Publications, Trichy.
- 2. M.C. Shukla ,T.S. Grewal and Dr. M.P. Gupta, Cost Accounting Texts and Problems Latest Edition, S. Chand Publications, New Delhi.

- 3. Jain S.P & Narang K. L., (Reprint 2015). Cost Accounting, Kalyani Publications: New Delhi.
- 4. Workbook prepared by the Department of Commerce, Bishop Heber College.

WEB LINKS

- 1. https://youtu.be/FlisUOIwOnw
- 2. https://youtu.be/ojMZCQvIRZM
- 3. https://youtu.be/5e1qRvoz03k

Theory 25% (Section A &B) Problems 75% (Section C & D)

Unit/Section	Contents	Learning Outcomes	Blooms
			Taxonomic
			Level of Transaction
UNIT I		COST ACCOUNTING, COST S	,
	1	FATIONS & MATERIAL CON	TROL
1.1	Definition of Cost, costing, cost Accounting and cost Accountancy 1.1.2 Scope of Cost Accounting 1.1.3 Merit and Demerit 1.1.4 Classification of cost 1.1.5 Elements of cost 1.1.6 Cost centre 1.1.7 Cost unit 1.1.8 Cost control 1.1.9 Cost reduction	 Define Cost, Cost Accounting and Cost Accountancy Summarize the Merits and Demerits of Cost Accounting Classify the different types and the elements of cost Illustrate Cost Centre and Cost Unit 	К2
1.2	Cost sheet 1.2.1 Treatment of stock or incentives 1.2.2 Tender and quotations	 Examine the treatment of stock in Cost sheet Estimate the Profit or Loss of a concern by preparing the Cost sheet. 	K5
1.3	Material Control 1.3.1 Introduction 1.3.2 Meaning of material control 1.3.3 Objectives of material control 1.3.4 Essentials of material control 1.3.5 Purchase control 1.3.6 Store keeping	 Predict the minimum maximum and the reordering level for stock of materials . Predict the Economic Ordering quantity of materials for a concern 	

	and stock control and inventory control 1.3.7 Levels of stock and Economic Ordering Quantity 1.3.8 ABC Analysis		K5
1.4	Pricing of material issues 1.4.1 LIFO (Last In First out) 1.4.2 FIFO (First In First Out) 1.4.3 Simple Average Method 1.4.4 Weighted Average Method	 Apply the various methods of pricing the issue of materials 	К3
UNIT II	COMPUTATION A	AND CONTROL OF LABOUR	COST
2.1	Labour cost 2.1.1 Introduction 2.1.2 Types of Labour	Define Labour costIllustrate the types of labour	К2
2.2	Labour turnover	Define Labour turnover	K1
2.3	Methods and measurement of Labour turnover 2.3.1 Separation method 2.3.2 Replacement method 2.3.3 Flux method	Apply the various methods of measuring Labour Turnover	К3
2.4	Idle time and Overtime	 Define Idle Time and Overtime in Labour costing Examine the Labour Cost when there is Idle Time and Over Time 	K 4
2.5	Methods of remuneration 2.5.1 Time rate system 2.5.2 Piece rate system 2.5.3 Straight piece rate system 2.5.4 Taylors differential piece rate system	Compare the various methods of remuneration for Labour	K2

2.6	2.5.5 Merrick's Multiple or differential piece rate system 2.5.6 Gantt's Task and Bonus plan Premium Bonus plans 2.6.1 Halsey premium plan 2.6.2 Halsey-weir scheme 2.6.3 Rowan plan 2.6.4 Barth's Variable sharing plan 2.6.5 Emerson's Efficiency plan 2.6.6 Bedeaux's Point Premium system	Compare the various methods of Premium Bonus Plans for Labour	K2
UNIT III	(OVERHEADS	
3.1	Meaning and Definition of Overheads	Define Overheads	K1
3.2	Importance of Overhead cost	Explain the importance of the allocation of overheads	K2
3.3	Allocation of Overheads	Explain allocation of overheads	K2
3.4	Apportionment 3.4.1 Primary distribution 3.4.2 Secondary distribution 3.4.2.1 Repeated Distribution method 3.4.2.2 Simultaneous equation method	Identify the importance of apportionment of Overheads and apply the various methods of apportionment of overheads	K4
3.5	Absorption of overheads 3.5.1 Overhead Rate 3.5.2 Types of overhead rate	List the different types of Overhead rate	K1
3.6	Methods of absorption of overhead 3.6.1 Direct material cost method 3.6.2 Direct Labour cost method	 Classify the methods of Absorption of Overheads Calculate the Machine Hour Rate 	K 4

3.7.	3.6.3 Prime cost percentage method 3.6.4 Direct Labour hour method 3.6.5 Machine Hour Rate method 3.6.6 Computation of Machine Hour Rate Under and Over absorption of Overheads.	Illustrate Under and Over Absorption of Overheads	K2
UNIT IV	RECONCILIATION O	F COST AND FINANCIAL AC	COUNTS &
	METHODS OF COS	TING (JOB,BATCH AND CON	TRACT)
4.1	Reconciliation of Cost and Financial accounts	Compare the Profit and Loss of Cost and Financial accounts and reconcile them.	K2
4.2	Job costing 4.2.1 Definition of Job Costing 4.2.2 Job Costing procedures 4.2.3 Forms used in Job Costing	 Define Job costing. Prepare a Job Cost sheet 	К6
4.3	Batch Costing 4.3.1 Definition of Batch costing 4.3.2 Determination of Economic Batch Quantity	 Define Batch costing Estimate the Economic Batch quantity 	K5
4.4	Contract costing 4.4.1 Introduction 4.4.2 Characteristic Features of contracts and contract costing 4.4.3 Recording of Costs of a Contract 4.4.4 Recording of Value and Profit on Contracts 4.4.5 Profit or Loss on Contracts 4.4.6 Escalation clause	 Define Contract costing List out the characteristic features of Contract costing Create a normal contract Account and find the Notional Profit or loss on Contract and with Escalation clause Explain Cost Plus contract 	К6

	4.4.7 Cost plus Contracts.		
UNIT V	METHODS OF CO	OSTING (OPERATING COSTI PROCESS COSTING)	NG AND
5.1	Operating and Operation costing 5.1.1 Meaning and definition 5.1.2 Operation and Service costing 5.1.3 Transport Costing 5.1.4 Costing Procedures in Transport of Costs 5.1.5 Presentation of Costs 5.1.6 Computation of Cost Unit in Road Transport Business 5.1.7 Importance of Running Kilometers 5.1.8 Types of problems	 Relate operating/Operation/ Service costing Estimate cost per unit in transport costing Illustrate the costing procedures in transportation and presentation of costs 	K5
5.2	Process Costing 5.2.1 Meaning of Process Costing 5.2.2 Costing procedures 5.2.3 Important aspects of Process Costing – (Normal loss, Abnormal loss and gain) 5.2.4 Work in progress (excluding equivalent production concepts)	 Explain the meaning of process costing. Estimate the cost of incomplete products and complete products. 	K 5

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate

H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	M	M	L	-	M	-		-	M	M	M	-
CO2	Н	M	-	M		M	L	-	L	M	M	M	L

CO3	Н	Н	-	M	M	M	-	M	Н	M	M	M	Н
CO4	Н	Н	M	-	-	M	L	-	-	M	M	-	-
CO5	M	L	M	L	-	M	-	M	M	M	M	Н	M
CO6	Н	Н	M	Н	Н	M	M	M	M	M	M	M	M

COURSE ASSESSMENT METHODS

Direct	
1.Co	ontinuous Assessment Test I,II
2.Op	pen book test; Assignment; Seminar; Journal paper review, Group Presentation
3. E1	nd Semester Examination
Indirect	t
1. C	ourse-end survey (FEEDBACK)

SEMESTER –III	CORE:IV -INCOME TAX LAW AND PRACTICE -I	CODE: U22CP304
CREDITS: 4	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Recognize the fundamental concepts relating to	K 1	Ι
	Taxation		
2	Discuss and infer the Residential Status and taxable	K2	I
	income based on the status of an individual		
3	Discuss the scope of total income and income	K2	II
	which do not part of total income		
4	Calculate the Net Income from salary of an	K4	III
	individual.		
5	Calculate the GAV, NAV and Income from House	K4	IV
	Property of an individual.		
6	Differentiate and compute the Income from	K4	V
	Business and Profession		

UNIT I -BASIC CONCEPTS OF INCOME TAX

(12 Hours)

- 1.1 Meaning of Tax
- 1.2 Power to levy taxes
- 1.3 Levy of Income tax
- 1.4 Important Definitions (Section 2)
- 1.5 Residential Status (Section 6)

Unit II Scope of Total Income and income which do not form part of Total Income

- 2.1 Meaning of "Income received or deemed to be received"
- 2.2 Meaning of income 'accruing' and 'arising'
- 2.3 Income deemed to accrue or arise in India.
- 2.4 Exemption under section 10 vis-a-vis Deduction under Chapter VI-A
- 2.5 Income not included in Total income (Section 10)

Unit III Salaries

- 3.1 Introduction
- 3.2 Basis of Charge under Section 15
 - 3.2.1 Advance salary
 - 3.3.2 Arrears of salary
- 3.3 Salary, Perquisite and Profits in lieu of salary
- 3.4 Deductions from Salary
- 3.5 Relief under Section 89

Unit IV Income from House Property

- 4.1 Chargeability (Section 22)
- 4.2 Conditions for Chargeability
- 4.3 Composite Rent
- 4.4 Income from House Property outside India
- 4.5 Determination of Annual value
- 4.6 Deductions from annual value
- 4.7 Co-ownership and Deemed ownership

Unit V Profit and Gains of Business or Profession

- 5.1 Meaning, Method of Accounting
- 5.2 Income chargeable under this Head (Section 28)
- 5.3 Computation of Profit and Gains from Business or Profession (Section 29)
- 5.4 Deductions (Section 30 Section 40)
- 5.5 Profits chargeable to tax
- 5.6 Other related provisions

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Computation of tax liability	(Based on Relevant Assessment Year)
2	Tax Planning	(Based on Relevant Assessment Year)
3	Tax Compliances and Dispute Resolution	https://www.investindia.in/gov.in/taxation
4	Common Tax Concerns for Tax Expatriates	https://www.investindia.in/gov.in/taxation

TEXT BOOK

1. T. Srinivasan - Income tax Law and Practice (Relevant Assessment Year), Vijay Nicole Imprint Private Limited

REFERENCES

- 1. Vinod Singhania, Students guide to Income Tax, Taxman, (Relevant Assessment Year)
- 2. T.S Reddy & Y. Hari Prasad Reddy, Income Tax, Theory, Law & Practice (Relevant Assessment Year), Margham Publications, Chennai.
- 3. DinkarPagare, Law and practice of Income Tax, Sultan Chand Sons, (Relevant Assessment Year)

WEB LINKS

- 1. https://www.accaglobal.com/an/en/technical-activities/technical-resources search/2009/august/income-tax.html
- 2. https://www.acowtancy.com/papers/acca-tx/

Theory: 20%; Problems: 80%

Unit/Section	Content	Learning Outcome	Blooms
			Taxonomic Level of Transaction
UNIT I	BASIC CONCEPT	TS OF INCOME TAX	
1.1	Meaning of income tax	• Recall the meaning of tax	K1
1.2	Power to levy taxes	• Explain the power to levy taxes	K2
1.3	Levy of income tax	• Calculate the tax to be levied based on the nature of the transaction	K4
1.4	Important definitions (Section 2)	• Discuss the important Definitions under Section 2	K6
1.5	Residential status	Classify the Residential Status of HUF, Company, Firm, AOP, BOI and Artificial Juridical person using basic and additional conditions	K2
UNIT II	COMPUTATION OF IT	NCOME FROM SALARY	
2.1	Meaning of "Income received or deemed to be received"	• Explain the Meaning of "Income received or deemed to be received"	K2
2.2	Meaning of income 'accruing' and 'arising'	Explain the Meaning of income 'accruing'	K2

		and 'arising'.	
2.3	Income deemed to accrue or arise in India	Examine the income deemed to accrue or arise in India	K4
2.4	Exemption under Section 10 vis-a-vis Deduction under Chapter VI-A	• Examine the exemptions under Section 10	K4
2.5	Income not included in Total income (section 10)	Identify the Income not included in Total income (section 10)	К3
UNIT III	SAI	LARIES	
3.1	Introduction	• Explain the provisions pertaining to the Income under the head Salaries	K2
3.2	Basis of charge under Section 15	• Discuss the basis of charge under Section 15	K2
	3.2.1 Advance salary	• Explain the term Advance salary.	K2
	3.2.2 Arrears of salary	• Explain the term Arrears of Salary	K2
3.3	Salary, Perquisites and Profit in lieu of salary	• Examine the provisions under Section 17	K4
3.4	Deductions from salary	• Calculate the taxable salary after deductions	K4
3.5	Relief under Section 89	Apply Relief under Section 89	К3
UNIT IV	INCOME FROM H	OUSE PROPERTY	
4.1	Chargeability (section 22)	 Explain the concept of chargeability under Section 22 	K2
4.2	Conditions for Chargeability	• Examine the conditions for chargeability under Income from House Property	K4
4.3	Composite Rent	Explain the meaning and splitting up process in composite rent	К6
4.4	Income from House Property outside India	Calculate the income from House property outside India	K4
4.5	Determination of Annual value	Determine the Annual Value	K4
4.6	Deductions from annual value	• Estimate the Annual Value after	К6

		Deductions.	
4.7	Co-ownership and Deemed ownership	Identify co-owners and deemed owners under Section 27	К3
UNIT V	PROFIT AND GAIL	NS OF BUSINESS OR PROF	ESSION
5.1	Meaning, Method of Accounting	Explain the meaning and methods of accounting of profits and gains of Business or Profession	K2
5.2	Income chargeable under this Head (Section 28)	Identify the Income chargeable under Section 28	К2
5.3	Computation of Profit and Gains from Business or Profession (Section 29)	Calculate the profit or gains from Business or Profession under Section 29	K4
5.4	Deductions (Section 30 – Section 40)	Determine the deductions under Section 30 to 40 allowed for profits and gains from business or profession	K2

MAPPING SCHEME FOR POS, PSOs and COS L-Low M-Moderate

H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	H	-	-	M	-	-	-	L	M	M	M	Н
CO2	Н	H	H	-	M	Н	-	L	-	M	M	M	Н
CO3	Н	Н	H	Н	-	H		L	-	Н	M	M	Н
CO4	Н	Н	-	-	M	H	L	L	-	M	H	M	H
CO5	Н	Н	H	-	M	H	L	-	L	M	Н	M	Н
CO6	Н	-	Н	Н	-	-	L	L	-	M	M	M	Н

COURSE ASSESSMENT METHODS

Direct		

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER –III	ALLIED: III-COMPANY LAW	CODE: U21CP3Y5
CREDITS: 3		TOTAL HOURS: 60

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Recognise the various provisions relating to Companies Act 2013	K1	I
2	Identify the various types of companies and their features	K2	I
3	Describe the principal documents used in the formation of a company.	K1	II
4	Discuss about the provisions relating to the meetings and resolutions in the company.	K2	III
5	Relate the provisions of Companies Act with the appointment and removal of directors.	K4	IV
6	Explain the various modes of winding up of a company.	K2	V

Unit I Introduction

(13 Hours)

- 1.1 Introduction
 - 1.1.1 Company definition
 - 1.1.2 Meaning and Characteristics
 - 1.1.3 Advantages and Disadvantages

1.2	Types of	f companies	
	1.2.1	On the basis of Mode of Incorporation	
		Charted companies	
		Statutory Companies	
		Registered Companies	
	1.2.2	On the basis of No.of. Members	
		Public Companies	
		Private Companies	
	1.2.3	On the basis of liability	
		Company limited by shares	
		Company limited by guarantee	
		Unlimited Company	
	1.2.4	On the basis of Control	
		Holding and Subsidiary Companies	
		Government and Non-Government Companies	
		Domestic and Foreign Companies	
	1.2.5	One person companies	
	1.2.6	Small companies	
	1.2.7	Dormant companies	
1.3	Featu	res of public company and private company	
1.4	Forma	ation and Incorporation of company	
1.5	Conv	ersion of Public company into private company	
1.6	Liftin	g of corporate veil	
Unit	II Do	cuments – Memorandum, Articles and Prospectus	(12 Hours)
2.1	Memo	orandum of association	
	2.1.1	Contents	
	2.1.2	Alteration of Memorandum	
	2.1.3	Doctrine of Ultra vires	
2.2		es of association	
	2.2.1	Contents	
		Alteration of Articles Doctrine of Constructive notice	
	2.2.4		
2.3.1		C	
2.3.1	1	Types of Prospectus	
	2.5.1	Deemed prospectus	
		Shelf prospectus	
		Red herring Prospectus	
	2.3.2	Contents	
Unit	III Mee		(12 Hours)
3.1	Meeti	_	(12 110015)
		Definitions	

- 3.1.2 General meetings of shares holders
 - 3.1.2.1 Statutory meeting
 - 3.1.2.2 Annual general meeting
 - 3.1.2.3 Extraordinary general meeting
 - 3.1.2.4 Class meeting
- 3.1.3 Quorum for meeting
- 3.1.4 Proxy
- 3.1.5 Resolution
- 3.1.6 Minutes

Unit IV Company Management

(13 Hours)

- 4.1 Appointment of directors
 - 4.1.1 Appointment of directors by small share holder
 - 4.1.2 Appointment of additional directors
 - 4.1.3 Appointment of alternate directors
 - 4.1.4 Appointment of nominee directors
 - 4.1.5 Women Directors
- 4.2 Powers & Duties of directors
- 4.3 Duties of Chairman and
- 4.4 Appointment and Remuneration of Managerial Personnel
- 4.5. Register of director
- 4.6 Vacation of office of directors
 - 4.6.1 Removal of directors

Unit V Winding Up

(10 Hours)

- 5.1 Winding up
 - 5.1.1 Dissolution of Company
 - 5.1.2 Modes of winding up
 - 5.2.2.1 Winding up by the court
 - 5.2.2.2 Voluntary winding up
 - 5.1.3 General provisions on Winding up

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Registration of charges	https://resource.cdn.icai.org/55858bos45243cp10.pdf
2	Declaration and payment of dividend	https://resource.cdn.icai.org/55858bos45243cp10.pdf
3	Accounts of companies	https://resource.cdn.icai.org/55857bos45243cp9.pdf

4	Company Audit and auditors	https://resource.cdn.icai.org/55858bos45243cp10.pdf

TEXT BOOKS

1. N.D. Kapoor, Elements of Company Law, $30^{\rm th}$ Edition, Sultan Chand and Sons, New Delhi, 2016

REFERENCES

- 1. L.C.B Gower, Principles of Modern Company Law; Stevens and Sons Ltd., London
- 2. Avtar Singh, Company Law, 16th Edition, Eastern Book Company, Lucknow, 2015
- 3. Dr. S.C. Tripathi, New Company Law, 2nd Edition, Central Law Publications, 2019

WEB LINKS

- 1. https://freebcomnotes.blogspot.com/2016/06/formation-of-company.html
- 2. http://www.legalserviceindia.com/company%20law/com_4.htm
- 3. https://www.taxmann.com/blogpost/2000000260/winding-up-of-a-company.aspx
- 4. https://taxguru.in/category/company-law/

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	INTRO	DUCTION	
1.1	Introduction to Company 1.1.1 Company Definitions 1.1.2 Characteristics	Define CompanyExplain the Characteristics of Company.	K1
1.2	Types of companies 1.2.1 On the basis of Mode of Incorporation 1.2.2 On the basis of number of members 1.2.3 On the basis of liability	Summarize the various types of companies and their features.	K2

1.3	1.2.4 On the basis of control 1.2.8 One person companies 1.2.9 Small companies 1.2.10 Dormant companies Features of Public company and Private company	Review the various features of Public company and Private company	K2
1.4	Conversion of Public company into Private company	Explain the procedure of the conversion of public and private company	K2
1.5	Formation of a company 1.3.1 Stages in the formation of a company 1.3.2 Promoters and their legal position	 Recall the stages involved in the formation of a company. List the role of promoters and their legal position 	K1
1.6	Lifting up of corporate veil	Express the circumstances under which corporate veil are lifted.	K2
UNIT II	DOCUMENTS – MEMO	ORANDUM AND ARTICLES	
2.1	Memorandum of association 2.1.1 Contents 2.1.2 Alteration of memorandum 2.1.3 Doctrine of ultra vires	 Explain memorandum of association and Its contents State the provisions relating to alteration of memorandum of association Memorize the concept of the Doctrine of Ultra vires. 	K 1
2.2	Articles of association 22.1 Contents 2.2.2 Alteration of Articles of association 2.2.3 Doctrine of Constructive notice 2.2.4 Doctrine of Indoor management	 Explain articles of association and Its contents Describe the provisions relating to alteration of articles of association Summarize the concept of Doctrine of Constructive notice Tell the meaning of Doctrine of Indoor management and Its exceptions 	K2

2.3	Prospectus 2.3.1 Contents 2.3.2 Types of prospectus 2.3.3 Legal requirements of a prospectus 2.3.4 Liability for misstatement in prospectus	 Define prospectus and classify Its types Underline the contents of prospectus Understand the legal requirements of a prospectus Discuss the liability of a company for misstatement in prospectus 	K 1
UNIT III		IPANY MEETING	
3.1	3.1.1 Meetings 3.1.2 Definitions 3.1.3 General meetings of shareholders 3.1.3.1Statutory meeting 3.1.3.2Annual general meeting 3.1.3.3 Extraordinary general meeting 3.1.3.4 Class meeting	 Define meeting Classify the various kinds of shareholders meeting Recall the provisions relating to convening company meetings. 	K2
3.2	Quorum for meeting	 Describe the term quorum State the provisions relating to quorum of general meetings and Board meetings 	K 1
3.3	Proxy	Express the concepts of proxy	K2
3.4	Resolution Types of resolutions	Define resolutionDescribe types of resolution	K1
3.5	Minutes	 Describe the meaning of minutes Recall the provisions relating to minutes of the board meeting 	K1
UNIT IV	COMPANY	MANAGEMENT	

4.1	Appointment of Directors 4.1.1 Appointment of directors by small shareholders 4.1.2 Appointment of additional directors 4.1.3 Appointment of alternate directors 4.1.4 Appointment of nominee directors And Women directors	 List the various Key Managerial Personnel Explain the different types of directors and their appointments Discuss the legal position of directors 	K2
4.2	Powers, Duties and Liabilities of directors	Describe the powers , Duties and Liabilities of directors	K2
4.3	Register of directors	State provisions relating to registration of directors	K1
4.4	Remuneration of directors	Explain the provisions relating to remuneration of directors	K2
4.5	Removal of directors	Explain how directors are removed	K2
UNIT V	7	WINDING UP	
5.1	Winding up	Define winding up	K1
5.2	Dissolution of Company	Recognize the concept of Dissolution of company.	K1
5.3	Modes of winding up 5.3.1 Winding up by court 5.3.2 Voluntary winding up	 Identify various modes of winding up of a company Describe the consequences of winding up by the court 	К2
5.4	General provisions relating to winding up	Explain the provisions relating to winding up.	K2

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H	M	M	L	•	M	•	•	ı	M	•	M	•
CO2	H	M		M		M	L		L	M	-	M	L

CO3	M	Н	-	M	M	M	-	M	Н	M	-	M	H
CO4	Н	Н	M	-	-	M	L	-	-	M	-	-	-
CO5	M	L	M	L	-	M	-	M	M	M	-	M	M
CO6	Н	Н	M	Н	Н	M	M	M	M	M	-	M	M

COURSE ASSESSMENT METHODS

SEMESTER -III	SBEC I: INTRODUCTION TO COMPUTERS-	CODE: U22CPPS1
	MS WORD	
CREDITS: 2	Nas Works	TOTAL HOURS:30

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl. No	Course Outcomes	Level	Unit covered
1.	Develop practical knowledge in basics of MS-	K6	I
	Word.		
2.	Make use of the Basic functions like Opening,	K3	I
	Saving and closing the files independently.		
3.	Utilise the tools for formatting the texts and	K3	II
	paragraphs.		
4.	Create and edit Tables and use bullets function	K6	III
5	Apply page formatting and create letters through	K6	IV
	mail merge		
6.	Create and manage power point presentation.	K6	V

UNIT I-- BEGINNING TO USE MICROSOFT WORD

5 Hours

- 1.1 Create a document
 - 1.1.1 Create a blank document
 - 1.1.2 Create a blank document using a template

1.2 1.3	_	ate through a document t a document	
1.4		mise options and views for documents	
1.5	Print a	nd save documents	
UNIT	II—FO	DRMAT TEXT, PARAGRAPHS AND SECTIONS	5 Hours
1.1 1.1.1 1.1.2 1.2	Cut, co Insert Forma 1.2.1 1.2.2 1.2.3 1.2.4	Set line and paragraph spacing and indentation Clear formatting Apply a text highlight color to text selections Apply built-in styles to text	
UNIT	III –T	ABLES	5 Hours
3.1	Create	a Table	
3.2	Modif	y a table	
3.3	Page f	ormatting	
3.4	Create	and modify a list	
	3.4.1	Create a numbered or bulleted list	
	3.4.2	Change bullet characters or number formats for a list level	
	3.4.3	Define a custom bullet character or number format	
	3.4.4	Increase or decrease list levels	
	3.4.5	Restart or continue list numbering	
	3.4.6	Set starting number value	
UNIT	IV P.	AGE FORMATTING & MAIL MERGE	7 Hours
4.1	Apply	a Page Border and Colour	
4.2	Chang	ing the Orientation, Size of the Page, or Size of Columns	
4.3	Insert	Headers and Footers (including Page Numbers)	
4.4	Protec	t Document	
4.6	Mail n	nerge operations	
	4.6.1	Add custom fields	

- 4.6.2 Modify field properties
- 4.6.3 Perform mail merges
- 4.6.4 Manage recipient lists
- 4.6.5 Insert merged fields
- 4.6.6 Preview merge results

UNIT V -- MS - POWER POINT PRESENTATION

8 Hours

- 5.1 Create and Manage Presentations
 - 5.1.1. Create a Presentation
 - 5.1.2. Insert and Format Slides
 - 5.1.3. Modify Slides
 - 5.1.4. Change Presentation Options and Views
 - 5.1.5. Configure and Present a Slide Show
- 5.2. Insert and Format Text, Shapes, and Images
 - 5.2.1. Insert and Format Text
 - 5.2.2. Insert and Format Shapes and Text Boxes
 - 5.2.3. Insert and Format Images
- 5.3. Insert Tables, Charts, SmartArt, and Media
 - 5.3.1 Insert and Format Tables
 - 5.3.2 Insert and Format Charts
 - 5.3.3 Insert and Format SmartArt graphics
- 5.4. Apply Transitions and Animations
 - 5.4.1. Apply Slide Transitions
 - 5.4.2. Animate Slide Content
 - 5.4.3. Set Timing for Transitions and Animations

.TOPICS FOR SELF STUDY

Sl. No.	Topics	Weblinks
1.	Transform Word Document to Web Pages	https://www.accaglobal.com/us/en/member/discover/events/global/elearning/special-offers/microsoft-office-specialist.html
2.	Real time translation	https://www.microsoft.com/enus/translator/education/

3.	Inserting 3D models into reports	https://www.accaglobal.com/us/en/member/discover/events/global/elearning/special-offers/microsoft-office-specialist.html
4.	Intelligent suggestions in Editor Overview Pane	https://techcommunity.microsoft.com/t5/microsoft-365-blog/introducing-microsoft-editor-bring-out-your-best-writer-wherever/ba-p/1247931

TEXTBOOKS

1. Study material prepared by the Department

BOOKS FOR REFERENCE

- 1. Lalit Mali, Microsoft Office 2016- Word, Excel, One Note, 1st Edition, Notion Press, 2017
- 2. Dorothy House, Word, Excel and Powerpoint-Just for beginners, 2015, Outskirts Press Incorporated,

WEBLINKS

- 1. https://docs.microsoft.com/en-us/office/dev/add-ins/word/word-add-ins-programming-overview
- 2. https://www.microsoft.com/en-in/microsoft-365/free-office-online-for-the-web

Practical Examination Only

SPECIFIC LEARNING OUTCOMES (SLO)

Unit	Course Contents	Learning Outcomes	Bloom's Taxonomic
			Highest Level of
			Transaction
	Unit I –	Beginning to use Microsoft Word	
1.1	Create a document	Create a blank document using	K 6
1.1	Create a document	the given template	
1.2	Navigate through the	Analyse various menus given	K4
1.2	document	in the ribbon	
1.3	Customise options and views	Use the Views menu	K4
1.3	for documents		
1.4	Print and save document	• Choose the print and save	K 6
1.4	Finit and save document	options and apply.	
	Unit II – FORMAT	TEXT, PARAGRAPHS AND SECT	TIONS
2.1	Insert toyt and managements	• Apply Insert function for	К3
2.1	Insert text and paragraphs	inserting texts and paragraphs	
2.2	Cut, copy and paste text	Utilise shortcut keys for cut,	К3
2.2		copy and pasting text	
2.2	Insert an acial shows atoms	Identify the menu for inserting	К3
2.3	Insert special characters	special characters in a text	
2.4	Former travel and management	Apply all the formatting tools	
2.4	Format text and paragraphs	to the text and paragraph	К3

		Unit III – TABLES	
3.1	Creating Tables	• Create Table using Insert function.	K 6
3.2	Modify a table	Combine various options and modify a table	K6
3.2	Page formatting	Apply page formatting tools	К3
3.3	Create and modify a list	Create and modify a list by using bulleting format,	K6
	Unit IV – PA	GE FORMATTING & MAIL MERGE	
4.1	Apply a Page Border and Color	 Apply the page border and color. Change the page border and color. 	К3
4.2	Changing the Orientation, Size of the Page, or Size of Columns	 Apply the page orientation, size of the page, size of the columns. Label the various page setup of the document. 	К3
4.3	Insert Headers and Footers(including Page Numbers, Creating a Page Break, Inserting Graphics, Pictures, and table of Contents, Inserting Special Characters	Header and footers, insert page number.	K 6
4.4	Protect document	Utilise Protect document to safeguard the document	К3
4.5	Mail merge	Compose a letter and utilise mail merge option and send to multiple recipients.	K6
	Unit V- MS	- POWER POINT PRESENTATION	
5.1	Create and manage presentations	Create a power point presentation and format the slides.	K 6
5.2	Insert and format text, shapes and images	Utilise the insert function to insert text, shapes and images in power point	К3
5.3	Insert Tables, charts, smart arts and media	Create a power point presentation and Insert Tables, charts, smart arts and media	K6
5.4	Apply transition and animation	Apply transition and animation to the slides.	К3

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
- 1													

CO1	Н	Н			M				L	M	M	M	H
CO2	Н	Н	H		M	Н		L		M	M	M	Н
CO3	Н	Н	Н	Н		Н		L		H	M	M	H
CO4	Н	Н			M	Н	L	L		M	Н	M	Н
CO5	H	H	H		M	Н	L		L	M	Н	M	Н
CO6	Н		Н	Н			L	L		M	M	M	Н

COURSE ASSESSMENT METHODS

Direct		
1.Continuous	Assessment	Test I,II

- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -III	NMEC: 1 - INTRODUCTION TO	CODE: U18CP3E1
	ACCOUNTANCY	
CREDITS: 2		TOTAL HOURS: 30

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Summarize the fundamental accounting concepts, principles and basic accounting functions.	K2	I
2	Build the ability to use accounting information to solve a variety of business problems and identify the internal and external users of accounting information.	K6	I
3	Develop the ability to use the fundamental accounting equation and the purpose of double entry system to analyze the effect of business transactions.	К6	II
4	Develop the ability to use a basic accounting system to create (record, classify and summarize) the data needed to solve a variety of business problems.	К6	III
5	Prepare Trial Balance by integrating the rules and principles of constructing Trial Balance.	K6	IV

6	Construct Trading, Profit and Loss Account and	K6	V
	Balance Sheet by organising expenses and incomes		
	as Capital and Revenue.		

UNIT I – INTRODUCTION

(4 Hours)

- 1.1. Introduction
- 1.2. Meaning of Accounting, accountancy, Book keeping
- 1.3. Differences and Relationship
- 1.4. Concepts conventions
- 1.5. Accounting terms
- 1.6. Difference between single entry and Double entry Accounting.

UNIT II - DOUBLE ENTRY SYSTEM - JOURNAL

(6 Hours)

- 2.1 Principles of double entry
- 2.2 Journal
- 2.3 Recording the transactions in the books of Prime entry
- 2.4 Relation between Journal and Ledger.

UNIT III - LEDGER

(6 Hours)

- 3.1. Ledger sub divisions of Ledger
- 3.2. Ledger posting and preparation of Trial Balance.

UNIT IV - TRIAL BALANCE

(6 Hours)

- 4.1 Trial Balance
- 4.2 Meaning Differences between Trial Balance and Balance Sheet items to be Debited and credited in the Trial Balance
- 4.3 Preparation of Trial Balance without Ledger.

UNIT V- CAPITAL AND REVENUE EXPENDITURE

(8 Hours)

- 5.1 Capital and Revenue Expenditure
- 5.2 Capital and Revenue Incomes Preparation of Manufacturing Account
- 5.3 Final Accounts without Adjustments

TOPICS FOR SELF STUDY

S.No	Topics	Web links
1	Errors in accounting and Rectification of errors	https://www.toppr.com/guides/fundamentals-of-accounting/rectification-of-errors/types-of-errors/ https://www.toppr.com/guides/accountancy/trial-balance-and-rectification-of-errors/rectification-errors/
2	Cash book	https://theinvestorsbook.com/cash-book.html
3	Single column cashbook	https://www.accountingformanagement.org/single-column-cash-book/
4	Double column cashbook	https://www.accountingformanagement.org/double-

		column-cash-book/
5	Triple column cashbook	https://www.accountingformanagement.org/triple- three-column-cash-book/

TEXT BOOKS

- 1. Principles of Accountancy K.L. Nagarajan , N. Vinayagam, P.L. Mani Sultan chand (Reprinted 2019)
- 2. Financial Accounting T.S Reddy, A.Murthy Margham (Reprinted 2019)

REFERENCES

1. Principles of accountancy - Dalston L. Cecil, Jenitra L. Merwin - Learntech Press (Reprinted -2019)

WEB LINKS

- 1. https://www.icai.org/post.html?post_id=12430 Financial accounting (CA Study material)
- 2 .https://icmai.in/upload/Students/Syllabus-2012/Study_Material_New/Inter-Paper5-Revised.pdf Financial accounting (CMA Study Material)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	IN	TRODUCTION	
1.1, 1.2	Meaning of Accounting, Accountancy, Book Keeping	 Define accounting. Compare accounting, Accountancy and Bookkeeping. 	К2
1.3	Concepts, conventions and principles of accounting	 List out the various accounting concepts. Tell the various principles of accounting. 	K1
1.4	Accounting terms	 List out the various accounting terms. Illustrate various accounting terms with examples. 	К2
1.5	Difference between Single entry and Double entry system.	 Compare single entry and double entry system. Recall the merits and demerits of single entry system. 	K1
UNIT II	DOUBLE ENT	RY SYSTEM - JOURNAL	

	Principles of Double	Define double entry	K2
	entry	system	11.2
2.1		• Explain the merits and	
		demerits of double entry	
		system.	
	Journal	Classify the Golden rules	K6
		of accounting.	
2.2		• Illustrate the accounting	
2.2		equations with examples.	
		Construct Journal entries	
	D 11 1	using transactions	
	Recording the	• State the format of Journal.	K4
	transactions in the books	• List out the steps in	
2.3	of Prime entry	journalizing.	
2.3		Identify the various items of various accounts	
		 Analyze the transaction 	
		and record it in the Journal	
	Relation between	Define Ledger.	K1
2.4	Journal and Ledger.	• Compare Journal and	
		Ledger	
UNIT III		LEDGER	
3.1	Ledger – sub divisions	• State the format of Ledger.	K2
3.1	of Ledger	• Explain the steps of	
		balancing the Ledger.	
	Ledger posting and	Construct Ledger entries	K6
	preparation of Trial	using various transactions.	
	Balance.	Analyze the Journal entries	
2.2		and post it in the ledger.	
3.2		• List out the various	
		methods of Trial Balance.	
		• Explain the points to be noted while preparing	
		Trial Balance.	
UNIT IV	1	TRIAL BALANCE	
	Differences between	Compare trial balance and	K6
	Trial Balance and	balance sheet	
	Balance Sheet, items to	• List out the items to be	
4.1 4.2 4.3	be	debited and credited in the	
7,1 7,2 7,3	debited and credited in	trail balance	
	the Trial Balance and	• Construct a trial balance	
	Preparation of Trial	with and without the help	
TINITED TO	Balance	of ledger balances.	
UNIT V	CAPITAL AND RI	EVENUE EXPENDITURE	

5.1	Capital and Revenue Expenditure	 Recall the meaning of capital and revenue expenditure. Explain the types of capital and revenue expenditure. 	K1
5.2	Capital and Revenue Incomes	 Explain the meaning of capital income and revenue income. Compare capital income and revenue income 	К2
5.3	Preparation of Manufacturing Account	 Explain the specimen of a manufacturing account Construct manufacturing account with the help of various transactions. 	K6
	Final Accounts without Adjustments.	 Discuss the format of the final accounts Explain procedure for preparing the final accounts Construct trading, profit and loss account and balance sheet with the help of trial balance. 	K6

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	Н	-	M	-	-	-	-	-	Н	Н	-	-
CO2	H	H	Н	Н	-	-	-	-	-	H	Н	-	-
CO3	Н	Н	Н	Н	-	-	-	M	-	Н	Н	-	-
CO4	Н	Н	Н	Н	•	-	-	M	-	Н	Н	M	M
CO5	H	Н	Н	Н	•	•	-	M	-	Н	Н	Н	M
CO6	Н	H	Н	Н	-	-	-	M	L	Н	Н	Н	Н

COURSE ASSESSMENT METHODS

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- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -IV	CORE: V – INCOME TAX LAW	CODE: U22CP405
	AND PRACTICE - II	
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Analyse the special circumstances applicable for exemption under Capital Gains	K4	I
2	Estimate the cost of acquisition and improvement	K6	I
3	Calculate the income from other sources using various methods of accounting	K4	II
4	Examine the clubbing provisions in computing the total income of the assesse	K4	III
5	Calculate the Taxable income after carry forward and set-off of losses	K4	IV
6	Estimate the interest for default in furnishing return of income	K6	V

UNIT I INCOME FROM CAPITAL GAINS

1.1 Introduction – Meaning

- 1.2 Scope and year of Chargeability
- 1.3 Short Term and Long Term Capital Assets
- 1.4 Transfer
 - 1.4.1 Meaning
 - 1.4.2Transaction not regarded as transfer
- 1.5 Cost of Acquisition
- 1.6 Cost of Improvement
- 1.7 Important Definitions
- 1.8 Special Circumstances
- 1.9 Exemption of Capital gains

UNIT II INCOME FROM OTHER SOURCES

- 2.1 Introduction
- 2.2 Income chargeable under this head (section 56)
- 2.3 Applicable rate of tax in respect of casual income
- 2.4 Deduction
 - 2.4.1 Allowable Deductions
 - 2.4.2 Not Allowable Deductions
- 2.5 Method of Accounting

UNIT III INCOME OF OTHER PERSONS INCLUDED IN ASSESSEE'S TOTAL INCOME

- 3.1 Clubbing of Income
 - 3.1.1 Transfer of income without Transfer of Asset
 - 3.1.2 Income arising from revocable Transfer of Asset
 - 3.1.3 Clubbing of Income arising to spouse
 - 3.1.4 Clubbing of Income arising to Son's Wife
 - 3.1.5 Clubbing of Minor's income
- 3.2 Cross Transfers

UNIT IV AGGREGATION OF INCOME, SET OFF AND CARRY FORWARD OF LOSSES

- 4.1 Aggregation of Income
- 4.2 Concept of Set off and carry forward of losses
- 4.3 Inter source adjustment
- 4.4 Inter head adjustment
- 4.5 Losses in Speculation business
- 4.6 Losses under the head 'Capital Gains'
- 4.7 Order of Set-off of losses

UNIT V TAX DEDUCTION AT SOURCE, TAX COLLECTION AT SOURCE AND PROVISION FOR FILLING OF INCOME

- 5.1 Tax Deduction at Source Basic concepts
- 5.2 Tax Collected at Source Basic concepts
- 5.3 Return of Income
- 5.4 Compulsory filing of return of income
- 5.5 Interest for default in furnishing return of income
- 5.6 Self-Assessment

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Computation of tax liability	(Based on Relevant Assessment Year)
2	Tax Planning	(Based on Relevant Assessment Year)
3	Tax Compliances and Dispute Resolution	https://www.investindia.in/gov.in/taxation
4	Common Tax Concerns for Tax Expatriates	https://www.investindia.in/gov.in/taxation

Text Book

1. The Institute of Chartered Accountants of India, Indirect Taxation study material (Relevant year)

Reference Text Book

- 1. Students Guide to Income Tax including GST Book (for A.Y 2020-21) by Monica Singhania and Vinod Singhania, Taxmann, 62nd edition, 2019.
- 2. Taxmann's Income Tax Act- As amended by Finance Act 2020, 65th Edition 2020
- 3. Comprehensive Guide to Direct Tax Laws and International TaxationPaperback 2019 yogendrabangar and vandhana bangar
- 4. T.N Monoharan & G.R. Hari, Students Hand book on Taxation, Snow White Publications, (for A.Y 2020-21)
- 5. M. Jeevarathinam- Income tax law and Practice, Scitech Publications (Pvt) Ltd, 9thedition, 2019.
- 6. Dr,H,C. Mehrothra & Dr. S.P.Goyal Income Tax Law & Practice (for A.Y.2020-21), Sahitya Bhavan Publications, 60th edition.

Web Resources

1. https://www.icai.org/post.html?post_id=15923 - Study material of Income Tax laws- (Institute of Chartered Accountants of India)

2. https://icmai.in/upload/Students/Syllabus-2012/Study_Material_New/Inter-Paper7- <a href="https://icmai.in/upload/Students/Syllabus-2012/Study_Material_New/Inter-Paper7- <a href="ht

Theory 20% (A & B), Problems (C & D) 80%

SPECIFIC LEARNING OUTCOMES

Unit/Section	Content	Learning Outcome Blooms Taxonomic Level of Transaction
UNIT I	INCOME FROM	CAPITAL GAINS
1.1	Introduction – Meaning	• Explain the meaning of Income from Capital gains K2
1.2	Scope and year of Chargeability	Explain the scope and year of Chargeability K2
1.3	Short Term and Long Term Capital Assets	Identify short term and Long Term Capital Assets K3
1.4	Transfer 1.4.1 Meaning 1,4.2 Transaction not regarded as transfer	Discuss the transaction not regarded as transfer K6
1.5	Cost of Acquisition	• Estimate the cost of acquisition K6
1.6	Cost of improvement	• Estimate the cost of improvement K6
1.7	Important definitions	Explain the concept of important definitions under the head Income from Capital gains K2
1.8	Special Circumstances	• Analyse the Special K4 Circumstances under

		capital gains.					
1.9	Exemption of capital gains	Identify the exemptions under capital gains	К3				
UNIT II	INCOME FROM OTHER SOURCES						
2.1	Introduction	• Explain the concept of Income from other sources	K2				
2.2	Income chargeable under this head (Section 56)	Identify the income to be chargeable under Section 56	К3				
2.3	Applicable rate of tax in respect of casual income	Examine the Applicable rate of tax in respect of casual income	K4				
2.4	Deductions 2.4.1 Allowable Deductions 2.4.2 Not Allowable Deductions	Examine the deductions under Income from other sources	K4				
2.5	Method of Accounting	Calculate the income from other sources using various methods of accounting	K4				
UNIT III	INCOME OF OTHER PERSO	NS INCLUDED IN ASSESSI	EE'S				
	TOTAL INCO	ME					
3.1	Clubbing of Income 3.1.1 Transfer of income without Transfer of Asset 3.1.2 Income arising from revocable Transfer of Asset 3.1.3 Clubbing of Income arising to spouse	 Examine the circumstances where clubbing provisions are attracted Apply the provisions in computing the total income of the assesse. 	K4				

	3.1.4 Clubbing of		
	Income arising to Son's		
	Wife		
	3.1.5 Clubbing of		
	Minor's income		
3.2	Cross Transfers	Explain the meeaning of Cross Transfers.	K2
UNIT IV	AGGREGATION OF IN	COME, SET OFF AND CAR	RY
	FORWARD O	OF LOSSES	
4.1	Aggregation of Income	• Explain the concept of aggregation of income	K2
4.2	Concept of Set off and carry forward of losses	Examine the concept of Set off and carry forward of losses	K4
4.3	Inter source adjustment	• Examine the treatment of Inter source adjustment	K4
4.4	Inter head adjustment	Explain the treatment of Inter head adjustment	K2
4.5	Losses in Speculation business	Identify the losses in speculation business	К3
4.6	Losses under the head 'Capital Gains'	• Estimate the losses under the head Capital Gains	K6
4.7	Order of Set-off of losses	Calculate the income after adjusting the losses.	K4
UNIT V	TAX DEDUCTION AT SO	OURCE, TAX COLLECTION	NAT
	SOURCE AND PROVISION	ON FOR FILLING OF INCO	ME
5.1	Tax Deduction at Source – Basic concepts	• Explain the basic concepts of Tax Deducted at Source	K2

5.2	Tax Collected at Source – Basic concepts	• Explain the basic concepts of Tax Collected at Source	K2
5.3	Return of Income	Explain the concept of return of income	K2
5.4	Compulsory filing of return of income	Examine the procedure for compulsory filing of return of income	K4
5.5	Interest for default in furnishing return of income	Estimate the interest for default in furnishing return of income	К6
5.6	Self Assessment	Asses the value of tax payable under section 140A	K5

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate

H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	H	-	-	M	-	-	-	L	M	M	M	Н
CO2	Н	Н	H	-	M	H	-	L	-	M	M	M	H
CO3	Н	Н	H	Н	-	Н		L	-	Н	M	M	Н
CO4	Н	Н	-	-	M	Н	L	L	-	M	Н	M	Н
CO5	Н	Н	H	-	M	Н	L	-	L	M	Н	M	Н
CO6	Н	-	Н	Н	-	-	L	L	-	M	M	M	Н

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER – IV	ELECTIVE: INFORMATION		CODE: U22CP4:1
CREDITS: 4			TOTAL HOURS: 75

COURSE OUTCOMES

On completion of this course, the students will be able to

S.No.	Course Outcomes	Level	Unit
1	Explain Enterprise Business Processes and apply the knowledge effectively according to Information Technology Act, 2000.	K2	I
2	Compare MIS, Data Analytics and Business Intelligence.	K4	II
3	Recognize information systems and its components.	K1	III
4	Assess the Components and Architecture of E-Commerce and M-Commerce with related risks and controls.	K5	IV
5	Analyse the components and architecture of core banking System with the related risks and controls.	K4	V
6	Summarize all the applicable regulatory and compliance requirements.	K2	V

UNIT I - AUTOMATED BUSINESS PROCESSES

(15 Hours)

- 1.1 Introduction to Enterprise Business Processes
- 1.2 Benefits, Risks and Controls;
- 1.3 Diagrammatic representation of business processes using Flowcharts;
- 1.4 Risks and controls for specific business processes: Procure to pay (P2P), Order to cash, Inventory Cycle, Hire to Retire, Supply Chain Management, Fixed Assets etc.

1.5 Applicable regulatory and compliance requirements including computer related offences, privacy, cyber-crime, Sensitive Personal Data Information of Information Technology Act, 2000

UNIT II - FINANCIAL AND ACCOUNTING SYSTEMS (15 Hours)

- 2.1 Integrated (ERP) and non-integrated systems with related risks and controls
- 2.2 Business process modules and their integration with Financial and Accounting systems.
- 2.3 Reporting Systems and MIS, Data Analytics and Business Intelligence
- 2.4 Business Reporting and fundamentals of XBRL (eXtensible Business Reporting Language).
- 2.5 Applicable regulatory and compliance requirements

UNIT III -INFORMATION SYSTEMS AND ITS COMPONENTS (13 Hours)

- 3.1 Components of Automated Information Systems: Application Systems, Database, Network and Operating System with related risks and controls.
- 3.2 Mapping of Organization structure with segregation of duties in Information Systems.

UNIT IV - E-COMMERCE, M-COMMERCE AND OTHER EMERGING TECHNOLOGIES (15 Hours)

- 4.1 Components and Architecture of E-Commerce and M-Commerce with related risks and controls
- 4.2 Business process flow with its related risks and controls
- 4.3 Applicable regulatory and compliance requirements
- 4.4 Emerging technologies with its related risks and controls

UNIT V - CORE BANKING SYSTEMS

(17 Hours)

- 5.1 Components and Architecture of CBS and related risks and controls
- 5.2 Core modules of banking and Business process flow and its related risks and controls
- 5.3 Reporting Systems and MIS, Data Analytics and Business Intelligence
- 5.4 Applicable regulatory and compliance requirements

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Achieving Operational Excellence and Customer Intimacy	https://slideplayer.com/slide/3864869/
2	Privacy Policy.	https://pptsolutions.com/privacy-policy/
3	Management information system.	https://www.slideshare.net/mobile/rajeshrvth60/m anagement-information-system-ppt-60013428

	4	Adoption of Cloud computing	https://www.slideshare.net/mobile/Rapidvaluesolu
			tions/the-adoption-of-cloud-technology-by-
			enterprises-a-whitepaper-by-rapidvalue
L			

TEXT BOOKS

- 1. Study materials of The Institute of Chartered Accountants of India on Enterprise Information System.
- 2. Enterprise Information Systems: Contemporary Trends and Issues.

REFERENCES

- 1. David L. Olson, Subodh Kesharwani, Enterprise Information Systems, Contemporary Trends and Issues, World Scientific Publishing Pte Ltd., 2010
- 2. Cheryl L. Dunn, Owen Cherrington, Enterprise Information Systems: A Pattern-based Approach, McGrawHill, 2005, 3rd Illustrated Edition.

WEB LINKS

1. https://books.google.co.in/books?id=AwDAp7Fe2UC&printsec=frontcover&source=gbs_ge_summary_r&cad=0#v=onepage&q&f=false

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Contents Learning Outcomes					
UNIT I	AUTOMATED	TED BUSINESS PROCESSES					
1.1	Introduction to Enterprise Business Processes	 Define Enterprise Business Processes 	K1				
1.2	Benefits, Risks and Controls;	 Summarize Benefits, Risks and Controls of Enterprise Business Processes 	К2				
1.3	Diagrammatic representation of business processes using Flowcharts;	 Illustrate business processes with flow charts 	K2				
1.4	Risks and controls for specific business processes: Procure to pay (P2P), Order to cash, Inventory Cycle, Hire to Retire, Supply Chain Management, Fixed	 Interpret P2P, O2C, and inventory cycle, hire to retire, SCM, Fixed assets. 	K2				

	Assets etc.		
1.5	Applicable regulatory and compliance requirements including computer related offences, privacy, cyber- crime, Sensitive Personal Data Information of Information Technology	Define compliance requirements including computer related offences, privacy, cyber- crime, Sensitive Personal Data Information	K1
UNIT II	Act, 2000	ND ACCOUNTING SYSTEMS	
UNITI	Integrated (ERP) and	• Relate with the workings	
2.1	non-integrated systems with related risks and controls	of Integrated (ERP) and non-integrated systems	K2
2.2	Business process modules and their integration with Financial and Accounting systems.	 Summarize the concept of Business process modules and their integration with Financial and Accounting systems. 	K2
2.3	Reporting Systems and MIS, Data Analytics and Business Intelligence	 Discuss the working of Reporting systems and MIS, Data Analytics and Business Intelligence 	K2
2.4	Business Reporting and fundamentals of XBRL (eXtensible Business Reporting Language).	 Explain Business Reporting and fundamentals of XBRL 	K2
2.5	Applicable regulatory and compliance requirements	 Interpret regulatory and compliance requirements 	K2
UNIT III		STEMS AND ITS COMPONENT	ΓS
3.1	Components of Automated Information Systems: Application Systems, Database, Network and Operating System with related risks and controls.	 Interpret the Components of Automated Information Systems relate with its Application Systems, Database, Network and Operating System with related risks and controls 	K2
3.2	Mapping of Organization structure with segregation of duties in Information Systems.	Illustrate Mapping of Organization structure with segregation of duties in Information Systems	K2
		ERCE AND EMERGING TECHN	NOLOGIES
4.1	Components and Architecture of E-	• Define the Components and Architecture of E-	K1

	Commerce and M-Commerce with related risks and controls	Commerce and M- Commerce with related risks and controls	
4.2	Business process flow with its related risks and controls	Evaluate Business process flow with its related risks and controls	K5
4.3	Applicable regulatory and compliance requirements	 Identify with Applicable regulatory and compliance requirements 	К3
4.4	Emerging technologies with its related risks and controls	 Categorize Emerging technologies with its related risks and controls 	K4
UNIT V	CORE BAI	NKING SYSTEMS	
5.1	Components and Architecture of CBS and related risks and controls	 Define the Components and Architecture of CBS and related risks and controls 	K 1
5.2	Core modules of banking and Business process flow and its related risks and control.	 Relate with the Core modules of banking and Business process flow and its related risks and controls. 	К2
5.3	Reporting Systems and MIS, Data Analytics and Business Intelligence	 Explain the Reporting Systems and MIS, Data Analytics and Business Intelligence 	К2
5.4	Applicable regulatory and compliance requirements	Relate with Applicable regulatory and compliance requirements	K1

MAPPING SCHEME FOR POS, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H				M					M	M		
CO2		M	L		M					M	M		
CO3	H		M		M					M	M		
CO4	H		M	M	M	M				L	M		
CO5	M	M			M	M		M		M	M		
CO6	M	M			M	M		H		M	M		

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I, II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. Attendance
- 4. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

Semester - IV	ELECTIVE: I ENTREPRENEURIAL	Code: U22CP4:A
Credits: 5	DEVELOPMENT	Total Hours :75

Course Outcomes

At the end of this course, the students will be able to

S. No	Course Outcomes	Level	Unit covered
1	Explain the distinct entrepreneurial traits and the recent trends.	K2	I
2	Identify and define the opportunities and principles of viability of new business start-up.	K2	II
3	Describe the need in supporting and financing to entrepreneurs	K2	III
4	Apply the principles of new venture financing and growth financing for businesses.	К3	III
5	Describe the issues and problems faced by entrepreneurs in MSME including entrepreneurial practices in India	K2	IV
6	Analyse the development of entrepreneurial ventures.	K4	V

Unit I Introduction

(15 Hours)

- 1.1. Definition
- 1.2. Concept
- 1.3. Characteristics
- 1.4. Functions
- 1.5. Difference between
 - 1.5.1. Entrepreneur and Enterprise
 - 1.5.2. Entrepreneur and Manager
 - 1.5.3. Entrepreneur and Intrapreneurs

1.6.	Types	of Entrepreneurs	
1.7.	Theor	ies	
1.8.	Behav	ioural Patterns of Entrepreneurs	
	1.8.1.	Factors Affecting Entrepreneurship growth	
	1.8.2.	Entrepreneurial Motivation and Competencies	
	1.8.3.	Entrepreneurship Development Programmes	
	1.9.	New generations of entrepreneurship	
	1.9.1.	Social Entrepreneurship	
	1.9.2.	Entrepreneurship	
	1.9.3.	Ecopreneur	
	1.9.4.	Self Help Groups	
	1.9.5.	Health Entrepreneurship	
	1.9.6.	Tourism Entrepreneurship	
	1.9.7.	Women Entrepreneurship	
1.10). Barriei	rs to Entrepreneurship	
Unit	II Star	t –Uns	(15 Hours)
2.1.		ishing Entrepreneurial System	(10 110015)
2.2.		of Business Ownership	
2.3.	Indust	rial Park (Meaning, features& examples)	
2.4.	-	al Economic Zone (Meaning, features & examples)	
2.5.		ess Modelling	
		Meaning, Need and Nature of Business Modelling	
		Relationship between Business Model & Business Market Research	Plan
2.6.		fying, Selecting a Good Business Opportunity	
2.0.		Mullins 7-Domain Framework	
		Scouting for Business Ideas- Various sources	
		Generation Business Ideas- Various tools	
2.7.	Formu	llation of Business Plan	
2.8.	Projec	t Appraisal	
Unit	III Sup	port	(15 Hours)
3.1.		eing to Enterprise	
3.2.		tional Finance and Support to Entrepreneurs	
3.3.	_	Investing	
		re Finance	
3.5.		ging Cash Flow	
3.6.	Tax B	enefits to MSME	
Unit	IV Mi	cro, Small and Medium Enterprises (MSME)	(15Hours)
4.1.	Introd	uction	

4.2.

Meaning

- 4.3. MSME Act Small Scale Industries
- 4.4. Support and Benefits is provided by the Ministry in MSME Sector
 - 4.4.1. Support provided by the Ministry for Training
 - 4.4.2. Support provided by the Ministry for Manufacturing
 - 4.4.3. Support provided by the Ministry for Production & Design
 - 4.4.4. Support provided by the Ministry aid in improving Quality control and technology
 - 4.4.5. Support provided by the Ministry aid in loan and borrowings
 - 4.4.6. Benefits provided by the Ministry of MSME provide to MSMEs
- 4.5. Modernisation assistance to small scale unit
- 4.6. Export oriented units
 - 4.6.1 Incentives and facilities to exports entrepreneurs
 - 4.6.2. Export oriented zone
 - 4.6.3. Export-Import Bank of India

Unit V Development

(15 Hours)

- 5.1. Intellectual Property Rights
- 5.2. Sickness in Small Enterprises
- 5.3. E-Commerce and Small Enterprises
- 5.4. Franchising
- 5.5. Social Responsibility of Business

Topics for Self Study

Sl.No.	Topics	Web Links
1.	Trends in the Indian Entrepreneurship sector for 2020	https://www.asianage.com/business/in-othernews/140120/top-5-trends-in-the-indian-entrepreneurship-sector-for-2020.html
2.	Modern trends of entrepreneurship and start-up culture	https://digitallearning.eletsonline.com/2017/05/mod ern-trends-of-entrepreneurship-and-startup-culture/
3.	Growing Trends of Entrepreneurship in India	https://bdbasu.com/entrepreneurhsip-in-india/
4.	Social Entrepreneurship in India: Recent Trends and Change	https://emes.net/publications/conference-papers/4th-emes-conference-emes-socent-selected-conference-papers/social-entrepreneurship-in-indiarecent-trends-and-change/

Text Books

- 1. Dr. S. S. Khanka (2018), Entrepreneurial Development, Sultan Chand & Company Pvt. Ltd., New Delhi.
- 2. C. B. Gupta and Srinivasan (2018), Entrepreneurial Development, Sultan Chand & Company Pvt. Ltd., New Delhi.

References

- 1. Jose Paul, Ajith Kumar N. (2015), Entrepreneurship Development and Management, Himalaya Publishing House Pvt. Ltd., Mumbai.
- 2. Dr.Maturi Balakrishna Rao and Dr.TalluriSreekrishna (2018), Micro, Small and Medium Enterprises: MSME, KY Publications, Andhra Pradesh.
- 3. Dr. Namita Kumari (2014), Women Entrepreneurship in India: Understanding the role of NGOs, Notion Press, Chennai.
- 4. Francis Cherunilam (2015), International Marketing, Himalaya Publishing House Pvt. Ltd., Mumbai.
- 5. Vasant Desai (2016), The Dynamics of Entrepreneurial Development and Management, Himalaya Publishing House Pvt. Ltd., Mumbai.
- 6. John Mullins (2018), The New Business Road Test, Financial Times Prentice Hall, US.

Web Links

- 1. https://msme.gov.in/faq
- 2. https://www.pdfdrive.com/entrepreneurial-finance-for-msmes-a-managerial-approach-for-developing-markets-d158061583.html
- 3. https://www.pdfdrive.com/entrepreneurial-negotiation-understanding-and-managing-the-relationships-that-determine-your-entrepreneurial-success-d187120655.html
- 4. https://www.pdfdrive.com/leadership-innovation-and-entrepreneurship-as-driving-forces-of-the-global-economy-proceedings-of-the-2016-international-conference-on-leadership-innovation-and-entrepreneurship-iclie-d158100300.html

Specific Learning Outcomes

Unit	Course Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
		Unit I Introduction	
1.1.	Definition	Define the term entrepreneurship	KI

1.2.	Concept	Recall the concept of an entrepreneur	KI
1.3.	Characteristics	• Describe the characteristics/features of an entrepreneur	K2
1.4.	Functions	• Illustrate the functional roles of an entrepreneurs	K2

Unit	Course Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
1.5.1	Entrepreneur and Enterprise	Compare Entrepreneur and Enterprise	K2
1.5.2.	Entrepreneur and Manager	Contrast Entrepreneur & Manager	K2
1.5.3.	Entrepreneur and Intrapreneurs	Compare Entrepreneur and Intrapreneurs	K2
1.6.	Types of Entrepreneurs	Classify the various types of entrepreneur	K2
1.7.	Theories	• Explain the theories	K2
1.8.	Behavioral Patterns of Entrepreneurs	• Explain the behavioral pattern of an entrepreneur	K2
1.8.1.	Factors Affecting Entrepreneurship growth	Describe the factors affecting entrepreneurship growth	K2
1.8.2.	Entrepreneurial Motivation and Competencies	Explain entrepreneurial motivation and Competencies	K2
1.8.3.	Entrepreneurship Development programs	Demonstrate Entrepreneurship Development Programs	K2
1.9.	New generations of Entrepreneurship	Illustrate the recent trends in new generation entrepreneurship and list out the necessary changes	K2
1.9.1.	Social Entrepreneurship	Explain Social Entrepreneurship	K2
1.9.2.	Edupreneurship	State the meaning of Edupreneurship	KI
1.9.3.	Ecopreneur	Define Ecopreneur	K1
1.9.4.	Self Help Groups	Explain Self Help Groups	K2

1.9.5.	Health Entrepreneurship	Identify the Health Entrepreneurship	K2
1.9.6	Tourism Entrepreneurship	Describe the tourism Entrepreneurship	K2
1.9.7.	Women Entrepreneurship	Summarize the Women Entrepreneurship	K2
1.10	Barriersto Entrepreneurship	Classify the barriers to Entrepreneurship	K2
		Unit II Start Ups	
2.1.	Establishing Entrepreneurial System	Identifying a business, idea and process	K2
2.2.	Forms of Business Ownership	 Explain the various types of business ownership Identify an appropriate form of ownership structure 	K2
2.3.	Industrial Park (Meaning, features & examples)	 Outline the concept and meaning Describe Industrial Park features Illustrate examples 	K2
2.4.	Special Economic Zone (Meaning, features & examples)	 State the concept and meaning of SEZ Describe the featuresof Special Economic Zone 	K2
2.5.	Business Modelling	• Discuss the concept "Business Modeling"	K2
2.5.1.	Meaning, Need and Nature of Business Modelling	Explain the meaning, need and nature of business modeling	K2
2.5.2.	Relationship between Business Model & Business Plan	Compare and contrast the relationship between Business Model & Business Plan	K2
2.5.3.	Market Research	Explain about Market Research	K2
2.6.	Identifying, Selecting a Good Business Opportunity	 Explain the need for Identifying, Selecting a Good Business Opportunity Describe the steps in setting up a new business and how to identify the new opportunities? 	K2
2.6.1.	Mullins 7-Domain Framework	 Explain about theMullins 7-Domain Frameworktheory. Relate theory where the entrepreneurs use the theory in starting a new business 	К2

2.6.2.	Scouting for Business Ideas	Identify new business ideas	K2
2.6.3.	Generation Business Ideas- Various tools	Relate the new Generation Business Ideas	K2
2.7.	Formation of Business Plan	• Describe about the formulation of the business plan.	K2
2.8.	Project Appraisal	Illustrate project appraisal	K2
		Unit III Support	
3.1.	Financing to Enterprise	 Describe the sources of finance Explain capital structure, capitalization, Term loans and venture capital 	K2
3.2.	Institutional Finance and Support to Entrepreneurs	 Explain the need for Institutional Finance and Support to Entrepreneurs State the workings of Institutional Finance and Support to Entrepreneurs 	K2
3.3.	Angel Investing	• Explain the concept and the need for opting into Angel Investing	K2
3.4.	Venture Finance	 Explain the need for venture finance State how Venture Finance provides to the entrepreneurs Apply the principles of new venture financing and growth financing for business 	К3
3.5.	Managing Cash Flow	 Explain the requirements of Managing Cash Flow State the importance of Managing Cash Flow 	K2
3.6.	Tax Benefits to MSME	• Explain justification behind tax benefits and its tax concessions	K2
	Unit IV Micr	o, Small and Medium Enterprises (MSME)	
4.1.	Introduction	Describe the concepts and new changes	K1
4.2	Meaning	Recall the meaning of MSME	KI
4.3.	MSME Act Small Scale Industries	Describe the MSME Act	K2
4.4.	Support and Benefits provided by the Ministry in MSME Sector	Summarize the benefits and support given by the Ministry in MSME	К2
4.4.1.	Support provided by the Ministry for	• Explain the support provided by the	K2

	training	ministry for training			
4.4.2.	Support provided by the Ministry for Manufacturing	 Explain support available to improve manufacturing competences State Support provided by the Ministry for energy Conservation in manufacturing process 	К2		
4.4.3.	Support provided by the Ministry for Production & Design	• Illustrate the support provided by the Ministry to improve design and quality of production	К2		
4.4.4.	Support provided by the Ministry aid in improving Quality control and technology	 Describe the needed improvement in quality Illustrate the support provided by the Ministry the latest Quality Management Standards & Quality Technology Tools (QMS & QTT) 	K2		
4.4.5.	Support provided by the Ministry aid in loan and borrowings	 Illustrate the application of loan, status of borrowing Explain the specialized banks for lending banks and other Institutions of funding Discuss assets required for borrowing 	K2		
4.4.6.	Benefits provided by the Ministry of MSME to MSMEs	Summarize the benefits provided by the ministry of MSME to MSMEs	К2		
4.5.	Modernisation assistance to small scale unit	• Explain the support provided by the ministry in international events	К2		
4.6.	Export oriented units	• Explain the need for Export oriented units	K2		
4.6.1.	Incentives and facilities to exports entrepreneurs	Illustrate the facilities and incentives available to export entrepreneurs	K2		
4.6.2.	Export oriented zone	Define Export oriented zone	K1		
4.6.3.	Export-Import Bank of India	• Explain about the EXIM -Bank finance ability and workings to support projects	К2		
	UNIT V Development				
5.1.	Intellectual Property Rights (IPR)	Describe the IPRExplain the advantages of IPR for MSMEState IPR benefits	К2		
5.2.	Sickness in Small Enterprises	Describe the process of industry sicknessSummarize the signs and symptoms of	K2		

		industrial sickness and government polices to revive and curb sickness.	
5.3.	E-Commerce and Small Enterprises	 Explain the need for E- Commerce Describe E Commerce suitability for small enterprise 	К2
5.4.	Franchising	Explain franchising	K2
5.5.	Social Responsibility of Business	• Analyze the need for SRB and importance	K4

Mapping Scheme for the POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	Н	M	M	-	Н	Н	Н	M	Н	Н	-	M
CO2	Н	Н	M	M	L	Н	Н	L	-	Н	Н	-	M
CO3	M	Н	M	M	-	M	M	-	-	M	M	-	M
CO4	M	M	Н	-	-	M	Н	-	-	Н	M	M	Н
CO5	Н	Н	L	L	-	Н	M	-	-	Н	M	-	M
CO6	M	M	Н	M	-	M	-	Н	Н	Н	Н	M	-

Course Assessment Methods

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey

SEMESTER -IV	CORE: V -MANAGEMENT	CODE: U22CP4Y6
CREDITS: 4	ACCOUNTING	TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Analyse and provide recommendations to improve the operations of organisations through the application of management accounting techniques.	K4	I
2	Prepare the financial statements of the firm by computing the accounting ratios.	K6	II
3	Distinguish between operating, investing and financing activities.	K4	III
4	Prepare Fund flow statement and Cash flow statement as per AS-3.	K6	III
5	Assess the concept of marginal costing and CVP analysis in short – term decision making.	K5	IV
6	Prepare various types of budgets for identifying the expenditure and revenue of a firm.	К6	V

UNIT I - FUNDAMENTALS OF MANAGEMENT ACCOUNTING (5 Hours)

- 1.0 Management Accounting
- 1.1 Meaning and Definitions
- 1.2 Objectives
- 1.3 Scope and functions
- 1.4 Advantages and limitations
- 1.5 Management accounting principles
- 1.6 Installation of management accounting systems
- 1.7 Distinction between management accounting and financial accounting.
- 1.8 Management accounting vs. Cost accounting

UNIT	'II - FINANCIAL STATEMENT ANALYSIS (14 I	Hours)
2.0	Financial Statements	ŕ
2.1	Meaning and types	
2.2	Analysis and interpretation	
2.3	Techniques of financial analysis	
2.4	Limitations of financial analysis	
2.5	Ratio Analysis- Meaning	
2.6	Classification of ratios	
2.7	Advantages and limitations of ratio analysis	
2.8	Computation of Ratios (excluding preparation of financial statements from ratio	s)
2.8.1	Liquidity Ratios	
2.8.2	Solvency Ratios	
2.8.3	Profitability Ratios	
2.8.4	Activity or Turnover Ratios	

UNIT III - PREPARATION OF FUND FLOW STATEMENT AND CASH FLOW STATEMENT (AS PER AS3) (20 Hours)

3.1 Fund Flow Statement

2.8.5

- 3.1.1 Meaning
- 3.1.2 Uses
- 3.1.3 Distinction between fund flow statement and income statement
- 3.1.4 Parties interested in fund flow statement
- 3.1.5 Advantages and Limitations

Capital gearing ratios

- 3.1.6 Preparation of fund flow statement.
- 3.2 Cash Flow Statement (as per AS3)
 - 3.2.1 Meaning
 - 3.2.2 Preparation of cash flow statement (as per AS3)
 - 3.2.3 Difference between cash flow analysis and fund flow analysis
 - 3.2.4 Utility and limitations of cash flow analysis.

UNIT IV - MARGINAL COSTING AND BREAK EVEN ANALYSIS (16 Hours)

- 4.1 Marginal Costing
 - 4.1.1 Meaning and Definitions
 - 4.1.2 Features
 - 4.1.3 Merits and demerits
- 4.2 CVP analysis
 - 4.2.1. Meaning
 - 4.2.2 Merits and demerits
 - 4.2.3 Construction of break-even chart
 - 4.2.4 Assumptions underlying CVP analysis and break even chart
 - 4.2.5 Marginal uses of Break-even analysis
 - 4.2.6 Problems in Marginal costing and Break even analysis (decision making Problems)

UNIT V - BUDGETARY CONTROL AND STANDARD COSTING (20 Hours)

- 5.1 Budgetary Control
 - 5.1.1 Definition and Meaning

- 5.1.2 Advantages and disadvantages
- 5.1.3 Installation of budgetary control system
- 5.1.4 Requirements of a good budgetary control system
- 5.1.5 Classification of budgets
- 5.1.6 Preparation of budgets
 - 5.1.6.1 Production Budget
 - 5.1.6.2 Raw material Budget
 - 5.1.6.3 Purchase Budget
 - 5.1.6.4 Sales Budget
 - 5.1.6.5 Flexible Budget
 - 5.1.6.6 Master Budget
- 5.2 Standard Costing
- 5.2.1 Standard Costing Meaning
- 5.2.2 Definition
 - 5.2.3 Advantages and limitations
 - 5.2.4 Distinction between budgetary control and standard costing
 - 5.2.5 Estimated cost vs. standard cost
 - 5.2.6 Preliminary steps for establishing a system of standard costing
 - 5.2.7 Distinction between cost reduction and cost control
 - 5.2.8 Variance in standard costing
 - 5.2.8.1 Meaning and types of variance (Material and Labour)

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Activity Based Budgeting	https://corporatefinanceinstitute.com/resources/kn owledge/accounting/activity-based-budgeting/
2	Throughput accounting	https://www.accaglobal.com/in/en/student/exam- support-resources/fundamentals-exams-study- resources/f5/technical-articles/throughput- constraints2.html
3	Environmental Management Accounting	https://www.accaglobal.com/us/en/student/exam- supportresources/professional-exams-study- resources/p5/technical-articles/environmenta- management.html
4	Value chain analysis	https://www.accountingnotes.net/cost- accounting/value-chain-analysis/management- accountant-and-value-chain-analysis/5855

TEXT BOOK

1.Khan M. Y & Jain P.K (2018), Management Accounting, Tata McGraw Hill Publishing Co. Ltd., New Delhi.

REFERENCES

1. Pillai R.S.N and Bagavathi V (2015), Management Accounting, Sultan Chand Company ltd., New Delhi.

- 2.Murthy A. and Gurusamy S (2012), Management Accounting, Tata McGraw Hill Publishing Co. ltd., New Delhi.
- 3.Shashi K. Gupta, Sharma R.K (2016), Management Accounting Principles and Practices, Kalyani Publishers, New Delhi.

WEB LINKS

- 1: http://docshare01.docshare.tips/files/27239/272393523.pdf
- 2: https://www.iedunote.com/management-accounting
- 3:https://www.scribd.com/doc/105577706/Chapter-26-Marginal-Costing-and-Cost-Volume-Profit-Analysis

Theory – 25 % (Section A & B), Problems – 75 % (Section C & D)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	tents Learning Outcomes	
UNIT I	FUNDAMENTALS		
1.1	Definition, Scope and Function	 Define Management accounting Explain the scope and functions of Management accounting 	К2
1.2	Advantages and Limitations	Summarize the merits and Demerits of Management accounting	K2
1.3	Management accounting principles & objectives	 Identify the principles of Management accounting Recall the objectives of Management accounting 	К3
1.4	Management accounting and Financial accounting	 Define Financial accounting Differentiate between Management accounting and Financial accounting 	K4
1.5	Management accounting and Cost accounting	 Define Cost accounting Differentiate Management accounting and Cost accounting 	К4
1.6	Installation of Management accounting systems	Management management accounting systems.	
UNIT II	FINAN	ICIAL STATEMENT ANALYSIS	
2.1	Financial statement analysis	 Define Financial statement analysis Identify the techniques of financial statement analysis 	K2

2.2	Nature and Limitations	Determine the Nature and Limitations of Financial Statement analysis	К3
2.3	Ratio Analysis	 State the meaning of Ratio analysis Classify the various types accounting ratios 	К2
2.4	Various Ratios for analysis	Analyse the various ratios for analysis of liquidity, solvency, profitability, activity and capital structure of a concern	K4
2.5	Computation of Ratios.	 List out the Classification of Ratios Illustrate the problems in Ratios Construct a Comparative Income Statement and Comparative balance sheet. 	K6
UNIT III		N OF FUND FLOW STATEMENT AND	D
		OW STATEMENT AS PER AS 3	
3.1	Fund Flow Statement	 Define Fund Flow Statement Summarise the Objectives of Fund Flow Statement 	K2
3.2	Fund flow statement, Income statement, Balance sheet	Compare Fund flow statement with Income statement and Balance sheet.	K4
3.3	Sources and Uses or Application of Funds Funds from operation	 List out the different items of sources and application of funds. Explain how funds from operation is calculated. 	К2
3.4	Preparation of Fund Flow Statement	Prepare a Fund Flow Statement	К6
3.5	Cash Flow Statement	 State the meaning of Cash Flow Statement Explain how cash flow statement differs from Fund flow Statement. Prepare a Cash Flow Statement as per AS3. 	К6
UNIT IV	MARGINAL CO	STING AND BREAK EVEN ANALYS	IS
4.1	Marginal Costing and Break Even Analysis	 Define Marginal Costing State the meaning of Break Even Analysis 	K1
·	•		

4.2	Features and Merits and Demerits	 Explain the features of Marginal Costing Illustrate the merits and demerits of Marginal Costing 	К2
4.3	Break even Chart	Explain a Break Even Chart.	K2
4.4	Assumption underlying CVP analysis and break even analysis	 Express the objectives of Cost Volume Profit Analysis. Prepare the Marginal cost statement. 	K6
UNIT V	BUDGETARY C	ONTROL AND STANDARD COSTING	Ţ
5.1	Budget- Introduction	 Define the term Budget Explain the advantages and disadvantages of budgetary control. 	K2
5.2	Types of Budgets	 Classify the different types of budgets. Discuss the process of installation of budgetary control system. Prepare the different types of Budget. 	K5
5.3	Standard Costing- Introduction	 Define the term Standard Costing List the advantages and disadvantages of Standard Costing 	K1
5.4	Budgetary Control and Standard Costing	Distinguish between Budgetary Control and Standard Costing.	K4
5.5	Variance	Calculate the different types of material variance Labour variance	K4

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H				M					M	M		
CO2		M	L		M					M	M		
CO3	H		M		M					M	M		
CO4	H		M	M	M	M				L	M		
CO5	M	M			M	M		M		M	M		
CO6	M	M			M	M		Н		M	M		

COURSE ASSESSMENT METHODS

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l nrec	'T		

- 5. Continuous Assessment Test I, II
- 6. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 7. Attendance
- 8. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER – IV	SBEC: II - COMPUTER TOOLS- SPREAD SHEET	CODE: U18CPPS2
CREDITS: 2		TOTAL HOURS: 30

COURSE OUTCOMES

On Completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Build knowledge in basics of Excel for navigation and construction of worksheet.	K6	I
2	Prepare Spread sheet by integrating the basic formatting functions.	К6	II
3	Construct customised document to present data by applying custom and conditional formatting and filtering.	K6	III
4	Appraise data through the use of intermediate formulations of lookups and reference data.	K5	IV
5	Create charts using advanced chart elements in Excel.	K6	IV
6	Perform calculations ranging from basic mean, median & mode to the more complex statistical distribution in excel.	К3	V

UNIT I - INTRODUCTION TO MS EXCEL

(4 Hours)

- 1.1 Introduction and Navigating MS Excel Cells, Rows, and Columns
- 1.2 Workbooks Opening Labeling and Naming
- 1.3 Adding and Deleting
- 1.4 Hiding/ Unhiding
- 1.5 Columns and Rows Adjacent Columns Separated-Columns
- 1.6 Saving Workbooks -Saving an Existing File.
- 1.7 Headers and Footers
- 1.8 Margins for Headers and Footers Print Area ~print a Range of pages
- 1.9 Printing

Unit II - ENTERING INFORMATION AND MANAGE WORK BOOK CHANGES IN MS EXCEL (6 Hours)

- 2.1 Entering data Entering Labels and Values Entering Values Multiple Entries –
- 2.2 Copying Cells, Rows and Columns Pasting Cells, Rows, and Columns
- 2.3 To Paste an item from clipboard
- 2.4 Inserting and Deleting Rows and Columns-To insert a Column To insert a Row
- 2.5 Filling Cells with a Series of Data —Editing Cell Data Find and Replace, Go to a Cell Data
- 2.6 Locking Rows and Columns by Freezing Panes -Spell Check –AutoCorrect
- 2.7 Formatting a Worksheet Change Font Style and Sizes Adding Borders and Colors to Cells
- 2.8 Changing Column Width- Changing Column Width using the Mouse Changing Row Height
- 2.9 Change a Row Height by dragging the Mouse -Merge Cells
- 2.10 Applying Number Formats-Creating Customer Number Formats-Align Cell Contents
- 2.11 Creating Your Own Cell Styles Conditional Formatting Freeze and Unfreeze Rows and Columns

Unit III- APPLY CUSTOM FORMATS AND LAYOUTS

(5 Hours)

- 3.1 Apply custom data formats
- 3.2 Creating custom formats (number, time, date)
- 3.3 Using advance fill series options
- 3.4 Apply advanced conditional formatting and filtering
- 3.5 Creating custom conditional formats
- 3.6 Using functions to format cells
- 3.7 Creating advanced filters
- 3.8 Apply customs styles and templates-creating-modifying cell styles
- 3.9 Creating customs color and fonts formats
- 3.10 Creating themes
- 3.11 Creating fields

Unit IV- CREATE ADVANCED FORMULAS AND FORMATTING (5 Hours)

- 4.1 Definition and Explanation of Formulas
- 4.2 Using the IF, AND, and OR functions
- 4.3 Using the SUMIF, AVERAGEIF, and COUNTIF
- 4.4 Conditional Formatting
- 4.5 Using the VLOOKUP
- 4.6 Using the HLOOKUP
- 4.7 Creating advanced chart elements
- 4.8 Creating dual-axis charts
- 4.9 Creating custom chart templates
- 4.10 Creating Pivot Tables

Unit V- STATISTICAL FUNCTIONS IN EXCEL

(5 Hours)

- 5.1 Basic Statistics like Mean, Median, Mode, Max, Min, Standard Deviation, Skewness
- 5.2 Descriptive Statistics
- 5.3 Chi-square
- 5.4 Independent t test
- 5.5 Paired t test
- 5.6 ANOVA

- 5.7 Correlation
- 5.8 Regression

TOPICS FOR SELF STUDY

S.no	Topics	Web link
1	Fitting a trend line to the observed data	https://en.wikipedia.org/wiki/Linear trend estimation
2	Polynomial trends	https://www.investopedia.com/terms/p/polynomial_trending.asp
3	Logarithmic, Power and Exponential Trends	https://www.ablebits.com/office-addins- blog/2019/01/16/excel-trendline-types-equations- formulas/
4	Moving averages	https://www.investopedia.com/terms/m/movinga verage.asp
5	Exponential smoothing	https://otexts.com/fpp2/expsmooth.html

TEXT BOOK

1. Dr. D. Joseph Anbarasu et al., – Excel for business, Learn Tech Press, Trichy.

REFERENCES

- 1. John Walkenbach, Excel 2016 Bible, Wiley, 1st Edition
- 2. Gary Shelly, Thomas. J. Cashman, Jeffrey. J. Quasney- Microsoft Office Excel, 2007: complete concepts and techniques.
- 3. William Fischer, Excel: QuickStart Guide- From Beginner to Expert, Create Independent Publishing Platform, 2016, 13th Edition.

WEB LINKS

- 1. https://www.wiseowl.co.uk/excel/exercises/standard/
- 2. https://www.excel-exercise.com/

Practical Examination only

SPECIFIC LEARNING OUTCOMES

Unit/Section	Content	Learning Outcome	Blooms Taxonomic Level of Transaction
UNIT I	INTROD	UCTION TO MS EXCEL	

		conditional formatting (with freeze and unfreeze rows and columns)	
2.7-2.9	Formatting a worksheet, changing column width and change a row height	 Create a Spread sheet and change the column width, row height and merging cells Create a spread sheet with 	K 6
2.3 to 2.6	Pasting, inserting, deleting, filling cells and locking rows and columns	 State the method of pasting item from clipboard, inserting columns and rows Summarize the process of deleting, and filling items in the rows and columns locking items in a rows and columns 	K2
2.1-2.2	Entering data, copying cells	ATION AND MANAGE WORKBO MS EXCEL Identify the entering of labels and values in a rows and columns excel in the document.	OOK IN K2
1.6 to 1.9	Saving workbooks, creating headers, footers, adjustments of margins	Identify the option for saving and creating margins, header and footer, printing of the documents	К2
1.3 to 1.5	Adding and deleting Saving a Documents	Create a table, selecting text using mouse or keyboard and Make use of the option for adding, deleting, editing columns	К6
1.2	Opening of workbooks— Microsoft excel 2010	Create a new document	К6
1.1	Navigating Microsoft excel	Apply shortcuts keys to perform tasks	К3
1	Introduction to Microsoft excel	• Recall the menus in MS-excel	K1

3.1-3.2	Applying custom data Creating custom formats (number, time, date)	 Create a customized document by creating number, time and date field on the layout 	К6
3.3	Using advanced fill series options	Analyse the method of advanced fill series options	К4
3.4	Apply advanced conditional formatting and filtering	• Spell the process of applying advanced conditional formatting and filtering	K1
3.5	Creating custom conditional formats	 Define custom formatting for data that meets the condition 	К2
3.6	Using functions to format cells	• Demonstrate the conditional formatting in excel functions to format cells	К3
3.7	Creating advanced filters	Create document in Excel using Advanced Filters	К6
3.8	Apply customs styles and templates- creating-modifying cell styles	 Apply customs styles and templates to create and modify cell styles 	К3
3.9	Creating customs colour and fonts formats	Demonstrate the custom colors and formats fonts.	К3
3.10-3.11	Creating themes, Creating fields	 Create Themes Create the field names.	К6
UNIT IV	CREATE ADVANCE	D FORMULAS AND CHARTS AN	D TABLES
4.1	Definition and Explanation of Formulas	• List the basic formulae in Excel	K1
4.2	Using the IF, AND, and OR functions	Apply IF, AND and OR functions	К3
4.3	Using the SUMIF, AVERAGEIF, and COUNTIF	• Apply "AVERAGEIFs", "SUMIFs" and "COUNTIFs"	К3
4.4	Conditional Formatting	Use Conditional formatting in Excel in order to highlight cells with a certain color, depending on the cell's value.	К3

4.5	Using the VLOOKUP functions	•	Relate VLOOKUP function to look up data in a table organized vertically	К4
4.6	Using the HLOOKUP functions	•	Relate HLOOKUP function to look through the data horizontally and get the desired result based on the rows to number	K4
4.7	Creating advanced chart elements	•	Construct charts and customize the formatting of charts in Excel	K6
4.8	Creating dual-axis charts	•	Create Excel chart with secondary Axis to display line and bar charts on the same graph	К6
4.9	Creating custom chart templates	•	Design a custom chart and save them as an Excel chart template	К6
4.10	Creating Pivot Tables	•	Create, modify, and format PivotTable	K6
UNIT V	ADVANCED EXCEL DECISIO		ISTICAL FUNCTIONS FO	R
5.1	Basic Statistics like Mean, Median, Mode, Max, Min, Standard Deviation, Skewness	•	Apply the Basic Statistics functions like Mean, Median, Mode, Max, Min, Standard Deviation, Skewness	К3
5.2-5.8	Descriptive Statistics, Chi-square, Independent t test, Paired t test, ANOVA, Correlation	•	Execute functions like- Descriptive Statistics, Chi- square, Independent t test, Paired t test, ANOVA, Correlation and Regressions	К3
	and Regression			

MAPPING SCHEME FOR POS, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	M	Н	M	Н	H	H	M	H		Н	M	M	
CO2	M	Н	M	Н	H	Н	M	H		Н	Н	M	
CO3	M	Н			Н	Н		Н		Н	Н		
CO4	M	Н			Н	Н		Н		Н	Н	Н	
CO5	M	Н	H	Н	H	H	M	H		Н	Н	M	
CO6	M	Н	Н	Н	Н	Н	Н	Н		Н	Н		

COURSE ASSESSMENT METHODS

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- 1. Continuous Assessment Test I,II
- 2. Record Note Maintenance
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER –IV	NMEC: I- PRINCIPLES OF COMMERCE	CODE: U18CP4E2
CREDITS: 2	COMMIERCE	TOTAL HOURS: 30

COURSE OUTCOMES

On completion of the course, the students will be able to

S.No.	Course Outcomes	Level	Unit
1	Recall the meaning of Commerce and trade.	K1	Ι
2	Discuss the different aids to trade.	K1	I
3	Explain the various forms of organization.	K2	II
4	Review the warehouse facilities and the various types of transportation.	K5	III
5	Explain the banking and insurance functions of commerce	K2	IV
6	Illustrate marketing and advertising and discuss the various types of advertising media.	K2	V

UNIT I -INTRODUCTION TO COMMERCE (5 Hours)

- 1.1 Economic activities- Concept of business
- 1.2 Characteristics of Business- Objectives
- 1.3 Classification of Business activities- Industry Commerce
- 1.4 Industry, types, primary and secondary
- 1.5 Trade and Aids to trade

UNIT II -FORMS OF ORGANISATION (5 Hours)

- 2.1 Forms of Organisation, Sole proprietorship
- 2.2 Joint Stock company- features, merits and demerits
- 2.3 Formation of Company
- 2.4 MOA- AOA- Prospectus
- 2.5 Public enterprises-Co-operative societies

UNIT III -TRANSPORTATION AND WAREHOUSE (5 Hours)

- 3.1 Transport Functions
- 3.2 Modes of transport, road, railway, waterways

- 3.3 Advantages and disadvantages of transportation
- 3.4 Warehouse Types and functions

UNIT IV -BANKING AND INSURANCE (5 Hours)

- 4.1 Banking Functions of Banks
- 4.2 Types of Bank Accounts
- 4.3 Insurance Principles of insurance
- 4.4 Types of Insurance

UNIT V - MARKETING AND ADVERTISING (5 Hours)

- 5.1 Marketing definition functions
- 5.2 Marketing mix
- 5.3 Market segmentation
- 5.4 Advertising Types
- 5.5 Advertising media- Kinds of Media, merits, demerits

TOPICS FOR SELF-STUDY:

S.No.		Web Links
	Topics	
1	E-commerce marketing mix	https://www.digivate.com/blog/online-marketing/the-e-commerce-marketing-mix-8-principles-infographic/
2	Recent Reforms in Financial Sector	https://www.civilserviceindia.com/subject/Management/notes/recent-reforms-in-financial-sector.html
3	Advertisement copy	http://docshare01.docshare.tips/files/29460/294602834.pdf
4	Functions of Selling	https://www.yourarticlelibrary.com/marketing/marketing- management/selling/99747

TEXTBOOK

1. Y.K. Bhushan, Fundamentals of Business Organisation, 20th Revised Edition, Sultan Chand, 2016

REFERENCES

- 1. R.S.N. Pillai and Bhagavathi, Modern Marketing Principles and Practices, 4th Revised Edition, S. Chand& Chand Ltd , 2010
- 2. Sanjay Gupta, Business Organisation and Management, Latest edition, SBPD Publications,

2015.

3. C.B. Gupta, Business Organisation and Management, 2011, Mayur Paperback

WEB LINKS

- 1. https://www.smartinsights.com/marketing-planning/marketing-models/how-to-use-the-7ps-marketing-mix/
- 2. https://www.thebalance.com/what-is-banking-3305812

SPECIFIC LEARNING OUTCOMES

Unit/Section	Course Contents	Learning Outcomes	Blooms
			Taxonomic Level
			of Transaction
UNIT I	INTRODUC	TION TO COMMERCE	
1.1	Economic activities – Concept of Business Characteristics of business Objectives of business	 Recall the concepts related to business Describe the Characteristics of Business Outline the objectives of business 	К2
1.2	Classification of business activities: Industry and Commerce	• List the types of industries	K2
1.3	Industry–Types-Primary and Secondary Commerce: Trade and Aids to trade- Types	 Summarize the various aids to trade Discuss the different types of Industry 	К2
UNIT II	FORMS	OF ORGANISATION	
2.1	Forms of Organization- Sole proprietorship	• Explain the features of Sole Proprietorship	K2
2.2	Partnership firm	• Show the types of Partners in a Partnership firm	К2
2.3	Joint stock company- features, merits and demerits Formation of company	 Define the term Company Explain the different types of Company Summarise the procedure in the formation of a company 	К2

2.4	MoA-AoA-Prospectus Public enterprises-Co- operative societies	 Outline the features of public enterprises Discuss the features of Cooperative societies Explain the contents of AOA and MOA 	К2
UNIT III	TRANSPORT	ATION AND WAREHOUSES	}
3.1	Transport-Functions Modes of transport- Road, Railway, Water, Airway	 Explain the functions of transport Evaluate the various modes of transport 	К6
3.2	Advantages and disadvantages of Transportation	 Assess the advantages and disadvantages of transportation 	К6
3.3	Warehouse - Types and functions	 Classify the types of warehouse Discuss the functions of warehouse 	К2
UNIT IV	BANKIN	G AND INSURANCE	
4.1	Banking- Functions of Banks	 Define the term banking Discuss the functions 	К2
4.2	Types of Bank Accounts Insurance- Principles of insurance Types of insurance, Advantages of insurance.	 Recall the meaning of the term insurance Explain the Types of insurance Outline the advantages of insurance 	К2
UNIT V	MARKET	ING AND ADVERTISING	
5.1	Marketing- Definition- Functions	Define marketingExplain the functions of Marketing	К2
5.2	Marketing Mix Market segmentation	 Describe the 7 Ps of Marketing Mix List the markets based on Market Segmentation 	К2
5.3	Advertising- Types Advertising media-Kinds of media-Advantages and disadvantages	 Define Advertising Explain the different types of Advertising. Compare the different kinds of advertising media 	К2

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	Н		L	Н		M	M	L	M	M	L	
CO2	Н	Н		L	Н		M		L	M	M		L
CO3	H	H	M	L	H		M		L	M	M	L	
CO4	H	H		L	H	M	M	M	L	M	M		L
CO5	Н	Н		L	Н		M		L	M	M	L	
CO6	Н	Н		L	Н		M	M	L	M	M		

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- Open book test; Assignment; Seminar; Journal paper review, Group Presentation
 End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER – V	CORE: VI-CORPORATE ACCOUNTING	CODE: U22CP506
CREDITS: 5		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of this course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Prepare Journal entries for accounting of share	K6	I
	capital.		
2	Construct the final accounts of companies after	K6	II
	accounting for debentures.		
3	Express the practical skills on Amalgamation and	K2	III
	Internal Reconstruction of Companies.		
4	Construct the consolidated balance sheet of Holding	K6	IV
	and Subsidiary companies.		
5	Analyze the problems and issues at the time of	K4	V
	Winding up of the companies.		
6	Prepare the Accounts relating to Liquidation of	K6	V
	Companies.		

UNIT I - ACCOUNTING FOR SHARE CAPITAL

(15 Hours)

- 1.1 Issues of shares
- 1.2 Allotment of shares
- 1.3 Forfeiture of shares
- 1.4 Reissue of forfeited shares
- 1.5 Redemption of preference shares.
- 1.6 Valuation of shares

UNIT II - ACCOUNTING FOR DEBENTURES

(15 Hours)

- 2.1 Issue of Debentures at par and Premium
- 2.2 Redemption of Debentures
- 2.3 Sinking fund method
- 2.4 Purchase of own debentures in open market
- 2.5 Preparation of final accounts of companies (excluding managerial remuneration)

UNIT III - PROBLEMS IN AMALGAMATION AND INTERNAL RECONSTRUCTION OF COMPANIES (15 HOURS)

- 3.1 Accounting for amalgamation in the nature of purchase and merger
- 3.2 Internal reconstruction
- 3.3 Profits prior to incorporation.

UNIT IV - ACCOUNTING FOR HOLDING AND SUBSIDIARY COMPANIES (15 Hours)

- 4.1 Holding Companies (including intercompany holdings with one subsidiary company)
- 4.2 Consolidation of Balance sheet
- 4.3 Treatment of mutual Owings
- 4.4 Contingent liabilities
- 4.5 Unrealized profit
- 4.6 Revaluation of assets
- 4.7 Minority interest

UNIT V - ACCOUNTS RELATING TO LIQUIDATION OF COMPANIES (15 Hours)

- 5.1 Liquidator's final statement
- 5.2 Order of payment
- 5.3 Preferential payments (creditors)
- 5.4 Overriding preferential payments
- 5.5 Preparation of statement of affairs

TOPICS FOR SELF STUDY:

S.No.	Topics	Web Links
1	Human Resource Accounting	https://www.yourarticlelibrary.com/human- resources/human-resource-accounting-meaning-
		definition-objectives-and-limitations/32403
2	Voyage accounts	https://www.tutorialspoint.com/financial_accounting/financial_voyage_accounting.htm
3	Farm accounts	http://www.ruralfinanceandinvestment.org/sites/defaul t/files/1163528274908 Farm accounting.pdf
4	Accounting for Price level changes (Inflation accounting)	https://www.educba.com/inflation-accounting/

TEXTBOOK

- 1. Reddy T.S. and Dr. A. Murthy, Corporate Accounting, Margham Publications, Chennai, 6th ED.
- 2. Workbook prepared by the Department of Commerce, Bishop Heber College.

REFERENCES

1.S. Chand Jain & Narang, Advanced Accountancy (Corporate Accounting) Vol II, Kalyani Publishers, 2014

2.Dr. S.M. Shukla & Dr. K.L. Gupta, Corporate Accounting, Sahitya Bhawan Publications, January 2018

WEB LINKS

- 1. http://dsc.du.ac.in/wp-content/uploads/2020/04/2018-08-01-accounting-share-capital.pdf
- 2. https://www.edupristine.com/blog/amalgamation-explained-detail
- 3. http://studymaterial.unipune.ac.in:8080/jspui/bitstream/123456789/2664/1/Amalgamation %2C%20Absorption%20etc.pdf
- 4. https://en.wikipedia.org/wiki/Liquidation

Theory: 20% (Section A & B); Problems: 80% (Section C & D)

SPECIFIC LEARNING OUTCOMES

Unit/Section	Course Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	ACCOUNTI	NG FOR SHARE CAPITAL	
1.1	Introduction	Define Issue of Shares.Explain various terminologies used.	K1 K2
1.2	Journal Entries for Issue of Shares	Summarize Journal Entries for Issue of Shares at par, Premium and Discount and Forfeiture and Reissue of Shares.	K1
1.3	Journal Entries for various situations	Calculate Issue of Shares at par, Premium and Discount, fully called up and Paid up, Forfeiture and Reissue, Pro-rata allotment without allotment arrears, Pro-rata allotment with allotment arrears.	K4
1.4	Concept of Redemption of Preference shares	Understand the Provisions for redemptions of Preference shares and Journal Entries	K1
UNIT II	ACCO	UNTING FOR DEBENTURES	
2.1	Redemption	 Understand the workings of Redemption Entries 	K1

	Entries	and problems.	
2.2	Introduction to Issue of Debentures	Recall the concept of Issue of Debentures and Journal Entries	K1
2.3	Issue of Debentures under various circumstances	Explain the workings of issue of Debentures under various circumstances	K2
2.4	To learn the workings of Redemption of Debentures- Sinking Fund Method	Calculate Redemption of Debentures under Sinking Fund Method	K4
2.5	Open market purchase of own debentures	Understand and work problems on the concept of open market purchase of own debentures	К2
2.6	Preparation of Final accounts of Companies	Apply preparation of Final accounts of Companies and problems on Final Accounts.	К3
UNIT III		MALGAMATION AND INTERN RUCTION OF COMPANIES	AL
3.1	Concept of Amalgamation	Understand the concept of Amalgamation	K2
3.2	Purchase Consideration	Explain the methods of Purchase Consideration.	K2
3.3	Workings of Amalgamation	Explain the workings of Amalgamation.	K2
3.4	Concept of Internal Reconstruction	Understand the concept of Internal Reconstruction	K2
3.5	Profit prior to Incorporation	Calculate profit prior to Incorporation and prepare statements	К4
UNIT IV		IOLDING AND SUBSIDIARY CO	MPANIES
4.1	Holding Company	Define the concept of Holding Company	K1
4.2	Consolidated Balance sheet	Prepare Consolidated Balance sheet	K6
4.3	Unrealized profit	Calculate unrealized profit	K4

4.4	Revaluation of assets and Minority interest	Explain and to Estimate revaluation of assets and minority interest	K2
UNIT V	ACCOUNTS RELA	TING TO LIQUIDATION OF CO	OMPANIES
5.1	Liquidation of Companies	Make use of the Concept of Liquidation of Companies	К3
5.2	Liquidator's Final statement of Account	Prepare Liquidator's Final statement of Account	K6
5.3	Liquidator's Statement of Affairs	Prepare Liquidator's Statement of Affairs	К6

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO	PSO 2	PSO 3	PSO 4
CO1	Н	Н	M	L		M	L	M		M	M	M	L
CO2	Н	L	L	L		M	M	M		M	M	Н	L
CO3	Н	L	Н	L		M	M	M		Н	M	M	L
CO4	Н	M	M	L		M	L	M		L	M	M	L
CO5	Н	Н	Н	L		M	L	M			M	M	L
CO6	Н	M	M	L		M	L	L		Н	M	Н	L

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -V	CORE: VII-QUANTITATIVE	CODE: U18CP507
CREDITS: 5	TECHNIQUES	TOTAL HOURS: 90

COURSE OUTCOMES

On completion of the course, the students will be able to

S.No.	Course Outcomes	Level	Unit Covered
1	Formulate the Linear Programming Problem to find the optimal solution.	K 6	I
2	Evaluate the various techniques to a Transportation Problem to find the basic feasible solution and also to find the optimal assignment of jobs to appropriate persons.	K5	II
3	Establish the strategies of the players in a game and solve the matrix to calculate the value of the game and the optimal strategy.	K5	III
4	Apply the Simulation technique to find optimal solutions to real world problems.	К3	III
5	Investigate the appropriate time period for replacement of items that fail using individual and group replacement policy.	K5	IV
6	Assess the optimistic time for completion of a project using project management techniques.	K5	V

UNIT I - INTRODUCTION TO OPERATIONS RESEARCH AND LINEAR PROGRAMMING PROBLEM (15 Hours)

- 1.1 Operations research Origin and development
- 1.2 Role in decision making
- 1.3 Phases and approaches to OR
- 1.4 Linear programming problem Applications and limitations
- 1.5 Formulation of LPP
- 1.6. Optimal Solution to LPP
 - 1.6.1 Graphical method
 - 1.6.2 Simplex Method (excluding dual problem)

UNIT II - TRANSPORTATION AND ASSIGNMENT PROBLEM (20 Hours)

- 2.1 Transportation problem methods
 - 2.1.1 North West corner method
 - 2.1.2 Least cost method
 - 2.1.3 Vogel's approximation method
 - 2.1.4 Moving towards optimality Stepping stone & MODI methods
- 2.2 Assignment problem

UNIT III - GAME THEORY AND SIMULATION

(20 Hours)

- 3.1 Game Theory- different strategies followed by the players in a game.
 - 3.1.1 Optimal strategies of a game using maximin criterion.
- 3.1.2 Dominance property
- 3.1.3 Graphical method
- 3.2 Simulation

UNIT IV- REPLACEMENT PROBLEM

(15 Hours)

- 4.1 Replacement decisions
- 4.2 Replacement policy without change in money value
- 4.3 Replacement of items that fail completely (group replacement)
- 4.4 Applications in finance and accounting

UNIT V - DECISION ANALYSIS AND NETWORK ANALYSIS (20 Hours)

- 5.1 Decision analysis EMV criterion EOL and EVPI
- 5.2 Decision tree analysis
- 5.3 Network Analysis
 - 5.3.1 PERT
 - 5.3.2 CPM
 - 5.3.3 Simple CPM calculations
- 5.4 Application in finance and accounting (Excluding crash)

TOPICS FOR SELF STUDY:

S.No.	Topics	Web Links
1	Dynamic programming	http://www.nptelvideos.in/2012/12/advanced- operations-research.html
2	Queuing Models	https://hithaldia.in/faculty/sas faculty/Dr M B Bera/L ecture%20note 5 CE605A&CHE705B.pdf
3	Integer Programming- types and applications	http://web.hku.hk/~schu/IntegerProgramming.pdf
4	Goal Programming- types and applications	https://www.slideshare.net/hakeemrehman/goal- programming-68158871

TEXT BOOK

- 1. P.C. Tulsian& Vishal Pandey, Quantitative techniques, Pearson Education, New Delhi, 7th edition, 2012.
- 2. P.R. Vittal, Operation Research, Margham publications, Chennai, Reprint 2017.

REFERENCES

- 1. Study materials of The Institute of Cost Accountants of India on Operations management
- 2. K.K. Chawla and Vijay Guptha, Operations Research, Quantitative techniques for Management, Kalyani Publishers, 7th edition, 2014
- 3. S.C. Kothari, Quantitative techniques, Vikas Publishing House Pvt. Ltd, Delhi., 3rd revised edition, 2013
- 4. N.D. Vohra, "Quantitative techniques in management", Tata Mc Graw Hill Publications, 4th Edition, 2012.
- **5.** Hamdy A. Taha, Operations Research, 2017, 10th edition, Pearson New International Edition.

WEB LINKS

1. http://ebooks.lpude.in/commerce/bcom/term_5/DCOM303_DMGT504_OPERATION_R ESEARCH.pdf

$2. \ \underline{http://www.ggu.ac.in/download/Class-Note14/Operation\%20Research07.04.14.pdf}$

Theory – 20 % (Section A & B), Problems –80 % (Section C & D)

SPECIFICLEARNING OUTCOMES

Unit/Section	Content	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I		O OPERATIONS RESEARCH A RAMMING PROBLEM	ND LINEAR
1.1	Operations research – Origin and development	Describe the origin of Linear Programming Problem.	K2
1.2	Role in decision making	Summarize the role of LPP in decision making.	K2
1.3	Phases and approaches to OR	 Recognize the phases of Operations Research. Compare the different approaches of operations research. 	K4
1.4	Linear programming problem – Applications and limitations	• Explain the Applications and limitations of LPP.	K2
1.5	Formulation of LPP	• Formulate the LPP using the resources and constraints.	К6
1.6	Optimal Solution to LPP	Estimate the optimal solution to LPP.	K5
UNIT II	TRANSPORTATI	ON AND ASSIGNMENT PROB	LEM
2.1	Transportation problem – methods	 Classify the different methods of transportation problem. Analyze the various methods of finding basic feasible solution. Solve the transportation problem and estimate its optimality. 	К3
2.2	Assignment problem	 Discuss the steps in assigning jobs to 	

		appropriate persons. • Estimate the optimal allocation of jobs to persons to minimize time and cost.	K5
UNIT III	GAME TH	EORY AND SIMULATION	
3.1	Game Theory- different strategies followed by the players in a game.	 Define game theory. List the various types of strategies followed in a game. 	K2
3.2	Dominance property	Apply the principle of dominance to find out the saddle point.	К3
3.3	Graphical method	Solve the matrix to find the value of the game and the optimal strategy.	К3
3.4	Simulation	 Describe the applications of simulation. Apply the simulation technique in solving real world problems. 	К3
UNIT IV	REPLA	ACEMENT PROBLEM	
4.1	Replacement decisions	Identify the types of replacement decisions.	K2
4.2	Replacement policy without change in money value	Calculate the appropriate time period for replacement of an individual machinery before it becomes obsolete.	K4
4.3	Replacement of items that fail completely (group replacement)	Apply the group replacement policy to estimate the appropriate time period for replacement of a group of items that fail.	К3
4.4	Applications in finance and accounting	Analyse the applications of replacement theory in finance and accounting.	K4
UNIT V	DECISION ANAL	YSIS AND NETWORK ANALYSIS	
5.1	Decision analysis – EMV criterion – EOL	Explain the role of decision analysis in effective decision	K4

	and EVPI	•	making. Analyse the decisions under conditions of certainty and uncertainty.	
5.2	Decision tree analysis	•	Apply the decision tree technique to estimate the expected monetary value from the different courses of action.	К3
5.3	Network Analysis – CPM and PERT	•	Explain the role of network analysis in project management and control. Estimate the longest sequence of operations using the CPM method discuss the techniques in network analysis. Estimate the optimistic time in completing a project using PERT.	K5

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	Н		M		M	M	M		M	M	L	
CO2	M	M	M	M		M	M			M	M	M	
CO3	M	M	M	M		M	M			M	M	M	
CO4	M	M	H	M		M	M			M	M	M	
CO5	H	M	Н	M		M	M			M	M	M	
CO6	H	M	H	M		M	M			M	M	M	

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -V	CORE: VIII- TALLYPRIME	CODE: U21CPP08

CREDITS: 5	TOTAL HOURS:75

COURSE OUTCOMES

On completion of the course, the students will be able

S.No.	Course Outcomes	Level	Unit
1	Outline the architecture and customisation of TALLY.	K2	I
2	Create a Company, Ledger and Accounting Voucher entries.	К6	I
3	Develop Voucher entries of Inventory and Cost center.	K6	II
4	Create Inventory and Inventory voucher.	K6	III
5	Compose the forms of supply, place and time of supply, taxable and non- taxable supply.	K6	IV
6	Summarize the procedure for registration of GST.	K2	V

UNIT I - INTRODUCTION TO TALLY

(7 Hours)

- 1.1 Concepts of Tally
 - 1.1.1 Basic concepts of Accounting and Tally
 - 1.1.2 Architecture and customization of Tally
 - 1.1.3 Creation of Company, Group and Ledger
 - 1.1.4 Altering and Deleting of Company, Group and Ledger
- 1.2 Accounting Voucher Entries
 - 1.2.1 Recording the business transactions
 - 1.2.2 Adjustment entries
 - 1.2.3 Transferring entries

UNIT II - INTRODUCTION OF INVENTORY

(13 Hours)

- 2.1 Inventory concepts
 - 2.1.1 Creation of Stock Group
 - 2.1.2 Creation of Stock Category
 - 2.1.3 Creation of Units of Measurement
 - 2.1.4 Creation of Stock Items
 - 2.1.5 Creation of Godown

UNIT III - INVENTORY VOUCHER ENTRIES AND COST CENTRES (20 Hours)

- 3.1 Creation of Inventory Vouchers
 - 3.1.1 Create Receipt Note
 - 3.1.2 Create Delivery Note
 - 3.1.3 Create Rejection in
 - 3.1.4 Create Rejection out
 - 3.1.5 Stock Journal
- 3.1.6 Physical Stock
- 3.2 Voucher Entries with Cost Centers
 - 3.2.1 Creation of Cost Centers

- 3.2.2 Editing and deleting
- 3.2.3 Cost Centers in voucher entry

UNIT IV - INTRODUCTION TO GST

(20 Hours)

- 4.1 Concepts of GST
 - 4.1.1 Indirect Tax System in India before GST
 - 4.1.2 Taxes subsumed under GST
 - 4.1.3 Composition Levy in GST
 - 4.1.4 Composition Tax Payer
 - 4.2 Supply of Goods and Services
 - 4.2.1 Scope of Supply
 - 4.2.2 Mixed Supply and Composite Supply
 - 4.2.3 Time of Supply
 - 4.2.4 Value of Supply
- 4.3 Activating GST
 - 4.3.1 Set GST Rates for Stock Group and Stock Items
 - 4.3.2 Create GST Classification
 - 4.3.3 Create Central Tax Ledger
 - 4.3.4 Create State Tax Ledger
 - 4.3.5 Create Integrated Tax Ledger
 - 4.3.6 Create Cess Ledger

UNIT V - RECORDING GST

(15 Hours)

- 5.1 Recording GST Sales
- 5.2 Recording GST Interstate Sales
- 5.3 Recording an Advance Payment to Suppler under GST
- 5.4 Recording GST Local Purchase
- 5.5 Recording GST Interstate Purchase

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	GST rates of various goods in India	https://tallysolutions.com/gst/gst-rates-list-for-goods/
2	Alternative for Tally in 2020	https://giddh.com/guide/alternatives-for-tally- 2020/
3	Artificial Intelligence in Banking	https://builtin.com/artificial-intelligence/ai-in-banking
4	Blockchains in Banking	https://www.cbinsights.com/research/blockchain-disrupting-banking/

TEXT BOOK

1. Business Computing, Published by Department of Commerce, Revised Edition.

REFERENCES

- 1. Tally Solution Materials
- 2. Genesis Tally Academy Material
- 3. Parag Joshi,(2017).Tally ERP 9 with GST, DanyansankulPrakashan
- Sanjay Satapathy, (2018). Tally ERP 9 Advanced usages
 Tally Education Private Limited, (2018). Office Guide to Financial Accounting Using Tally ERP 9 (4th Edition). BPB Publication, New Delhi.

WEB LINKS

- 1. https://gstcentre.in/gst-in-tally-erp-9.php#collapseOne
- 2. http://www.tallysolutions.com

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I		INTRODUCTION TO TALLY	
1.1	Concepts of Tally	• Explain the basic concept of Tally	K2
1.1.1	Basic concepts of Accounting and Tally	Recall Basic concept of accounting procedure.	K1
1.1.2	Architecture and customization of Tally	Explain the architecture and customization of Tally	К2
1.1.3	Creation of Company, Group and Ledger	 Create a Company with basic company information. Create Group company. Create ledger into proper head. 	К6
1.1.4	Altering and Deleting of Company, Group and Ledger	Design an Altering and Deleting of company, Ledgers & Groups	K6
1.2	Accounting Voucher Entries	Creation of Voucher as per specific requirements under Payment, Receipt, Journal, Purchase, Sale etc.	К6
1.2.1	Recording the business	Create Journal entries into proper head.	K6

	transactions	Create ledger into proper group	
1.2.2	Adjustment entries	Plan the Adjustment entries into proper head.	K 6
1.2.3	Transferring entries	Construct the Financial Statements comprises Trading account, Profit & Loss Account or Income & Expenditure Account, Receipts and Payment Account, Balance Sheet.	K6
UNIT II	INT	RODUCTION OF INVENTORY	
2.1	Inventory concepts	Explain the concept of Inventory.	K2
2.1.1	Creation of Stock Group	Create a Stock Group.	K6
2.1.2	Creation of Stock Category	Create Stock Category	К6
2.1.3	Creation of Units of Measurement	Create Unit Measurement	К6
2.1.4	Creation of Stock Items	Create Stock Items	K6
2.1.5	Creation of Godown	CreateGodown	К6
UNIT III	INVENTORY	VOUCHER ENTRIES AND COST CEN	NTRES
3.1	Creation of Inventory Vouchers	Create Inventory Voucher types as per specific requirements under Payment, Receipt, Journal, Purchase, Sale etc.	K6
3.1.1	Create Receipt Note	Create Receipt note	K6

3.1.2	Create Delivery Note	Create Delivery note	К6
3.1.3	Create Rejection in	Create Rejection inward voucher.	К6
3.1.4	Create Rejection out	Create Rejection out voucher.	К6
3.1.5	Stock Journal	Create Stock Journal entries	К6
3.1.6	Physical Stock	Create Physical Stock inventory.	К6
3.2	Voucher Entries with Cost Centers	Create Voucher Entries with Cost Centers as per specific requirements under Payment, Receipt, Journal, Purchase, Sale etc.	K6
3.2.1	Creation of Cost Centers	Create of Cost Centers	K6
3.2.2	Editing and deleting	Apply the function key to edit and delete the entries	K2
3.2.3	Cost Centers in voucher entry	Create of Voucher Entries with Cost Centers as per specific requirements under Payment, Receipt, Journal, Purchase, Sale etc.	K5
UNIT IV	INT	RODUCTION TO GST	
4.1.1	Indirect Tax System in India before GST	 Discuss the Indirect Taxation in India. Distinguish the earlier Indirect tax system and present indirect tax system in India. 	K4
4.1.2	Taxes subsumed under GST	 Identify the Incidence of Taxation Describe the Goods & Services with their cross linkages Identify whether a transaction is taxable under 	К2

		CGST, SGST, IGST	
4.1.3	Composition Levy in GST	Explain the Composition levy in GST.	K2
4.1.4	Composition Tax Payer	Explain the Composition of tax payer	K2
4.2	Supply of Goods and Services	Estimate the value of goods and supply	K2
4.2.1	Scope of Supply	• Explain the Scope of Supply.	K2
4.2.2	Mixed Supply and Composite Supply	Explain the Mixed supply and Composite supply.	K2
4.2.3	Time of Supply	Calculate the Time of Supply	K4
4.2.4	Value of Supply	Calculate the value of Supply.	K4
4.3	Activating GST	Explain setting GST details in Tally.	K4
4.3.1	Set GST Rates for Stock Group and Stock Items	 Create Stock Group and Stock Items Identify whether a transaction is taxable under CGST, SGST, and IGST and set GST Rates. 	K5
4.3.2	Create GST Classification	Create GST Classification	K5
4.3.3	Create Central Tax Ledger	Create Central Tax Ledger	K5

4.3.4	Create State Tax Ledger	Create State Tax Ledger	K5
4.3.5	Create Integrated Tax Ledger	Create Integrated tax ledger	K5
4.3.6	Create Cess Ledger	Create Cess ledger	K5
UNIT V	I	RECORDING GST	
5.1	Recording GST Sales	Record Intrastate sales under GST	K1
5.2	Recording GST Interstate Sales	Record Inter-State Sales under GST	K1
5.3	Recording an Advance Payment to Suppler under GST	Record Advance payment to suppler transaction under GST	K1
5.4	Recording GST Local Purchase	Record Local Purchase transaction under GST	K1
5.5	Recording GST Interstate Purchase	Record Interstate purchase transaction under GST	K1

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	M	M	Н	Н	Н	M	M	L		H	M	M	
CO2	M	M	Н		Н	M	M	L		H	M	M	
CO3	M	M	Н	Н	Н	M	M	L		H	M	M	
CO4	Н	M		Н	Н	M	M	L		Н	M	M	
CO5	Н	M	Н	Н	Н	M	M	L		H		M	
CO6		M		Н	Н	M	M	L		Н	M	M	

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -V	CORE: IX-AUDITING	CODE: U22CP509
CREDITS: 5		TOTAL HOURS: 90

On completion of the course, the Students shall be able to,

S.No.	Course Outcomes	Level	Unit
1	Explain the scope and inherent limitations of auditing	K2	I
2	Discuss the general chronology of audit, audit strategy, audit program, and audit procedures.	K2	II
3	Describe the eligibility and removal of audit	K2	III
4	Analyze the Appointment, Qualifications, Rights, Duties and Liabilities of Company Auditor.	K4	III
5	Identify the powers and duties of Comptroller and Auditor General of India	К3	IV
6	Identify the audit procedure for various types of entities	К3	V

Unit I Introduction

- 1.1 Meaning and Definition of Auditing
- 1.2 Objectives of Audit
- 1.3 Scope of Audit
 - 1.3.1 Aspects to be covered in Audit
- 1.4 Types of Audit
- 1.5 Advantages of Audit of financial statements
- 1.6 Inherent Limitations of Audit.

Unit II Audit strategy, Audit Planning and Audit Programme

- 2.1 Audit strategy
 - 2.1.1 Overall Audit strategy
 - 2.1.2 Establishment of Overall Audit strategy
- 2.2 Audit Planning
 - 2.2.1 Audit plan for an effective Audit
 - 2.2.2 Benefits of planning
- 2.3 Audit Programme

Unit III Company Audit

- 3.1 Eligibility, Qualifications and Disqualifications
- 3.2 Appointment of Auditor
 - 3.2.1 Appointment of first Auditor
 - 3.2.2 Appointment of subsequent Auditor
- 3.3 Rotation of Auditor
- 3.4 Removal of Auditor
- 3.5 Rights of an Auditor

- 3.6 Duties of an Auditor
- 3.7 Auditor's Remuneration

Unit IV Comptroller and Auditor General of India (CAG) and CARO

- 4.1 Powers of CAG
- 4.2 Duties of CAG
- 4.3 Appointment of CAG
- 4.4 Reporting under CARO
- 4.5 Types of Audit Report

Unit V Audit of different types of entities

- 5.1 Government Audit
- 5.2 Cost Audit (Sec. 148 of Companies Act, 2013)
- 5.3 Audit of Non-Governmental Organisations
- 5.4 Audit of Co-operative Societies
- 5.5 Audit of Educational Institutions
- 5.6 Audit of Trusts
- 5.7 Audit of Hospitals
- 5.8 Audit of Partnership firms

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Audit Committee and Corporate Governance	https://insights.diligent.com/audit-committee/role- of-the-audit-committee-in-corporate-governance https://smallbusiness.chron.com/role-internal- auditing-corporate-governance-65711.html
2	Audit Committee and Constitution	https://www.proschoolonline.com/blog/auditing- in-india
3	Corporate Social Responsibility and Sustainability in Auditing	https://na.theiia.org/standards- guidance/recommended-guidance/practice- guides/Pages/Evaluating-Corporate-Social- Responsibility-and-Sustainable-Development- Practice-Guide.aspx
4	Agile Auditing	https://www.wegalvanize.com/audit/an-overview-of-agile-auditing/#:~:text=Agile%20auditing%20is%20designed%20to,undertaken%20once%20resources%20are%20available.

Text books:

- 1. Study material of Auditing The Institute of Chartered Accountants of India.
- 2. Study material of Auditing The Institute of Cost Accountants of India.

Reference Text books:

- 1. R.G. Saxena Auditing, Himalaya Publishing House Pvt. Ltd, 7th edition, 2018.
- 2. <u>CA Vikas Oswal</u>- Simplified Approach to Advanced Auditing and Professional Ethics, 7th edition, 2016.
- 3. Ravinder Kumar, Virendar Sharma Auditing Principles and Practice (based on Companies Act 2013), 3rd edition, 2015.
- 4. B.N. Tandon,S, Sudharsanam,S. Sundharabahu A handbook of Practical Auditing, S. Chand & Company Ltd, 5th or later edition, 2013.

WEB LINKS

- 1. https://cag.gov.in/ C&AG of India (Compliance Auditing Guidelines)
- 2. https://mca.gov.in MINISTRY OF CORPORATE AFFAIRS of India (Reports on Finding and Recommendations on Regulating Audit Firms and the Networks)
- 3. https://www.icai.org/post.html?post_id=13814 ICAI Auditing Study Material.

SPECIFIC LEARNING OUTCOMES

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	l	INTRODUCTION	
1.1	Meaning and Definition	Define Auditing	K1
1.2	Objective of an Audit	Recall the objectives of an Audit.	K1
1.3	Scope of Audit	Discuss the Scope of Audit.	K2
1.4	Types of Audit	Recall the types of audit.	K1
1.5	Advantages of Audit of financial statement	Describe the advantages of Audit of financial statement	K2
1.6	Inherent limitations of Audit	Interpret the inherent limitations of Audit	K2
UNIT II AU		UDIT PLANNING AND AUDIT PRO	OGRAMME

2.1	Audit Strategy • Discuss the meaning of Audit strategy		К2
2.2	Audit planning	Identify the process involved in Audit planning	K2
2.3	Audit Programme	Explain the Audit programme	K2
UNIT III	COMP	PANY AUDIT	
3.1	Eligibility, Qualification and Dis qualification	Apply the provisions regarding the eligibility, qualification and disqualification of Auditor	К3
3.2	Appointment of Auditor	Explain the procedure for appointment of Auditor	К2
3.3	Rotation of Auditor	Describe the process of Rotation of Auditor	K2
3.4	Removal of Auditor	Explain the process of removal of auditor	K2
3.5	Rights of an Audit	Discuss the rights of an Auditor	K2
3.6	Duties of Auditor	Explain the duties of Auditor	К2
3.7	Auditor's Remuneration	Discuss the remuneration of Auditor	K6
UNIT IV	COMPTROLLER	R AND AUDITOR GENERAL OF IND	IA(CAG) AND
	CARO		
4.1	Powers of CAG	Discuss the powers of CAG	K6
4.2	Duties of CAG	Explain the duties of CAG	K2
4.3	Appointment of CAG	Express the provision for appointment of CAG	K2

4.4	Reporting under CARO	Explain the reporting under CARO	K2
4.5	Types of Audit Report	Discuss the types of Audit of Report	K6
UNIT V	AUDIT	OF DIFFERENT TYPES OF ENTITI	ES
5.1	Government Audit	List the provisions for Government Audit	K1
5.2	Cost Audit	 Explain cost audit Recall the advantages of Cost audit. 	K1
5.3	Audit of Non- Governmental Organisations	Discuss briefly about non- Governmental organsisations	K2
5.4	Audit of Co- operative societies	Explain audit of Co – operative societies	K2
5.5	Audit of Educational institutions	Explain the audit of Educational institutions	K2
5.6	Audit of Trusts	Summarize Audit of Trusts.	K2
5.7	Audit of Hospitals	Discuss the Audit of Hospitals	K2
5.8	Audit of Partnership firms	Recall Audit of Partnership firms	K1

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н	-	Н	-	-	-	M		M	M	-	Н	L
CO2	Н	M	-	Н	-	-	M	M	-	M	-	Н	L
CO3	-	Н	Н	Н	-	-		M	-	M	-	Н	-
CO4	M	M	Н	Н	-	-		M	-	M	-	Н	L

CO5	M	M	-	-	-	-	M	Н	M	M	-	Н	-
CO6	M	M	-	Н		M		M	M	M	-	Н	L

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER – V	ELECTIVE:II – PRINCIPLES AND	CODE: U22CP5:2
	PRACTICE OF GST	
CREDITS: 5	111101101 01 001	TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Explain the concept of GST and the constitutional	K6	I
	provisions pertaining to levy of various taxes.		
2	Illustrate the concept of supply and taxable event	K2	II
	under GST.		

3	Explain the composite and mixed supplies and their taxability under GST.	K2	II
4	Discuss the provisions pertaining to levy and collection of CGST.	K6	III
5	Apply the concepts relating to time of supply of goods and services in problem solving.	К3	IV
6	Identify the various conditions, timelines, restrictions and processes for taking Input Tax Credit	К3	V

Unit I Goods and Services Tax Act - Introduction

- 1.1 Meaning of GST
- 1.2 Need for GST in India
- 1.3 Benefits of GST
- 1.4 Constitutional Provisions

Unit II Supply under GST

- 2.1 Introduction to Supply (Section 7 of CGST Act, 2017)
- 2.2 Relevant definitions
- 2.3 Concept of supply
 - 2.3.1 Section 7(1)(a) all forms of supply of goods or services or both such as sale, transfer, barter, exchange, license, rental, lease or disposal made or agreed to be made for a consideration by a person in the course or furtherance of business;
 - 2.3.2 Section 7(1)(b) of CGST Act, 2017, import of services for a consideration whether or not in the course or furtherance of business
 - 2.3.3 Section 7(1)(c) of the CGST Act, 2017 the activities specified in Schedule I, made or agreed to be made without a consideration.
 - 2.3.4 Schedule II
 - 2.3.5 Schedule III
 - 2.3.6 Section 7(3) the transactions that are to be treated as—
 - (a) a supply of goods and not as a supply of services; or
 - (b) a supply of services and not as a supply of goods.
- 2.4 Composite and Mixed Supplies (Section 8 of CGST Act, 2017)
 - 2.4.1 Meaning of Composite and Mixed Supplies
 - 2.4.2 Composite Supply
 - 2.4.3 Mixed supply

Unit III Charge of GST and Registration under GST Law

- 3.1 Levy and collection of GST under Sec. 9 of the CGST Act, 2017.
 - 3.1.1 Forward charge mechanism
 - 3.1.2 Reverse charge mechanism
- 3.2 Composition Levy under Sec. 10
- 3.3 Registration under GST
 - 3.3.1 Persons not liable for registration
 - 3.3.2 Compulsory registration
 - 3.3.3 Procedure for registration
 - 3.3.4 Deemed registration

- 3.3.5 Casual taxable person
- 3.3.6 Non-resident taxable person
- 3.3.7 Cancellation Vs Revocation of registration

Unit IV Time and Value of Supply

- 4.1 Time of Supply of goods (Sec. 12)
- 4.2 Time of Supply of Services (Sec. 13)
- 4.3 Value of Supply (sec. 15)

Unit V Input Tax Credit

- 5.1 Eligibility for taking Input Tax Credit (ITC)
- 5.2 Input Tax credit in special circumstances
- 5.3 Apportionment of credits and blocked credits

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Tax invoice credit and debit electronic way bill	https://resource.cdn.icai.org/56454bosinter-p4- maynov2020secb-cp8.pdf
2	Return and payment of tax	https://resource.cdn.icai.org/56455bosinter-p4- maynov2020secb-cp10.pdf
3	TDS & TCS under GST	https://resource.cdn.icai.org/56455osinter-p4- maynov2020secb-cp9.pdf
4	Audit under GST	https://icmai.in/upload/Students/Syllabus2016/inter/Paper-11-Jan2020-Revised.pdf

TEXT BOOK

1. The Institute of Chartered Accountants of India, Indirect Taxation study material (Relevant year)

REFERENCES

- 1. Goods & Services Tax Ready Reckoner, CA.Ashok Batra, Wolters Kluwer Publishing house.
- 2. Goods and Services Tax (G.S.T), H.C.Mehrotra and V.P.Agarwal, 1st January, 2019, 4th Edition, Sathiya Bhawan Publications.
- 3. Goods and Services Tax Act (GST) Bare Act with Rules & Forms and Amendments 2020 Edition by Government of India, Law Literature Publication.
- 4. How to Practice as a GST (Goods and Services Tax) Professional (Practitioner), Xcess Board of Editors', January, 2018. Xcess Infostore Private Limited Publishers.
- 5. Taxmann's GST Practice Manual Day to Day GST Practice Guide for Professionals, Aditya Singhania, 2nd Edition 2020, Taxmann Publisher.

WEB LINKS

- 1. https://mib.gov.in/sites/default/files/presentation%20on%20GST.pdf
- 2. https://cablogindia.com/pdf-goods-and-services-tax-gst-revision-notes/

Theory: 20%; Problems: 80%

Unit/Section	Content	Learning Outcome	Blooms Taxonomic Level of Transaction
UNIT I	GOODS AND SERVICE	S TAX ACT - INTRODUC	CTION
1.1	Meaning of GST	• Recall the meaning of GST	K1
1.2	Need for GST in India	• Explain the need for GST in India	К2
1.3	Benefits of GST	• List the benefits of GST	K4
1.4	Constitutional Provisions	• Recall the reason for the constitution amendment Act,2016.	K1
• UNIT	II SUPPLY UN	DER GST	
2.1	Introduction to Supply (Section 7 of CGST Act,2017)	• Explain the concept of supply	K2
2.2	Relevant Definitions		
	Concept of Supply 2.3.1 Section 7(1)(a) of CGST Act, 2017. 2.3.2 Section 7(1)(b) of	 Illustrate the concept of supply Explain section 7(1)(b) 	K2 K2
	CGST Act, 2017. 2.3.3 Section 7(1)(c) of the CGST Act, 2017. 2.3.4 Schedule II	 Demonstrate section 7(1)(c) Summarise the selection I 	К2
2.3	2.3.5 Schedule III 2.3.6 Section7(3) CGST	schedule I • Explain section 7(3)	K2
	Act, 2017. (a) a supply of goods and not as a supply of services; or (b) a supply of	,(3)	K2

	services and not as		
2.4	a supply of goods. Composite and Mixed Supplies (Section 8 of CGST Act, 2017) 2.4.1 Meaning of Composite and Mixed Supplies 2.4.2 Composite Supply 2.4.3 Mixed supply	Compare composite and mixed supply	К2
UNIT III	Charge of GST and Re	gistration under GST law	
3.1	Levy and collection of GST under Sec. 9 of the CGST Act, 2017. 3.1.1 Forward charge mechanism 3.1.2 Reverse charge mechanism	Discuss the forward charge and reverse charge mechanism	К2
3.2	Composition Levy under Section 10 of CGST Act, 2017	Illustrate the concept of composition levy	K2
3.3	Registration under GST 3.3.1 Persons not liable for registration 3.3.2 Compulsory registration 3.3.3 Procedure for registration 3.3.4 Deemed registration 3.3.5 Casual taxable person 3.3.6 Non-resident taxable person 3.3.7 Cancellation Vs Revocation of registration	Explain the provisions for registration under GST	K6
UNIT IV	TIME AND VALU	E OF SUPPLY	

4.1	Time of Supply of goods (Section 12 of CGST Act, 2017).	Identify Time of supply in GST	К3
4.2	Time of Supply of Services(Section 12 of CGST Act, 2017)	• Identify place of Supply in GST	К3
4.3	Value of Supply (Section 15 of CGST Act, 2017)	Identify the value of supply	К3
UNIT V	INPUT TAX	CREDIT	
5.1	Eligibility for taking Input Tax Credit (ITC)	Identify the eligibility criteria for taking input tax credit	К3
5.2	Input Tax credit in special circumstances	Determine ITC under special circumstances	K5
5.3	Apportionment of credits and blocked credits	Explain the concept of apportionment of credits and blocked credits	К3

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate

w M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H	H	-	-	M	-	-	-	L	M	M	M	Н
CO ₂	H	H	H	•	M	H	-	L	-	M	M	M	H
CO3	H	H	H	H	-	H		L	-	H	M	M	H
CO4	H	H	ı	ı	M	H	L	L	-	M	H	M	H
CO5	H	H	H	-	M	H	L	-	L	M	H	M	H
CO ₆	H	-	H	H	-	-	L	L	-	M	M	M	H

COURSE ASSESSMENT METHODS

Direct		

- 4. Continuous Assessment Test I,II
- 5. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 6. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER – V	RESEARCH METHODOLOGY	CODE: U22CP5S3
CREDITS: 2		TOTAL HOURS:

COURSE OUTCOMES

On completion of the course, the students will be able to

Sl.No	Course Outcomes	Level	Unit covered
1	Illustrate the various kinds of business research	K4	I

2	Formulate the research problem and outline the steps in the process of research.	K5	I
3	Compare and contrast the different methods of collection of data	K4	II
4	Discuss the representation of data using charts and figures	K2	Ш
5	Apply parametric and non parametric tests and interpret the results.	К3	IV
6	Examine the relationship between the variables	К3	V

UNIT I INTRODUCTION TO BUSINESS RESEARCH

- 1.1 Nature and scope of business research
- 1.2 Identification of research problem
- 1.3 Research objectives
- 1.4 Types of business research
- 1.5 Process of research
- 1.6 Structure of research report

UNIT II SAMPLING TECHNIQUES AND COLLECTION OF DATA

- 2.1 Meaning and definition of sampling
- 2.2 Methods of sampling
- 2.3 Collection of data
 - 2.3.1 Primary and secondary data
 - 2.3.2 Preparation of questionnaire and schedules
 - 2.3.3 Measurement problem and scaling techniques

UNIT III INTRODUCTION TO STATISTICAL SOFTWARE

- 3.1 Understanding of data
- 3.2 Coding and Recoding of variables
- 3.3 Analysis of data
 - 3.3.1 Editing and tabulation of data
 - 3.3.2 Representation of data using charts and figures

UNIT IV APPLICATION OF PARAMETRIC AND NON-PARAMETRIC TESTS

- 4.1 Parametric test
 - 4.1.1 t test
 - 4.1.2 Analysis of Variances
- 4.2 Non- Parametric test
 - 4.2.1 Chi square test

4.2.2 Factor Analysis test

UNIT V CORRELATION AND REGRESSION ANALYSIS

- 5.1 Correlation Analysis
- 5.2 Regression Analysis

TOPICS FOR SELF STUDY

S.No.	Topics	Web Links
1	Factor analysis	https://statisticsbyjim.com/basics/factor-analysis/
2	Multivariate analysis	https://en.ryte.com/wiki/Multivariate_Analysis_M ethods
3	Content analysis	https://www.publichealth.columbia.edu/research/p opulation-health-methods/content-analysis

TEXT BOOK:

1. C.R. Kothari, Research Methodology, New Age International Publications, Fourth edition, 2016

BOOKS FOR REFERENCE:

- 1. Cooper, Schindler, Business Research Methods, Tata Mc.Graw Hill.
- 2. N.D. Vohra, Business Statistics, Tata Mc.Graw Hill.

Theory 20% (A & B), Problems (C & D) 80%

Unit/Section	Content	Learning Outcome	Blooms Taxonomic Level of Transaction			
UNIT I	UNIT I Introduction to Business Research					
1.1	Nature and scope of business research	Explain the nature and scope of business research	K2			

1.2	Identification of research problem	Identify the research problem.	K2
1.3	Research objectives	List the research objectives.	К3
1.4	Types of Business research	Classify the various kinds of business research.	К3
1.5	Process of research	Discuss the steps in the process of business research.	K2
1.6	Structure of research report	Prepare a research report.	К3
UNIT II	Sampling Techniques an	d Collection of Data	
2.1	Meaning and definition of sampling	Explain the meaning and definition of sampling	K2
2.2	Methods of sampling	Illustrate the various methods of sampling.	К3
2.3	Collection of data 2.3.1 Primary and secondary data 2.3.2 Preparation of questionnaire and schedules 2.3.3 Measurement problem and scaling techniques	 Discuss the different methods of collection of data Explain the various types of scaling techniques. 	K2 K2
UNIT III	Introduction to Statistical Softw	vare	
3.1	Understanding of data	Explain the meaning of data	K2
3.2	Coding and Recoding of variable	Discuss the process of coding and recoding of variables	K2
3.3	Analysis of data 3.3.1 Editing and	• Explain the representation of	K2

	tabulation of data 3.3.2 Representation of data using charts and figures	data using charts and figures	
UNIT IV	Application of Parametric an	d Non-Parametric Tests	
4.1	Parametric test 4.1.1 T-test 4.1.2 Analysis of Variances	• Apply the parametric tests to compute the significant difference between the variables.	К3
4.2	Non-Parametric test 4.2.1 Chi square test 4.2.2 Factor Analysis test		
UNIT V	Correlation and Regression	Analysis	
5.1	Correlation Analysis		
5.2	Regression Analysis		

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO 9	PSO 1	PSO2	PSO 3	PSO4
CO1	Н	M	M	M	L	L		M		Н	M		M
CO2	Н	M	M	M	L	M		M		M	M		M
CO3	H	M	M	M	L	M		M		M	M		M
CO4	Н	M	M	M	L	M		M		M	M		M
CO5	Н	M	M	M	L	M	M	M		M	M		M
CO6	H	M	M	M	L	M	M	M		M	M		M

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -VI	CORE:X-OPERATIONS MANAGEMENT	CODE: U22CP610
CREDITS:4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the students will be able to

S.No.	Course Outcomes	Level	Unit
1	Demonstrate an understanding of the concept of operations management and its role in an organisation.	К3	I

2	Explain the importance of capacity planning in determining the demand for products and services.	K2	II
3	Categorise the steps in the process of product design and process design and selection.	K4	III
4	Analyse the applications of Simulation and Queuing models in Operations Management.	K4	IV
5	Describe the role of Job evaluation and Job allocation in an organisation.	K2	IV
6	Assess the significance of TQM in continuous improvement of business operations.	K5	V

UNIT I - INTRODUCTION TO OPERATIONS MANAGEMENT

(15 Hours)

- 1.1 Meaning and Scope of Operations Management
- 1.2 Characteristics of modern operations management
- 1.3 Functions of operations management
- 1.4 Recent trends in Operations management

UNIT II - OPERATIONS PLANNING

(20 Hours)

- 2.1 Demand Forecasting
- 2.2 Capacity Planning and Capacity Requirement Planning
- 2.3 Facility location, Facility layout
- 2.4 Resource Aggregate Planning
- 2.5 Material Requirement Planning, Economic Batch quantity

UNIT III- DESIGNING OF OPERATIONAL SYSTEMS AND CONTROL (20 Hours)

- 3.1 Product Design
- 3.2 Process Design
- 3.3 Product Life cycle
- 3.4 Process Planning, Process selection

UNIT IV - PRODUCTION PLANNING AND CONTROL

(20 Hours)

- 4.1 Introduction to Production Planning and Control
- 4.2 Control measures, Time study, Work study
- 4.3 Job Evaluation, Job allocation
- 4.4 Scheduling Queuing Models, Line Balancing
- 4.5 Optimum Allocation of Resources, Lean Operations, JIT

UNIT V - PRODUCTIVITY MANAGEMENT AND PROJECT MANAGEMENT (15 Hours)

- 5.1 Measurement techniques of Productivity Index
- 5.2 Productivity of management resources, Productivity of other factors
- 5.3 TQM basic tools and certification
- 5.4 ISO standards basics

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links					
1	Four types of focus dimensions used in operation management	https://smallbusiness.chron.com/list-four-types- focus-dimensions-used-operations-management-					

		35814.html
2	Methods and techniques used in operation management	https://bizfluent.com/info-8237739-methods-techniques-used-operational-management.html
3	Software used in operation management	https://www.appvizer.com/operations
4	Different types of models in operation management	https://www.enotes.com/homework-help/what-different-types-models-production-operations-182611
5	Examples of operation management	https://www.google.com/amp/s/simplicable.com/amp/operations-management-examples
6	Operational management framework	https://smallbusiness.chron.com/operational-framework-business-25852.html

TEXT BOOKS

- 1. Study material of Institute of Cost and Management Accountants of India on Operations Management
- 2. Stevenson J. William, Operations Management, 2018, Thirteenth edition, McGraw-Hill Publications.

REFERENCES

- 1. J.P. Saxena, Production and Operations Management, Second edition, 2011, Tata Mc Graw Hill Publications.
- 2. R. Paneer Selvam, Production and Operations Management, Second edition, 2006, Prentice-Hall Of India Pvt. Limited
- 3. Jay Heizer, Barry Render, Chuck Munson, Amit Sachan, "Operations Management", Twelfth edition, 2017, Pearson.
- 4. Russell, Operations Management 7th Edition, 2012, John Wiley Publications.

WEB LINKS

- 1. http://182.160.97.198:8080/xmlui/bitstream/handle/123456789/436/Operations_Manage ment%20-%20Kumar%20A%20A%20and%20Suresh%20N.pdf?sequence=1
- 2. http://ebooks.lpude.in/management/mba/term_3/dmgt501_operations_management.pdf

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	INTRODUCTION TO (OPERATIONS MANAGEMEN	NT
1.1	Meaning and Scope of Operations Management	 Define operations management. Describe the scope of operations 	K2

		management.	
1.2	Characteristics of modern operations management	• Indicate the characteristics of operations management.	K2
1.3	Functions of operations management	Discuss the functions of Operations management.	К2
1.4	Recent trends in Operations management	Summarise the recent trends in Operations management.	К2
UNIT II	OPERATIO	ONS PLANNING	
2.1	Demand Forecasting	Discuss the concept of demand forecasting in an organisation.	К2
2.2	Capacity Planning and Capacity Requirement Planning	Illustrate the role of Capacity Planning in determining the production capacity.	K2
2.3	Facility location, Facility layout	• Explain the procedure for selecting the Facility location, Facility layout	K2
2.4	Resource Aggregate Planning	Describe the purpose of Resource Aggregate Planning	К2
2.5	Material Requirement Planning, Economic Batch quantity	Discuss the applications of MRP and Economic Batch quantity in inventory management.	К2
UNIT III	DESIGNING OF OPER	ATIONAL SYSTEMS AND CON	TROL
3.1	Product Design	Analyse the impact of product design in operation management.	K4
3.2	Process Design	Explain the steps in the process design	K2
3.3	Product Life cycle	Explain the steps in the product life cycle	К2
3.4	Process Planning, Process selection	Describe the steps in the Process Planning.	

		• Identify the characteristics and importance of process selection.	K2						
UNIT IV	PRODUCTION PLANNING AND CONTROL								
4.1	Introduction to Production Planning and Control	• Explain the importance of Production Planning and Control.	К2						
4.2	Control measures, Time study, Work study	 Distinguish between time study and work study. Discuss the advantages of time study and work study. 	K4						
4.3	Job Evaluation, Job Allocation	Distinguish between job evaluation and job allocation.	K4						
4.4	Scheduling, Queuing Models, Simulation and Line Balancing	 Analyse the applications of queuing models in operation management. Outline the operational use of simulation and line balancing in operations management 	K4						
4.5	Optimum Allocation of Resources, Lean Operations, JIT	 Explain the optimum allocation of resources. Differentiate between Lean operations and JIT in manufacturing. 	К4						
UNIT V	PRODUCTIVITY MANAGEN	IENT AND PROJECT MANAO	GEMENT						
5.1	Measurement techniques of Productivity Index	 Define productivity index. Apply the measurement techniques to calculate the Productivity Index. 	К3						
5.2	Productivity of management resources, Productivity of	Explain the Productivity of	K2						

	other factors	management resources.	
5.3	TQM basic tools and certification	Assess the basic tools of TQM.	K5
5.4	ISO standards basics	• List the different types of ISO standards	K2

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO 9	PSO 1	PSO2	PSO 3	PSO4
CO1	Н	M	M	M	L	L		M		Н	M		M
CO2	Н	M	M	M	L	M		M		M	M		M
CO3	Н	M	M	M	L	M		M		M	M		M
CO4	Н	M	M	M	L	M		M		M	M		M
CO5	Н	M	M	M	L	M	M	M		M	M		M
CO6	Н	M	M	M	L	M	M	M		M	M		M

COURSE ASSESSMENT METHODS

Direct

- 4. Continuous Assessment Test I,II
- 5. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 6. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER-VI	CORE: XI - STRATEGIC MANAGEMENT	CODE: U22CP611
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the Course, the students will be able to

COURSE CONTENTS

S.no	Topics	Level	Unit Covered

1	Describe the integrative model that defines basic	K2	I
	activities in strategic management		
2	Review the procedure for formulating strategic plans	K2	I
3	Evaluate the methods of Industry and Competitive	K5	II
	Analysis		
4	Demonstrate the importance of Vision, Mission and	K3	III
	Objectives in Strategic Planning		
5	Evaluate the diverse corporate level strategies for	K5	IV
	effective strategic decision making		
6	Appraise the strategic importance of various	K5	V
	functional level strategies		

UNIT I- INTRODUCTION TO STRATEGIC MANAGEMENT (15 Hours)

- 1.1 Business Policy
- 1.2 Meaning and Nature of Strategic management
- 1.3 Business Strategy
- 1.4 Strategic Levels in Organizations
- 1.5 Strategic Management in Government and Not-for-profit organization

UNIT II - DYNAMICS OF COMPETITIVE STRATEGY (20 Hours)

- 2.1 Competitive Landscape
- 2.2 Strategic Analysis
- 2.3 Industry and Competitive Analysis
- 2.4 Core Competence
- 2.5 Competitive Advantage
- 2.6 Internal and External Analysis
- 2.7 SWOT Analysis

UNIT III- STRATEGIC MANAGEMENT PROCESS

(15 Hours)

- 3.1 Strategic Planning
- 3.2 Strategic Intent Vision, Mission and Objectives
- 3.3 Strategy Formulation

UNIT IV CORPORATE LEVEL STRATEGIES

(20 Hours)

- 4.1 Concepts and Nature of Corporate Strategy
- 4.2 Strategic Alternatives at Corporate Level
 - 4.2.1 Growth
 - 4.2.2 Stability
 - 4.2.3 Expansion
 - 4.2.4 Business Combinations Mergers and Acquisitions
 - 4.2.5 Strategic Alliances
 - 4.2.6 Turnaround
 - 4.2.7 Retrenchment and Retreat
 - 4.2.8 Business Level Strategies
- 4.3 Competitive Strategies at Business Level
- 4.4 Michael Porter's Generic Strategies
- 4.5 Best-Cost Provider Strategy

UNIT V FUNCTIONAL LEVEL STRATEGIES

(20 Hours)

- 5.1 Marketing Strategy
- 5.2 Financial Strategy
- 5.3 **Operations Strategy**
- **Human Resource Strategy** 5.4.
- Research and Development 5.5

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Fundamental concepts of modern algebra	https://www.britannica.com/science/algebra/Funda mental-concepts-of-modern-algebra
2	Ratio and proportion	https://mathleague.com/index.php/about-the-math-league/mathreference/31-mathleaguewebsite/general/80-ratioandproportion
3	Mathematical reasoning	https://www.pioneermathematics.com/content/late st_updates/aieee%20reasoning.pdf
4	Probability density function	https://www.probabilitycourse.com/chapter4/4 1 1 pdf.php

TEXT BOOKS

- Study materials of The Institute of Chartered Accountants for Strategic Management.
 CA. Meeta Mangal, Strategic Management, 9th Edition. Commercial Law publishers, 2019

REFERENCES

- 1. Upendra Kachru, Strategic Management, 2nd Edition, McGraw Hill Education, 2017
- 2. Frank Rothaermel, Strategic Management: Concepts, McGraw Hill Education, 2012
- 3. Charles W.L. Hill, Strategic Management: An integrated Approach, 9th Edition, Cengage Publishers, 2012

WEB LINKS

- 1. https://www.icai.org/post.html?post_id=13844
- 2. https://onlinecourses.nptel.ac.in/noc19_mg48/unit?unit=15&lesson=18
- 3. https://onlinecourses.nptel.ac.in/noc19_mg48/unit?unit=15&lesson=20
- 4. https://www.slideshare.net/mohitagarwal1989/functional-level-strategies

Unit/Section	Content	Learning Outcome	Blooms Taxonomic Level of Transaction
UNIT I	INTRODUCTION TO ST	RATEGIC MANAGEMENT	

1.1	Business Policy	Estimate the components of business policy	K2
1.2	Meaning and Nature of strategic management	 Define the term Strategy and strategic management Express the features of strategic management Describe the Strategic Management process Summarise the benefits of strategic management Identify the limitations of strategic management 	K2
1.3	Business Strategy	Recognise the meaning of Business strategy	K1
1.4	Strategic levels in organization	Classify the levels of strategy in an organisation	K2
1.5	Strategic Management in Government and Not-for- profit organization	Differentiate Strategic Management in Government and Not- for-profit organization	К2
UNIT II	DYNAMICS OF	COMPETITIVE STRATEGY	
2.1	Competitive landscape	 State the meaning for Competitive Landscape. Express the steps to understand the Competitive Landscape. 	K2
2.2	Strategic Analysis	 Outline the meaning for strategic analysis. Relate the issues to consider for strategic analysis. 	K2
2.3	Methods of Industry and Competitive Analysis	Evaluate the methods of Industry and Competitive Analysis.	K5
2.4	Core Competence	 Define the term Core Competence. Identify the major areas of core competencies. Develop the tools to identify and build core 	K2

		competencies.	
2.5	Competitive Advantage	State the meaning for the term Competitive Advantage	K1
2.6	Internal and External Analysis(Portfolio Analysis)	Explain the concepts to understand different models of portfolio analysis	K2
2.7	SWOT Analysis	• Illustrate the significance of SWOT Analysis	K2
UNIT III	STRATEGIC MAN	AGEMENT PROCESS	
3.1	Strategic Planning	Outline the concepts in strategic planning.	K1
3.2	Strategic Intent – Vision, Mission and Objectives	 List the elements of Strategic intent. Define the term Vision. Express the advantages of having a vision for an organisation Recall the meaning for the term Mission Highlight the nature of Mission statement Differentiate Between Objectives and Goals Discuss the need for establishing objectives Summarise the characteristics of Objectives Relate the process of setting objectives 	K2
3.3	Strategy Formulation	 State the meaning of Strategy Formulation Sketch the steps in formulation of strategy 	К2
UNIT IV	CORPORATE LE	VEL STRATEGIES	
4.1	Concepts and Nature of Corporate Strategy	State the nature of corporate strategy	K1
4.2	Strategic Alternatives at	Outline the	

	Corporate Level	characteristics of	
	4.2.1 Growth	Growth/expansion strategy.	
	4.2.2 Stability	• State the basic feature of stability strategy.	
	4.2.3 Expansion	 Describe the types of 	
	4.2.4 Business Combinations — Mergers and Acquisitions 4.2.5 Strategic Alliances 4.2.6 Turnaround strategy 4.2.7 Retrenchment and Retreat 4.2.8 Business Level Strategies	 Growth/expansion strategy. Express the reasons for Mergers Define Strategic Alliance Present the different forms of Strategic Alliance Evaluate the problems in Indian Strategic alliances. Identify the situation that needs Turnaround strategy. Discuss the characteristics and reasons for retrenchment strategy Evaluate the advantages and disadvantages of Strategic Business Unit 	K5
4.3	Competitive Strategies at Business Level	Discuss the various competitive strategies— cost leadership, differentiation, focus.	K2
4.4	Michael Porter's Generic Strategies	 Recognize the features and suitability of cost leadership strategy. Express the features and suitability of differentiation strategy. Explain the features and suitability of focus strategies. Interpret Porter's Generic strategies. 	K2
4.5	Best-Cost Provider Strategy	Outline the model of best-cost provider strategy.	K2

UNIT V	FUNCTIONAL LEVEL STRATEGIES						
5.1	Marketing Strategy	 Recognise the need for marketing strategy Describe the elements in Marketing strategy. 	K2				
5.2	Financial Strategy	Evaluate the various components of Financial Strategy and worth of business using financial strategy.	K5				
5.3	Production/Operations Strategy	Outline the areas of production for having effective strategic management.	K2				
5.4	Human Resource Strategy	Identify the areas of Human Resource that requires formulation of strategies.	K2				
5.5	Research and Development	Illustrate the role of R & D to enhance strategic implementation.	K2				

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	H	M	M	L					H	M	H		H
CO2	H		M	H					H	Н	M		M
CO3		Н		Н					Н	M	Н		Н
CO4	H	Н	M	Н		M			H	Н	Н		Н
CO5		Н		Н		M			Н	Н	Н		M

			1	1	1	1		
CO6	H	H	M		H	H	H	\mathbf{M}
COU	44	144	141		11	11	11	141

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER –	CORE: XII CONTEMPORARY	CODE: U22CP612
VI	BUSINESS LEGISLATION	
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the Students shall be able to,

S.No.	Course Outcomes	Level	Unit
1	Explain the objectives of various Economic Laws and the contemporary laws pertaining to the business.	K2	I
2	Categorise the various sectors under Industrial Policy, 1991.	K4	II

3	Assess the management of Foreign Exchange and Exports of goods and services under Foreign Exchange Management Act, 1999.	K5	II
4	Relate the Scope and Coverage of Competition Act, 2002.	K2	III
5	Discuss the objectives of Environment Protection Act, 1986.	K2	IV
6	Categorise the various types of Intellectual Property Rights.	K4	V

UNIT I - INTRODUCTION TO ECONOMIC LAWS

(15 Hours)

- 1.1 Objectives of Economic laws, Economic development
- 1.2 Industrial Policy 1991
- 1.3 Policy Measures for small, tiny, handloom and village industries
- 1.4 SME sector, Initiatives by Government

UNIT II - FOREIGN EXCHANGE MANAGEMENT ACT, 1999 (20 Hours)

- 2.1 Objectives of FEMA
- 2.2 Scope and coverage of FEMA
- 2.3 Key definitions, Management of foreign exchange
- 2.4 Current and capital account transactions
- 2.5 Authorised person, Export of goods and services
- 2.6 Directorate of Enforcement, Penal provisions, Adjudication and appeals

UNIT III - COMPETITION ACT, 2002

(20 Hours)

- 3.1 Objectives of the Act
- 3.2 Scope and coverage
- 3.3 Key definitions under Competition Act
- 3.4 Prohibition of Agreement
- 3.5 Anti-competitive agreement
- 3.6 Prohibition of abuse of dominant position, combination, regulation of combination
- 3.7 Competition Commission of India (CCI), Composition, Powers and duties
- 3.8 Enquiries and Proceedings of CCI

UNIT IV- ENVIRONMENT PROTECTION ACT, 1986

(20 Hours)

- 4.1 Objectives of the Act
- 4.2 Key definitions used in the Act
- 4.3 General Powers of the Central Government
- 4.4 Prevention, control and abusement of Environmental Pollution
- 4.5 Environmental Labs, Penalty provisions and Environment Audit

UNIT V - INTELLECTUAL PROPERTY RIGHTS

(15 Hours)

- 5.1 Intellectual property, features
- 5.2 Need for IPR
- 5.3 Types of IPR, Designs, Trademarks, Copyright
- 5.4 Geographical indications, Trade secrets
- 5.5 Patents, Layout designs of integrated circuits.

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Information Technology Act	https://police.py.gov.in/Information%20Technolog y%20Act%202000%20-

			<u>%202008%20(amendment).pdf</u>
2	2	Law of Arbitration and Conciliation	http://legislative.gov.in/sites/default/files/A1996- 26.pdf
3	3	Insolvency and Bankruptcy Code 2020	https://www.prsindia.org/billtrack/insolvency-and-bankruptcy-code-amendment-ordinance-2020
4	4	Environmental Impact Assessment	https://www.downtoearth.org.in/blog/environment/ environmental-impact-assessment-why-the-govt- needs-to-re-think-its-latest-draft-72724

TEXT BOOK

- 1. Kapoor G.K., Economic and other legislations, Sultan Chand & Sons, New Delhi, 2010 **REFERENCES**
- 1. Balachandran V., Economic and other legislations, Vijay Nicole Imprints, Chennai 2014
- 2. Singh Avtar, The Principles of Mercantile Law. Eastern Book Company, Lucknow, 2005

WEB LINKS

- 1. https://shodhganga.inflibnet.ac.in/bitstream/10603/244254/14/11_chapter3.pdf
- 2. http://www.caaa.in/Image/competition%20laws.pdf
- 3. https://www.nios.ac.in/media/documents/SrSec338new/338_Book2_New.pdf
- 4. https://www.dripcapital.com/en-in/resources/blog/all-you-need-to-know-about-rbi-fema-guidelines

Unit/Section	Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	INTRODUCTI	ON TO ECONOMIC LAWS	
1.1	Objectives of Economic laws, Economic development	 Outline the objectives of economic laws. Illustrate the impact of business legislation in 	K2
		economic development.	
1.2	Industrial Policy 1991	Examine the objectives and importance of the Industrial Policy.	K4
1.3	Policy Measures for small, tiny, handloom and village industries	Explain the recent policy measures for small, tiny, handloom and village industries.	K2
1.4	SME sector, Initiatives by Government	• Examine the initiatives taken by the government for the SME sector.	K4

UNIT II	FOREIGN EXCHAN	IGE MANAGEMENT ACT, 1999	
2.1	Objectives of FEMA	• List the objectives of FEMA.	K1
2.2	Scope and coverage of FEMA	• Explain the scope of FEMA.	K2
2.3	Key definitions, Management of foreign exchange	Assess the management of foreign exchange.	К6
2.4	Current and capital account transactions	List the components of Current and capital account transactions.	К2
2.5	Authorised person, Export of goods and services	 Define an authorized person. Elaborate the export of goods and services. 	K5
2.6	Directorate of Enforcement, Penal provisions, Adjudication and appeals	Discuss the functions of the Directorate of Enforcement.	K2
UNIT III	COMPE	ΓΙΤΙΟΝ ACT, 2002	
3.1	Objectives of the Act	Outline the objectives of the Competition Act.	K2
3.2	Scope and coverage	Explain the scope and coverage of the Competition Act.	К2
3.3	Key definitions under Competition Act	Explain the key definitions under the Competition Act.	К2
3.4	Prohibition of Agreement	Discuss certain prohibition of agreements under the act.	K2
3.5	Anti-competitive agreement	Illustrate the anti- competitive agreement.	K2
3.6	Prohibition of abuse of dominant position, combination, regulation of combination	Discuss the features of the prohibition of abuse of dominant position and combination.	К2
3.7	Competition Commission of India (CCI), Composition,	Examine the powers of the Competition Commission of India.	К4

	Powers and duties		
3.8	Enquiries and Proceedings of CCI	Describe the Process of Enquiry under CCI.	K1
UNIT IV	ENVIRONMENT	PROTECTION ACT,1986	
4.1	Objectives of the Act	List the objectives of the Environment Protection Act	K1
4.2	Key definitions used in the Act	Explain the key definitions under the Environment Protection Act	K2
4.3	General Powers of the Central Government	Discuss the powers of the Central government relating to the Environment Protection Act.	K2
4.4	Prevention, control and abusement of Environmental Pollution	Explain the measures and control of Environmental Pollution.	K2
4.5	Environmental Labs, Penalty provisions and Environment Audit	 Discuss the purpose of environment audit. Discuss the Penalty provisions and Environment Audit. 	K2
UNIT V	INTELLECTUA	AL PROPERTY RIGHTS	
5.1	Intellectual property, features	Examine the features of the intellectual property.	K4
5.2	Need for IPR	Examine the need for IPR	K4
5.3	Types of IPR, Designs, Trademarks, Copyright	 List the types of IPR. Distinguish between trademarks and copyright. 	K4
5.4	Geographical indications, Trade secrets	Analyze the importance of geographical indications and Trade secrets	K4
5.5	Patents, Layout designs of integrated circuits.	Explain the protection of patents and layout designs of integrated circuits.	К2

MAPPING SCHEME FOR POS, PSOs and COS L-Low M-Moderate

H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	M	M	M			M		M	M	Н	M		Н
CO2	M	M	M	L				L	M	M	M		Н
CO3	M	Н	M		L			M	M	M	Н		Н
CO4	M	M	M				L	M	M	Н	Н		M
CO5	M	M	Н			M		M	M	M	M		M
CO6	M	M	Н					M	M	Н	M		M

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -VI	CORE: VI-FINANCIAL MANAGEMENT	CODE : U22CP613
CREDITS: 4		TOTAL HOURS: 75

COURSE OUTCOMES

At the end of this course learners will be able to

S.No.	Course Outcomes	Level	Unit
1	Analyze the risk and return and valuation of various kinds of securities.	K4	I
2	Assess the significance and estimation of working capital management of an organisation.	K5	II
3	Appraise the techniques adopted for appraising the profitability of an investment.	K4	III
4	Analyze the consequences of leverage analysis in a business firm.	K4	IV

5	Discuss the theories of capital structure and dividend policies and perform analytical review of financial results, proposals, and plans.	K2	V
6	Evaluate the sources and cost of raising long term finance.	K5	V

UNIT I – INTRODUCTION

(15 Hours)

- 1.1 Meaning of Financial management
- 1.2 Scope
- 1.3 Financial Environment
- 1.4 Time value of Money
 - 1.4.1. Present Value Techniques
 - 1.4.2 Future Value Techniques
- 1.5 Risk and Return
 - 1.5.1 Portfolio risk
 - 1.5.2 Capital Asset Pricing Model
- 1.6 Valuation of Securities
 - 1.6.1 Value of Equity Shares
 - 1.6.2 Value of Preference Shares
 - 1.6.3 Value of Debentures

UNIT II - WORKING CAPITAL MANAGEMENT

(20 Hours)

- 2.1 Working capital management
 - 2.1.1 Working capital terminology
 - 2.1.2 Statement of working capital requirement
- 2.2 Cash management
 - 2.2.1 Cash cycle
 - 2.2.2 Cash budget
- 2.3 Credit management
 - 2.3.1 Debtors turnover ratio
 - 2.3.2 Creditors turnover ratio
 - 2.3.3 Credit standards
 - 2.3.4 Credit policy
- 2.4 Inventory Management.
 - 2.4.1 Inventory turnover ratio
 - 2.4.2 Minimum consumption, maximum consumption, Reorder level, Economic

Order Quantity

UNIT III - COST OF CAPITAL

(25 Hours)

- 3.1 Cost of capital meaning
 - 3.1.1 Cost of equity Shares
 - 3.1.2 Cost of Preference shares
 - 3.1.3 Cost of Debentures
 - 3.1.4 Weighted average Cost of Capital
- 3.2 Capital Budgeting
 - 3.2.1 Pay-back period
 - 3.2.2 Net Present Value
 - 3.2.3 Internal rate of return
 - 3.2.4 Accounting rate of return
 - 3.2.5 Profitability index

UNIT IV – LEVERAGES

(10 Hours)

- 4.1 Leverages
 - 4.1.1 Operating leverages

- 4.1.2 Financial leverages
- 4.1.3 Operating leverages
- 4.2 Financial planning and Budgeting

UNIT V - CAPITAL STRUCTURE AND DIVIDEND POLICIES (20 Hours)

- 5.1 Capital structure
 - 5.1.1 Optimal Capital structure
 - 5.1.2 Determining Earning Per share
 - 5.1.3 Value of the firm
 - 5.1.4 Modigliani-Miller Model
- 5.2 Dividend Policy
 - 5.2.1 Walter's model
 - 5.2.2 Gordon's model
- 5.3 Long Term Finance
 - 5.3.1 Sources of long term Finance
 - 5.3.2 Raising of long term Finance
 - 5.4 Stock Market in India
 - 5.5 Financial Institution in India

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Receivables management	https://www.slideshare.net/nairshruthi/receivable- management-presentation1
2	Asset management and decision making	https://corporatefinanceinstitute.com/resources/kn owledge/finance/asset-management/
3	Credit management policy	https://www.creditmanagement-tools.com/credit- management-policy-c5-r57.php
4	Strategic finance	https://www.managementstudyguide.com/strategic -finance.htm

TEXT BOOK

1. Khan M. Y & Jain P. K (2018) Financial Management Text Problems and Cases (7th ed.). Chennai, Tata McGraw-Hill Education.

REFERENCES

- 1. Prasanna Chandra (2019). Financial Management Theory & Practice (10th ed.). Chennai, Tata McGraw Hill Education.
- 2. Pandey, I. M. (2016). Financial Management (11th ed.). Chennai, Vikas Publishing House

WEB LINKS

- 1. https://www.youtube.com/watch?v=RGzf7ggIObw
- 2. https://www.youtube.com/watch?v=eMN_zEYg3pM
- 3. https://www.youtube.com/watch?v=_4i0jNDzCOE

4. https://www.youtube.com/watch?v=wVASMwfbOVw

Unit/Section	Contents	Blooms Taxonomic Level of Transaction									
UNIT I INTRODUCTION											
1.1	Financial management–Meaning.	• Recall the meaning of financial management.	K1								
1.2	Scope of financial management.	• List out the scope of financial management.	K4								
1.3	Financial Environment	Summarize the concept of financial environment	K2								
1.4	Time value of Money – Concept.	Explain the techniques of time value of money.	K2								
1.4.1	Present Value Techniques.	• Solve the problem using present value Techniques.	К3								
1.4.2	Future Value Techniques.	Relate the future and Present value techniques	K1								
1.5	Risk and Return – Concept	• Explain the concept of risk and return.	K2								
1.5.1	Portfolio risk	• Recall the meaning and types of portfolio risk.	K1								
1.5.2	Capital Asset Pricing Model (CAPM)	Summarize the concept and assumption of CAPM.	К2								
1.6	Valuation of Securities – Concept	• Explain the concepts of various types of securities.	K2								
1.6.1	Value of Equity Shares	• Calculate value of equity shares.	K4								
1.6.2	Value of Preference Shares	Recall the concept of preference shares.	K1								
1.6.3	Value of Debentures	Calculate the value of debentures.	K4								
UNIT II	WORKING O	CAPITAL MANAGEMENT									

2.1.	Working capital management- Meaning	Recollect the meaning working cap management.	g of K1
2.1.1	Working capital terminology	 Summarize the work capital management. 	king K2
2.1.2	Statement of working capital requirement	 Discuss the requiren of working capital. 	nent K2
2.2	Cash management— Concept	 Identify the concept cash management. 	of K2
2.2.1	Cash cycle	11.	ycle K3
2.2.2.	Cash budget	Calculate the cash but for the effect utilization of cash.	<u> </u>
2.3	Credit management— Concept	 Recall the meaning concept of cr management. 	and K1
2.3.1	Debtors turnover ratio	Calculate the deb turnover ratio.	tors K4
2.3.2	Creditors turnover ratio	 Explain the relations between the turnover credit benefits. 	*
2.3.3	Credit standards	Outline about the con- of credit standards.	cept K2
2.3.4	Credit policy	• Enumerate the elem of credit policy.	ents K2
2.4	Inventory Management– Concept	 Explain the concept inventory managemen 	
2.4.1	Inventory turnover ratio	Calculate the inventurnover ratio.	tory K4
2.4.2	Minimum consumption, maximum consumption, Reorder level, Economic Order Quantity	• Analyze the level consumption of materials, Re order pe and quantity.	of K4 raw riod
UNIT III	CC	ST OF CAPITAL	I

3.1	Cost of capital— Meaning	Recall the meaning of cost of capital.	K 1
3.1.1	Cost of equity Shares	State the various ways to measure the cost of equity shares.	K1
3.1.2	Cost of Preference shares	Calculate the cost of preference shares in various methods.	K4
3.1.3	Cost of Debentures	Explain the concept of debentures and cost of debentures.	K2
3.1.4	Weighted average Cost of Capital	Summarize the concept of weighted average cost of capital.	K2
3.2	Capital Budgeting – Concept	Recall the concept of capital budgeting to estimate the capital.	K1
3.2.1	Payback period	Analyse the payback period of investment.	K4
3.2.2	Net Present Value	Explain the concept of net present value to determine the value of investment at present.	K2
3.2.3	Internal rate of return	Discuss the usage of internal rate of return through the its concepts.	K2
3.2.4	Accounting rate of return	State the advantages and concept of accounting rate of return.	K1
3.2.5	Profitability index	Recall the meaning and concept of profitability index.	K1
UNIT IV	L	EVERAGES	
4.1	Leverages- Meaning	Recall the meaning of the term leverages.	K1
4.1.1	Operating leverages	Solve the problem of operating leverages	К3
4.1.2	Financial leverages	Explain the meaning and	K2

		determine financial leverage.	
4.1.3	Combined leverages	Calculate combined leverage of a firm	K4
4.2	Financial planning and Budgeting Concept	 State the objectives of financial planning Distinguish financial planning and budgeting. 	K 4
UNIT V	CAPITAL STRUC	CTURE AND DIVIDEND POLICIES	S
5.1	Capital structure— Concept	Summarize the capital structure.	K2
5.1.1	Optimal Capital structure	the essentials of optimal capital structure and the features of appropriate capital structure.	
5.1.2	Determining Earning Per share	Recall the method to determine the earning per share.	K1
5.1.3	Value of the firm	Explain the procedure for estimating the value of the firm through the application of concepts.	К2
5.1.4	Modigliani-Miller Model	Apply the Modigliani Miller Model in determining the value of the firm.	К3
5.2	Dividend Policy– Concept	Recapitulate the concept of dividend policy of the firm.	K1
5.2.1	Walter's model	• Examine the meaning and concept of Walter's Model in determining the value of the firm.	K4
5.2.2	Gordon's model	Recall the concept and procedure of Gordon's model in connection with the value of the firm.	K1
5.3	Long Term Finance – Concept	Explain the concept of long term finance.	K2

5.3.1	Sources of long term finance	Name the sources of long term finance.	K 1
5.3.2	Raising of long term Finance	Evaluate the various ways to raising of long term finance.	K5
5.4	Stock Market in India	Recall the meaning of stock market existing in India.	K1
5.5	Financial Institution in India	Classify the services rendered by various financial institutions in capital market.	К2

MAPPING SCHEME FOR POs, PSOs and COs L-Low M-Moderate

H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO1	PSO2	PSO3	PSO4
CO1	Н			L		M		M		Н	Н	M	L
CO2	Н	H		M		Н	M	M		M	M	Н	L
CO3	H	Н		M				M		Н	L	Н	L
CO4	H		Н	M		H	M	M		Н	M	L	L
CO5	M	H		H		H	M	M		Н	Н	Н	L
CO6	M	H	Н	Н		H		M		M	Н	Н	L

COURSE ASSESSMENT METHODS

Direct

- 1. Continuous Assessment Test I,II
- 2. Open book test; Assignment; Seminar; Journal paper review, Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -VI	ELECTIVE: III- ECONOMICS FOR	CODE: U22CP6:3
CREDITS: 4	FINANCE	TOTAL HOURS: 75

COURSE OUTCOMES

On completion of this course, the students will be able to

S.no	Course Outcome	Level	Unit covered
1	Explain Determination of National Income and Keynesian Theory	K2	I
2	Relate Money Market and the Monetary Policy	K4	II
3	Review the Fiscal functions and Fiscal Policy	K5	III
4	Discuss International Trade, Theories and the Trade Policy	K2	IV
5	Relate the role of FDI in International trade	K4	IV
6	Review the Balance of Payments, its concept, Components and structure, Balance of Payment Disequilibrium	K5	V

UNIT I - DETERMINATION OF NATIONAL INCOME (15 Hours)

- 1.1 Macro-Economic Aggregates and Measurement of National Income
- 1.2 The Keynesian Theory of Determination of National Income

UNIT II - THE MONEY MARKET

(15 Hours)

- 2.1 The Concept of Money Demand: Important Theories of Demand for Money
- 2.2 The Concept of Money Supply

2.3 Monetary Policy

UNIT III - PUBLIC FINANCE

(20 Hours)

- 3.1 Fiscal functions: An Overview
- 3.2 Market Failure
- 3.3 Government Interventions to Correct Market Failure
- 3.4 Fiscal Policy

UNIT IV -INTERNATIONAL TRADE

(20 Hours)

- 4.1 Theories of International Trade
- 4.2 Trade Policy The Instruments of Trade Policy
- 4.3 Trade Negotiations
- 4.4 Exchange Rates and its economic effects
- 4.5 International Capital Movements: Foreign Direct Investment

UNIT V - BALANCE OF PAYMENTS

(20 Hours)

- 5.1 Meaning and definition
- 5.2 Components and structure
- 5.3 Different terms in the concept of Balance of Payment
- 5.4 Balance of Payment Disequilibrium
- 5.5 Methods of correcting an unfavorable Balance of Payment

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Macro economic indicators and business cycle	https://www.khanacademy.org/economics-finance-domain/macroeconomics/macro-economic-indicators-and-the-business-cycle
2	Factors affecting GDP	https://www.economicshelp.org/blog/2671/economics/factors-affecting-economic-growth/
3	Indian Economy and its impact on stock market	https://www.sharetipsinfo.com/indian- economy.html
4	Importance of FII in Indian economy	https://www.businesstoday.in/moneytoday/cover-story/the-importance-of-fii-investments-for-the-indian-market/story/186486.html

TEXT BOOK

1. Study materials of The Institute of Chartered Accountants of India on Economics for Finance.

REFERENCES

1. Principles of Macroeconomics, N. Gregory Mankiw, Eighth edition, ISBN-13: 978-1305971509

WEB LINKS

- http://assets.press.princeton.edu/catalogs/econ19.pdf
 http://www.economicswebinstitute.org/books.htm

Unit/Section	Course Contents	J					
UNIT I	DETERMINATI	ON OF	NATIONAL INCOME				
1.1	Macro-Economic Aggregates and Measurement of National Income	•	Define Macro Economic Aggregates and Measurement of National Income	K1			
1.2	The Keynesian Theory of Determination of National Income	•	Summarize the Keynesian Theory of Determination of National Income	K2			
UNIT II	THE MO	DNEY N	MARKET				
2.1	The Concept of Money Demand: Important Theories of Demand for Money	•	Relate with the Concept of Money Demand Recall the important Theories of Demand for Money	K4			
2.2	The Concept of Money Supply	•	Explain the concept of Money Supply	K2			
2.3	Monetary Policy	•	Explain Monetary Policy	K2			
UNIT III		LIC FI	NANCE				
3.1	Fiscal functions: An Overview	•	Review the Fiscal functions	K4			
3.2	Market Failure	•	Explain the concept of Market Failure	K2			
3.3	Government Interventions to Correct Market Failure				Summarize Government Interventions to Correct Market Failure	K2	
3.4	Fiscal Policy	•	Explain Fiscal Policy	K2			
UNIT IV		NATIO	NAL TRADE				
4.1	Theories of International Trade	•	Explain the Theories of International Trade	K2			
4.2	Trade Policy – The Instruments of Trade Policy	•	Explain Trade Policy – The Instruments of Trade Policy	K2			
4.3	Trade Negotiations	•	Explain Trade	K2			

		Negotiations	
4.4	Exchange Rates and its economic effects	Identify Exchange Rates and its economic effects	K2
4.5	International Capital Movements: Foreign Direct Investment	Explain International Capital Movements: Foreign Direct Investment	К2
UNIT V	BALAN	CE OF PAYMENTS	
5.1	Meaning and definition	Relate with Meaning and definition of Balance of Payments.	К2
5.2	Components and structure	Discuss components and structure of BOP	K5
5.3	Different terms in the concept of Balance of Payment	Relate with Different terms in the concept of Balance of Payment	K2
5.4	Balance of Payment Disequilibrium	Explain Balance of Payment Disequilibrium	K4
5.5	Methods of correcting an unfavorable Balance of Payment	Investigate the Methods of correcting an unfavorable Balance of Payment	K5

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO 1	PS O2	PSO3	PSO 4
CO1	Н	M		M		M		Н		M		M	M
CO2	Н	M	M		L	M		M		M		M	M
CO3	Н		M		L	M		Н		M		M	M
CO4	Н	M	M	M	L	M		Н		M		M	M
CO5	Н	M	M	M	L	M		M		M		M	M
CO6	M			M		M		M		M		M	M

COURSE ASSESSMENT METHODS

Direct		

- 1. Continuous Assessment Test I, II
- 2. Open book test; Assignment; Seminar; Group Presentation
- 3. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)

SEMESTER -VI	ELECTIVE: III- RETAIL	CODE: U22CP6:A
	MANAGEMENT	
CREDITS: 4	1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	TOTAL HOURS: 75

COURSE OUTCOMES

On completion of the course, the student will be able to

Sl. No	Course Outcomes
1.	Classify the various forms of retailing business
2.	Appraise the feasibility of setting up a retail outlet in a select location
3.	Analyse the methods of holding inventory
4.	Express the ability to manage a retail store successfully
5	Assess the critical elements of retail stores distribution management
6.	Compare wholesaling and warehousing concepts in Retailing

UNIT I- RETAILING

(15 Hrs)

- 1.1 Meaning
- 1.2 Definition
- 1.3 Characteristics
- 1.4 Retailing principles
- 1.5 Retail sales objectives
- 1.6 Retailing in India
- 1.7 Across the globe
- 1.8 Emerging trends in retailing
- 1.9 Retail formats
 - 1.9.1 Store based
 - 1.9.2 Non-store based
 - 1.9.3. Traditional and non-traditional retailing

	1.9.4	Internet retailing	
	1.9.5	Cyber retailing.	
UNIT	ΓII	STORE LOCATION	(15Hrs)
2.1	Impor	tance	
2.2	Select	ion of location	
2.3	Site a	nalysis	
2.4	Tradir	ng analysis	
2.5	Dema	nd and supply density	
2.6	Site a	vailability	
2.7	Trend	s in store location	
2.8	Retail	marketing segmentation	
2.9	Signif	icance	
2.10	Marke	et segmentation process	
2.11	Key re	etail segments.	
			/4 === ·
		NVENTORY	(15Hrs)
3.1		ns for holding inventory	
3.2		ods of inventory control	
3.3		ive inventory management	
3.4	EOQ		
3.5		analysis-VED analysis- FSN analysis - HML analysis	
3.6		tory costs	
3.7		ial handling	
3.8	Latest	development in inventory management.	
UNIT	ΓIV – R	RETAIL STORE OPERATION	(15 Hrs)
4.1		ents of retail store operations	(10 1110)
4.2		gement of retail store	
4.3		ole of centralized retailer	
4.4	An int	tegrated retailing approach	
4.5		tions master schedule	
4.6	-	maintenance	
4.7	Energ	y management	
4.8	_	ing success tips.	
UNIT	[V - D]	STRIBUTION MANAGEMENT	(15Hrs)
5.1	Distri	bution channel	
5.2	Functi	ions of a distribution channel	
5.3	Chanr	nel levels	
5.4	Eleme	ents of physical distribution	
5.5	Whole	esaling	

- 5.5.1 Classification and characteristics
- 5.6 Warehousing
 - 5.6.1 Need
 - 5.6.2 Benefits
 - 5.6.3 Functions
 - 5.6.4 Features
 - 5.6.5 Classifications

TOPICS FOR SELF-STUDY:

S.No.	Topics	Web Links
1	Green Retailing	https://www.marketing91.com/green-retailing/
2	Logistics in Retailing	https://www.slideshare.net/heleenmills/managing- logistics-in-retail-marketing
3	Retail Supply Chain Management	https://www.yourarticlelibrary.com/management/retail-supply-chain-management/99775
4	E-Tailing	https://corporatefinanceinstitute.com/resources/kno wledge/strategy/electronic-retailing-e-tailing/

TEXT BOOK

Dr. Harjit Singh, Retail Management - A Global Perspective, Text and Cases, Revised Edition, S. Chand and Company Ltd., New Delhi, 2014.

BOOKS FOR REFERENCE

- 1. Gibson G Vedamani, Retail Management:- Functional Principles and Practices, Jaico Publishing House, New Delhi, 2013.
- 2. Gourav Ghosal, Retail Management, Maxford Books Publishing House, New Delhi, 2010
- 3. Dr. L. Natarajan, Retail Management, Margham Publications, Chennai, 2016

WEB LINKS

- 1. https://www.yourarticlelibrary.com/marketing/distribution-channels/wholesaling-importance-functions-and-types-of-wholesaling/29899
- 2. http://data.conferenceworld.in/IIMT_NHSEMH/12.pdf

Unit/Section	Course Contents	Learning Outcomes	Blooms Taxonomic Level of Transaction
UNIT I	DETERMIN	ATION OF NATIONAL INCOME	
1.1 & 1.2	Meaning and definition of Retailing	Define Retailing	K1
1.3 & 1.4	Characteristics of Retailing Retailing Principles	 List the characteristics of retailing Summarize the Principles of Retailing 	K2
1.5	Retail sales objectives	•	
1.6 &1.7	Retailing in India and Across the globe	Review the concept of Retailing in India and across the globe	K4
1.8	Emerging trends in retailing	Explain the emerging trends in retailing	K2
1.9	Retail formats	Summarise the various formats of retailing	K2
UNIT II	STO	RE LOCATION	
2.1 &2.2	Importance of store location Selection of store location List the factors to be considered in selection the location of a store.		K2
2.3 & 2.4	Site analysis and Trading analysis	Review the factors to be considered in site analysis and trading area analysis for retailing	K4
2.3		Explain Monetary Policy	K2
UNIT III		INVENTORY	
3.1	Reasons for holding inventory	List the reasons for holding inventory	K2
3.2	Methods for holding inventory	Explain the methods of holding inventory	K2
3.3	Selective inventory management	 Explain the methods of Selective inventory management 	K2
3.4	EOQ model	Determine the method of calculating inventory using EOQ model	K5
UNIT IV	RET	CAIL STORE LOCATION	
4.1	Elements of retail store operations	Explain the elements of retail store operation.	K2
4.2	Management of retail store	Explain the measures to be followed in managing a	K2

		retail store.	
4.3	Role of centralized retailer	Discuss the role of a centralized retailer.	K5
4.4 & 4.5	Integrated retailing approach Master operations schedule	Explain the integrated retailing approach and master operations schedule	K2
4.6 & 4.7	Store maintenance & Energy management	Explain the steps adopted in the maintenance of store and energy management.	K2
4.8	Retail success tips	• List the tips for successful retailing.	
UNIT V	DIS	TRIBUTION MANAGEMENT	
5.1	Distribution • List the various types of distribution channels.		K2
5.2 & 5.3	Functions of a distribution channel And channel levels	Discuss the Functions of a distribution channel and channel levels	K5
5.4	Elements of physical distribution	Explain the elements of physical distribution.	K2
5.	Classification and characteristics of wholesaling	Explain the Classification and characteristics of wholesaling	K2
5.6	Warehousing	Discuss the need, functions and classification of warehousing	K5

MAPPING SCHEME FOR POs, PSOs and COs

L-Low M-Moderate H- High

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PSO 1	PS O2	PSO3	PSO 4
CO1	Н	M		M		M	-	H	-	M	-	M	M
CO2	H	M	M	-	L	M	-	M	-	M	•	M	M
CO3	H	-	M	-	L	M	•	H	-	M	•	M	M
CO4	H	M	M	M	L	M	•	H	•	M	•	M	M
CO5	Н	M	M	M	L	M	-	M	-	M	-	M	M
CO6	M	-	-	M	-	M	-	M	-	M	-	M	M

COURSE ASSESSMENT METHODS

Direct

- 4. Continuous Assessment Test I, II
- 5. Open book test; Assignment; Seminar; Group Presentation
- 6. End Semester Examination

Indirect

1. Course-end survey(FEEDBACK)